



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, CA 95814-3229
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

Team Weekend Book

ASCCA November 2019 Team Weekend
Embassy Suites Riverfront Promenade, Sacramento, CA

ASCCA Committee Meetings
Education & Training
Awards & Member Recognition
Chapter Representatives Committee Meeting
Board of Directors Meeting

November 9-10, 2019

Thank you to our Team Weekend Sponsors:



Antitrust Compliance Policy

It shall be the policy of the Association to be in strict compliance with all Federal and State Antitrust laws, rules and regulations. Therefore:

1. These policies and procedures apply to all membership, board, committee and other meetings of the Association, and all meetings attended by representatives of the Association.
2. Discussions of prices or price levels is prohibited. In addition, no discussion is permitted of any elements of a company's operations which might influence price such as:
 - a. Cost of operations, supplies, labor or services;
 - b. Allowance for discounts;
 - c. Terms of sale including credit arrangements; and,
 - d. Profit margins and mark ups provided this limitation shall not extend to discussions of methods of operation, maintenance, and similar matters in which cost or efficiency is merely incidental.
3. It is a violation of Antitrust laws to agree not to compete, therefore, discussions of division of territories or customers or limitations on the nature of business carried on or products sold are not permitted.
4. Boycotts in any form are unlawful. Discussion relating to boycotts is prohibited, including discussions about blacklisting or unfavorable reports about particular companies including their financial situation.
5. It is the Association's policy that all meetings attended by representatives of the Association where discussion can border on an area of antitrust sensitivity, the Association's representative request that the discussion be stopped and ask that the request be made a part of the minutes of the meeting being attended. If others continue such discussion, the Association's representative should excuse himself from the meeting and request that the minutes show that he left the meeting at that point and why he left. Any such instances should be reported immediately to the President and staff of the Association.
6. It is the Association's policy that a copy of these Antitrust Compliance Policies and Procedures be given to each officer, director, committee member, official representative of member companies and Association Management Company (AMC) employees annually and that the same be read or understood at all meetings of the membership of the Association. A copy of this policy will be included in every meeting agenda packet.



MISSION STATEMENT: To provide business resources for our members and to advance the professionalism of the Automotive Repair Industry.

CORE PURPOSE: To elevate and unite automotive professionals and give them voice.

CORE VALUES: Integrity, Compassion, Professionalism, Unity

BHAG: Make the public aware that ASCCA means skilled professionalism and inspired customer trust.

LONG-RANGE GOALS:

- **MEMBERSHIP:** To Increase Membership by 100% (to approximately 2,000)
- **GOVERNMENT AFFAIRS:** Increased credibility and influence in government and regulatory affairs
- **PUBLIC RELATIONS:** To promote positive relations between the motoring public and ASCCA members.
- **EDUCATION:** Elevate professionalism through increased focused education

2019 Goals:

Chapter Representatives Committee

- Developing relationships between the Chapters and ASCCA's liaisons
- Increased promotion of ASCCA Legislative Fly-in Day
- 100% participation in Chapter Reps Committee meetings

Connected Cars

- News/training resources for membership
- Ongoing representation with other industry groups
- Potential "Connected" certification for best practices
- Cybersecurity guidance for shops

Education Training & Information Committee

- Automotive Technician Training Standards (ATTS) - Review for possible management by ASCCA
- Building an online Educational Resource Video Library
- Continue to identify educational opportunities that support the mission of the association

Membership Committee

- 150-plus new members in 2019

PR Committee

- Improve ASCCA's visibility to the aftermarket industry

CODE OF ETHICS:

1. To promote goodwill between the motorist and the automotive industry.
2. To have a sense of personal obligation to each individual customer.
3. To perform high quality services at a fair and just price.
4. To employ the best skilled personnel obtainable.
5. To use only proven merchandise of high quality, distributed by reputable firms.
6. To itemize all parts and adjustments in the price charged for services rendered.
7. To retain all parts replaced for customer inspection, if so requested.
8. To uphold the high standards of our profession and always seek to correct any and all abuses within the automotive industry.
9. To uphold the integrity of all members.
10. To refrain from an advertisement, which is false or misleading or likely to confuse, or deceive the customer.

Robert's Rules of Order Quick Reference Sheet

Robert's Rules can be confusing to people who have never encountered it before. However, it is the most efficient way to handle business at a large meeting. Robert's Rules of Order protects the rights of the majority, of the minority, of individual members, of absentees, and all of these together.

The following points and chart should cover all you need to know to effectively participate during a meeting.

- Only voting delegates may make motions or vote on motions.
- Non-voting delegates may participate in the debate on a motion.
- State your name and the Chapter you represent (also add that you are a non-voting delegate, if necessary) when speaking or making a motion.
- Stand in line at one of the microphones to obtain the floor.
- You do not need to obtain the floor to second a motion or to make one of the motions that allow you to interrupt the speaker (although the chair may ask you to go to a microphone).
- Attempts to use point of order, point of information, or parliamentary inquiry to participate in the debate will be ruled out of order.
- Address your comments to the chair and not to another member (don't directly engage in debate with another member).
- An amendment to a motion may be amended, but an amendment to an amendment to a motion may not!

	You want to...	You say...	Can you interrupt a speaker?	Does your motion need a second?	Is your motion debatable?	Can someone amend your motion?	Applies to which motions?	Vote Required
D	alert the chair to an urgent matter affecting the assembly or of personal privilege.	I rise to a question of {privilege affecting the assembly, personal privilege}.	Yes	No	No	No	None	None
E	have the Convention follow the agenda.	I call for the orders of the day.	Yes	No	No	No	None	No vote
G	end debate and vote on the motion.	I move the Previous Question.	No	Yes	No	No	Any debatable or amendable	2/3
J	send a matter to committee.	I move to commit the motion...	No	Yes	Yes	Yes	No subsidiary motion	Majority
K	modify a pending motion.	I move to amend...	No	Yes	Yes (usually)	Yes	All amendable	Majority
M	bring business before the Convention.	I move...	No	Yes	Yes	Yes	None	Majority
S	alert the chair to some error.	Point of order.	Yes	No	No	No	Any error	No vote
T	disagree with the ruling of the chair.	I appeal from the decision of the chair.	Yes	Yes	Yes (usually)	No	Decision of the chair	Majority or tie
X	have the vote counted using a rising vote.	I call for a division.	Yes	No	No	No	Voice or hand vote	None
Y	obtain information on parliamentary law or rules of the organization.	A parliamentary inquiry, please.	Yes (if urgent)	No	No	No	Any motion	No vote
Z	request information relating to the business at hand.	A point of information, please.	Yes (if urgent)	No	No	No	Any motion	No vote



Automotive Service Councils of California
 Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
 Sacramento, CA 95814-3229
 (916) 924-9054
 (800) 810-4272
 FAX (916) 444-7462
 E-mail: info@ascca.com

ASCCA November 2019 Team Weekend Schedule

Thank you to our Team Weekend Sponsors:



Saturday, November 9 Dress Code - Business Casual

- 8:00 am – 8:15 am **Opening Comments** – Central Pacific Room
- Pledge of allegiance
 - Introduction of new members and first-time Team Weekend attendees
- 8:15 am – Noon **ASCCA Committee Meetings**
- 8:15 – 9:45 Government Affairs
- 9:45 – 10:00 Break (transition to next meeting)
- 10:00 – 10:45
- Public Relations (John Sutter)
 - Revenue & Benefits (Central Pacific Room)
- 10:45 – 11:00 Break (transition to next meeting)
- 11:00 – Noon
- Membership Committee (Central Pacific Room)
 - ETI Committee (John Sutter)
- 12 pm – 1:00 pm **Lunch**
- 1:00 pm 5:00 pm **Education Training** – Central Pacific Room
- 5:00 pm **ADJOURN** - ASCCA group dinner (no-host)
- ALL are welcome & encouraged to attend. Location TBD.

Sunday, November 10: (Dress Code – Business / ASCCA Board Shirts Optional)

- 8:30am – 10:30am **Chapter Representatives Meeting**
- 10:30am – 10:45am Break
- 10:45am – 1:00pm **Board of Directors Meeting**



NOVEMBER 2019 TEAM WEEKEND

Join us in Sacramento on November 9-10, 2019

Learn about cyber security and best practices and policies for your shop, then get important updates about ADAS with case studies.

SCHEDULE :

- 1:00 - 2:15pm ADAS Innovation & Safety Specifications,
Fred Gruner, Principle Engineer, NVIDIA Corp
- 2:15 - 3:30pm Cyber Security Best Practices for Your Shop
Dave Kusa, Owner, Autotrend Diagnostics
- 3:30 - 5:00pm ADAS Equipment & Case Studies,
Scott Brown, Founder of Diagnostic Network &
Owner of Connie & Dick's Automotive



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940
www.ascca.com



Dave Kusa



Fred Gruner



Scott Brown

EMBASSY SUITES RIVERFRONT PROMENADE

100 Capitol Mall
Sacramento, CA 95814
916-924-9054

[Register here!](#)

8:00am Saturday, Nov 9 –
1:00pm Sunday Nov 10

ASCCA Meetings Calendar 2019

(All meeting dates are tentative and subject to change)

November 14, 2019	6:00 - 7:00pm	Membership Committee	Conference Call
December 2019			
December 2, 2019	6:00 - 7:00pm	Connected Cars Committee	Conference Call
December 4, 2019	11:00 - 12:00pm	Revenue & Benefits Committee	Conference Call
December 11, 2019	6:00 - 7:00pm	Public Relations Committee	Conference Call
December 12, 2019	6:00 - 7:00pm	Membership Committee	Conference Call
December 16, 2019	6:00 - 7:00pm	Education Training & Information (ETI) Committee	Conference Call
December 19, 2019	2:00 - 3:00pm	Government Relations Committee	Conference Call
December 23, 2019	6:00 - 7:00pm	ASCEF Board of Trustees	Conference Call
December 25, 2019	6:00 - 7:00pm	Executive / Finance Committee	Conference Call
December 26, 2019	6:30 - 7:30pm	Chapter Reps Committee	Conference Call

ASCCA Meetings Calendar 2020

(All meeting dates are tentative and subject to change)

Bylaws and Policy Committee	As Needed	All Meetings Via Uber Conference Call URL: uberconference.com/ascca Dial: 916-407-0765 (No Pin Needed)
Connected Cars	1st Monday	
Women in Automotive Committee (WiAC)	TBD	
Revenue & Benefits Committee	1st Wednesday	
Public Relations Committee	3rd Wednesday	
Membership Committee	2nd Thursday	
Education Training & Information (ETI) Committee	3rd Monday	
Government Affairs Committee	3rd Thursday	
ASCEF Board of Trustees	4th Monday	
Executive / Finance Committee	4th Wednesday	
Chapter Reps Committee	4th Thursday	

January 2020

January 6, 2020	6:00 - 7:00 pm	Connected Cars	Conference Call
January 9, 2020	6:00 - 7:00 pm	Membership Committee	Conference Call
January 25-26, 2020		ASCCA Team Weekend	Embassy Suites Sacramento
January 27, 2020	6:00 - 7:00 pm	ASCEF Board of Trustees	Conference Call

February 2020

February 3, 2020	6:00 - 7:00 pm	Connected Cars Committee	Conference Call
February 5, 2020	6:00 - 7:00 pm	Revenue & Benefits Committee	Conference Call
February 13, 2020	6:00 - 7:00 pm	Membership Committee	Conference Call
February 17, 2020	6:00 - 7:00 pm	Education Training & Information (ETI) Committee	Conference Call
February 19, 2020	6:00 - 7:00 pm	Public Relations Committee	Conference Call
February 20, 2020	2:00 - 3:00 pm	Government Affairs Committee	Conference Call
February 24, 2020	6:00 - 7:00 pm	ASCEF Board of Trustees	Conference Call
February 26, 2020	6:00 - 7:00 pm	Executive / Finance Committee	Conference Call
February 27, 2020	6:00 - 7:00 pm	Chapter Reps Committee	Conference Call

March 2020

ASCCA Meetings Calendar 2020

(All meeting dates are tentative and subject to change)

March 2, 2020	6:00 - 7:00 pm	Connected Cars Committee	Conference Call
March 4, 2020	6:00 - 7:00 pm	Revenue & Benefits Committee	Conference Call
March 16, 2020	6:00 - 7:00 pm	Education Training & Information (ETI) Committee	Conference Call
March 18, 2020	6:00 - 7:00 pm	Public Relations Committee	Conference Call
March 19, 2020	2:00 - 3:00 pm	Government Affairs Committee	Conference Call
March 23, 2020	6:00 - 7:00 pm	ASCEF Board of Trustees	Conference Call
March 25, 2020	6:00 - 7:00 pm	ASCCA Finance / Executive Committee	Conference Call
March 26, 2020	6:00 - 7:00 pm	Chapter Reps Committee	Conference Call

April 2020

April 1, 2020	6:00 - 7:00 pm	Revenue & Benefits Committee	Conference Call
April 6, 2020	6:00 - 7:00 pm	Connected Cars Committee	Conference Call
April 9, 2020	6:00 - 7:00 pm	Membership Committee	Conference Call
April 15, 2020	6:00 - 7:00 pm	Public Relations Committee	Conference Call
April 16, 2020	2:00 - 3:00 pm	Government Affairs Committee	Conference Call
April 20, 2020	6:00 - 7:00 pm	Education Training & Information (ETI) Committee	Conference Call
April 22, 2020	6:00 - 7:00 pm	Executive / Finance Committee	Conference Call
April 23, 2020	6:00 - 7:00 pm	Chapter Reps Committee	Conference Call
April 28, 2019	8:00 am - 3:00 pm	Automotive Aftermarket Industry Legislative Day	Sacramento, CA
April 27, 2020	6:00 - 7:00 pm	ASCEF Board of Trustees	Conference Call

May 2020

May 4, 2020	6:00 - 7:00 pm	Connected Cars Committee	Conference Call
May 6, 2020	6:00 - 7:00 pm	Revenue & Benefits Committee	Conference Call
May 14, 2020	6:00 - 7:00 pm	Membership Committee	Conference Call
May 20, 2020	6:00 - 7:00 pm	Public Relations Committee	Conference Call
May 25, 2020	6:00 - 7:00 pm	ASCEF Board of Trustees	Conference Call

June 2020

June 1, 2020	6:00 - 7:00 pm	Connected Cars Committee	Conference Call
--------------	----------------	--------------------------	-----------------

ASCCA Meetings Calendar 2020

(All meeting dates are tentative and subject to change)

June 22, 2020	6:00 - 7:00 pm	ASCEF Board of Trustees	Conference Call
June 24, 2020	6:00 - 7:00 pm	Executive / Finance Committee	Conference Call
June 25, 2020	6:00 - 7:00 pm	Chapter Reps Committee	Conference Call
June 26-28, 2020		ASCCA Team Weekend	Hilton San Diego Mission Valley

July 2020

July 1, 2020	11:00 - 12:00pm	Revenue & Benefits Committee	Conference Call
July 6, 2020	6:00 - 7:00 pm	Connected Cars Committee	Conference Call
July 9, 2020	6:00 - 7:00pm	Membership Committee	Conference Call
July 15, 2020	6:00 - 7:00pm	Public Relations Committee	Conference Call
July 16, 2020	2:00 - 3:00pm	Government Affairs Committee	Conference Call
July 20, 2020	6:00 - 7:00pm	Education Training & Information (ETI) Committee	Conference Call
July 22, 2020	6:00 - 7:00pm	Executive / Finance Committee	Conference Call
July 23, 2020	6:30 - 7:30pm	Chapter Reps Committee	Conference Call
July 27, 2020	6:00 - 7:00pm	ASCEF Board of Trustees	Conference Call

August 2020

August 3, 2020	6:00 - 7:00pm	Connected Cars Committee	Conference Call
August 5, 2020	11:00 - 12:00pm	Revenue & Benefits Committee	Conference Call
August 13, 2020	6:00 - 7:00pm	Membership Committee	Conference Call
August 17, 2020	6:00 - 7:00pm	Education Training & Information (ETI) Committee	Conference Call
August 19, 2020	6:00 - 7:00pm	Public Relations Committee	Conference Call
August 20, 2020	2:00 - 3:00pm	Government Affairs Committee	Conference Call
August 24, 2020	6:00 - 7:00pm	ASCEF Board of Trustees	Conference Call
August 26, 2020	6:00 - 7:00pm	Executive / Finance Committee	Conference Call
August 27, 2020	6:30 - 7:30pm	Chapter Reps Committee	Conference Call

September 2020

September 7, 2020	6:00 - 7:00pm	Connected Cars Committee	Conference Call
September 11-13, 2020		ASCCA Team Weekend	Radisson Fresno

ASCCA Meetings Calendar 2020

(All meeting dates are tentative and subject to change)

September 28, 2020	6:00 - 7:00pm	ASCEF Board of Trustees	Conference Call
--------------------	---------------	-------------------------	-----------------

October 2020

October 5, 2020	6:00 - 7:00pm	Connected Cars Committee	Conference Call
October 7, 2020	11:00 - 12:00pm	Revenue & Benefits Committee	Conference Call
October 8, 2020	6:00 - 7:00pm	Membership Committee	Conference Call
October 15, 2020	2:00 - 3:00pm	Government Affairs Committee	Conference Call
October 19, 2020	6:00 - 7:00pm	Education Training & Information (ETI) Committee	Conference Call
October 21, 2020	6:00 - 7:00pm	Public Relations Committee	Conference Call
October 22, 2020	6:30 - 7:30pm	Chapter Reps Committee	Conference Call
October 26, 2020	6:00 - 7:00pm	ASCEF Board of Trustees	Conference Call
October 28, 2020	5:30 - 7:30pm	Executive / Finance Committee - Budget Meeting	Conference Call

November 2020

November 2, 2020	6:00 - 7:00pm	Connected Cars Committee	Conference Call
November 21-22, 2020		ASCCA Team Weekend	Embassy Suites Sacramento
November 23, 2020	6:00 - 7:00pm	ASCEF Strategic Planning Meeting	AMG Office - Sacramento

December 2020

December 2, 2020	11:00 - 12:00pm	Revenue & Benefits Committee	Conference Call
December 7, 2020	6:00 - 7:00pm	Connected Cars Committee	Conference Call
December 10, 2020	6:00 - 7:00pm	Membership Committee	Conference Call
December 16, 2020	6:00 - 7:00pm	Public Relations Committee	Conference Call
December 17, 2020	2:00 - 3:00pm	Government Affairs Committee	Conference Call
December 21, 2020	6:00 - 7:00pm	Education Training & Information (ETI) Committee	Conference Call
December 23, 2020	6:00 - 7:00pm	Executive / Finance Committee	Conference Call
December 24, 2020	6:30 - 7:30pm	Chapter Reps Committee	Conference Call



Automotive Service Councils of California
 Professionals in Automotive Service ~ Since 1940

**Automotive Service Councils
 of California**

One Capitol Mall, Suite 800
 Sacramento, CA 95814-3229
 (916) 924-9054
 (800) 810-4272
 FAX (916) 444-7462
 E-mail: info@ascca.com

TO: ASCCA BOARD, CHAPTER REPRESENTATIVES, COMMITTEES & INTERESTED PARTIES

FR: ASCCA OFFICE

RE: January 2020 ASCCA TEAM WEEKEND

Thank you to our Team Weekend Sponsors:



Attached, please find detailed information on the upcoming Team Weekend. Please Note: the schedule listed below is tentative and subject to change.

All Directors, Committee Members, Chapter Presidents, and Chapter Representatives are responsible for making their own hotel and travel arrangements. Please let us know if you need any assistance with your travel planning. We are certainly available to assist you. Below please find important information to assist you with your travel planning:

WHAT: 2020 TEAM WEEKEND
WHEN: January 25-26, 2020
LOCATION: Embassy Suites Sacramento Riverfront Promenade
 100 Capitol Mall, Sacramento, CA 95814
 (916) 326-5000

SCHEDULE OF EVENTS: (Tentative)

Saturday, January 25: *(Dress Code – Business / ASCCA Board Shirts Optional)*
 8:30am – 10:00am **Government Affairs Committee**
 10:00am – 10:30am Break
 10:30am – 12:00pm **Chapter Representatives Meeting**
 12:00pm – 1:00pm Lunch
 1:00 pm – 2:30 pm **Leadership Orientation**
 2:30 – 3:00 pm Break
 3:00 – 5:00 pm **Board of Directors Meeting**
 Evening ASCCA group dinner (no-host) – **ALL** are welcome & encouraged to attend. Location TBD.

Sunday, January 26: *(Dress Code - Business Casual)*
 8:30 am – 8:40 am Welcome – Pledge, Opening Comments

8:40 am – Noon	ASCCA Strategic Planning Session
Noon – 1:00pm	Lunch
1:00 – 5:00pm	ASCCA Strategic Planning Session (Continued)
5:00pm	Adjourn

HOTEL RECOMMENDATIONS:

All attendees must make their own room reservations. Our room rate is **\$199/night** for single or double occupancy. Room rate includes complimentary cooked to order breakfast and evening manager’s reception.

Mention “**Automotive Service Councils of CA**” discount rate in order to get your special room rate for Friday, January 24 and Saturday, January 25. Call (916) 326-5000 to make your reservation.

The cut-off date for making reservations with the hotel is **Friday, January 3, 2020**. Any reservations made after this date are subject to full published hotel rates. Rooms are not guaranteed to be available after our cut-off date. Please book your room ASAP to avoid not getting a room.

TRANSPORTATION INFORMATION:

Airport: Airport:

The nearest Airport to the Embassy Suites Sacramento is Sacramento International Airport (SMF).

PARKING:

Valet parking is available at the hotel for \$32 per day. You may self-park in the garage adjacent to the hotel. Prices may vary as it is a City-Owned garage.

SHUTTLE SERVICE:

Complimentary shuttle pickup (based on availability) is available through the Embassy Suites. You will need to call 916-326-5000 when your flight arrives to arrange pickup. The shuttle runs from 6:00am-10:00pm.



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

ASCCA JANUARY 2020 TEAM WEEKEND
REGISTRATION FORM

January 25-26
Embassy Suites Riverfront Promenade

Please complete and return to the ASCCA Headquarters Office by Friday, January 17, 2020.

ASCCA Headquarters Office, One Capitol Mall, Suite 800, Sacramento, CA 95814 -- Fax: (916) 444-7462 or email bichimaru@amgroup.us. If you have any questions, please contact Gloria Peterson at (916) 924-9054 x 104.

Online Registration:

https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eged6qjwd863f44e&oseq=&c=&ch=

Name: _____

Company: _____

Phone: _____ Email: _____

Guests Attending: Cost for guest(s) to attend lunch is \$40. ALL GUEST(S) MUST BE REGISTERED.

I am attending the ASCCA Team Weekend as a: (check all that apply)

____ Director _____ Committee Chair/Committee Member

____ Chapter Representative Chapter Name and # _____

Please check all events you will be attending.

Saturday, January 25

____ Committee Meetings – Please List Committee(s):

____ Lunch # _____ Guests x \$40

____ Educational Training

Member – Complimentary Non-Member – \$100

Sunday, January 26

____ ASCCA Chapter Representatives Meeting

____ ASCCA Board of Directors Meeting

Payment Amount (Non-Member and/ or Guest Registrations Only): \$ _____

Payment Method: Check # _____ Credit Card: Visa MasterCard AmEx

Credit Card Information

Name on Credit Card _____

Credit Card # _____

Exp. Date (MM/YY) _____ Security Code _____ Billing Zip Code _____

Signature _____

Stay Informed. Be Heard.

LEGISLATIVE APPOINTMENTS - PROMENIENT GUEST SPEAKERS - INDUSTRY EXPOSURE - LEGISLATIVE/REGULATORY UPDATE

FLY-IN SCHEDULE:

- 8:30 - 9:00 AM WELCOME BREAKFAST
- 8:30 - 9:00 AM GUEST SPEAKERS
- 10:30 AM - NOON LEGISLATIVE APPOINTMENTS
- NOON - 1:00 PM LUNCH AT CAPITOL EVENT CENTER
- 1:30 - 3:00 PM LEGISLATIVE APPOINTMENTS



AUTOMOTIVE AFTERMARKET INDUSTRY LEGISLATIVE DAY

Coordinated by ASCCA

STATE CAPITOL | TUESDAY, APRIL 23, 2019 | 8:30 AM - 3:00 PM

Join the Automotive Aftermarket Industry For A Day at the Capitol!

The Automotive Aftermarket Industry is joining together for a Legislative Fly-In! Don't miss out on this opportunity to connect with others in the industry. Fill out this registration form and make your travel arrangements. Reservations will be accepted on a first come, first serve basis. Past speakers have included: *Chief, Bureau of Automotive Repair; Governor's Small Business Advocate; Governor's Economic Adviser; Chair, Select Committee on Career Technical Education & Workforce Development; Chair, Senate Transportation & Housing Committee.*

EVENT LOCATION: Capitol Event Center, 1020 11th Street, Sacramento, CA, one block from the California State Capitol Building.

HOTEL INFORMATION: Legislative Day guests will be on their own to make hotel arrangements. A walking-distance hotel can be recommended upon request.

Complete Registration Form
[click here for online registration or scan:](#)



Name: _____ Chapter: _____
 City: _____ Affiliation: _____
 E-mail: _____ Cell Phone: _____

Yes, I plan to attend the Welcome Breakfast (8:30 – 9am)

Yes, I plan to attend lunch (Noon-1:00pm)

Please schedule appointments with legislators who represent my business and home address.
(The following information is required in order to schedule your legislative appointments.)

Business address: _____

Home address: _____

I will schedule my own appointment with my legislator(s). Find your legislator: <http://findyourrep.legislature.ca.gov/>

REGISTRATION DEADLINE: Registrations must be received by **April 15, 2019** in order for staff to schedule legislative appointments on your behalf.

PREPARATION CONFERENCE CALL: A Legislative Day preparation conference call is scheduled for April 15 at 2:00 PM. You may access the call at www.uberconference.com/ascca.

Please return this form via e-mail or fax to: ayang@amgroup.us OR 916.444.7462 (fax).

Want More Information? Visit www.ascca.com, upcoming events **OR** contact Amenda at 916.924.9054 x108.

Participating associations:



Southwest Flight Schedules

ASCCA LEGISLATIVE FLY-IN

STATE CAPITOL | TUESDAY, APRIL 23, 2019 | 8:00 AM – 3:00 PM

*Please plan to arrive before the 8:00am Welcome Breakfast.
Arrange departing flights at or after 5:30pm to allow enough time to go through the airport.
Check other airlines or arrive the previous evening if you can not make an early flight. The
flight information is subject to change by SouthWest Airlines.*

Arrival Flights to Sacramento Airport (SMF)

For April 23

Airport	Flight #	Depart	Arrive
Burbank (BUR)	441	7:20am	8:40am* Late
Los Angeles (LAX)	1131	5:04am	6:30am
Ontario (ONT)	281	5:45am	7:10am
Orange County (SNA)	755	7:15am	8:50am* Late
San Diego (SAN)	2133	6:40am	8:30am* Late

Departing Flights to Southern California Airports

Airport	Flight #	Depart	Arrive
Burbank (BUR)	264	5:20pm	6:30pm
Los Angeles (LAX)	1061	6:20pm	7:45pm
Ontario (ONT)	2071	4:55pm	6:20pm
Orange County (SNA)	224	3:40pm	5:05pm* Early
San Diego (SAN)	1073	5:00pm	6:30pm

Automotive Service Councils of California

2019 State Board of Directors

President

John Eppstein Chapter 24

John's Automotive Care
6267 Riverdale Street
San Diego, CA 92120

Tel (619) 280-9315

Fax (619) 717-8823

john@johnsautomotive.com

Term: 01/01/2018 To 12/31/2019

Vice President

Rory Balmer Chapter 14

Twin Peaks Auto Service
P.O. Box 191
26100 State Highway 189
Twin Peaks, CA 92391-0191

Tel (909) 337-0082

Fax (888) 313-2621

roryasca14@gmail.com

Term: 01/01/2018 To 12/31/2019

Chap. Reps. Committee Chair

Jack Scrafield Chapter 05

North Hollywood Auto Repair
5451 Tujunga Avenue
North Hollywood, CA 91601

Tel (818) 769-2334

Fax (818) 769-0350

jacknhar@yahoo.com

Term: 01/01/2019 To 12/31/2019

Treasurer

John Villa Chapter Sta

Villa Automotive

San Luis Obispo, CA 93401

Tel (805) 781-3925

Fax (805) 781-3184

jvilla@villa-automotive.com

Term: 01/01/2018 To 12/31/2019

Secretary

Steve Vanlandingham Chapter 24

Van's Automotive
10813 Airport Drive
El Cajon, CA 92020

Tel (619) 596-0011

Fax (619) 596-0022

vansautomotive@hotmail.com

Term: 01/01/2019 To 12/31/2020

Immediate Past President

Rocky Khamenian Chapter 48

Bimmer & Benz Specialists
1998 Placentia Avenue
Costa Mesa, CA 92627

Tel (949) 642-1410

Fax

4asca@gmail.com

Term: 01/01/2019 To 12/31/2019

Board Director

Darren Gilbert Chapter 05

Gilbert Motor Service
1919 W Valley Blvd
Alhambra, CA 91803

Tel (626) 282-0644

Fax (626) 282-0644

gilbertmotors@yahoo.com

Term: 01/01/2019 To 12/31/2020

Board Director

Lee Chesnin Chapter 12

BVA, Inc. - Volvo, Honda, Acura, Toyota
1522 Broadway
Santa Monica, CA 90404

Tel (310) 393-9889

Fax (310) 395-1671

service@bvainc.net

Term: 01/01/2018 To 12/31/2019

Board Director

Scott Brown Chapter 14

**Connie & Dick's Service Center
150 Olive Street
Claremont, CA 91711**

Tel (909) 626-5653

Fax (909) 626-6753

cindyb.cd@gmail.com

Term: 01/01/2019 To 12/31/2019

Board Director

Jerry L. Kubitsky Chapter 24

**Summit Transmissions
7633 El Cajon Blvd, Suite 100
La Mesa, CA 91942**

Tel (619) 463-9400

Fax (619) 463-9404

jerry123Lee@gmail.com

Term: 01/01/2019 To 12/31/2020

Board Director

Rob Pitari Chapter 99

**All Wheel Auto, Truck & RV Repair
18730 Old Oasis Road
Redding, CA 96003**

Tel (530) 241-1010

Fax (530) 241-7406

allwheelalignment@msn.com

Term: 01/01/2019 To 12/31/2020

Board Director

George Hritz Chapter Sta

**California Automotive Teachers
PO Box 1809
Sonoma, CA 95476**

Tel (707) 486-5148

Fax

george.hritz@sbcglobal.net

Term: 01/01/2019 To 12/31/2020

Board Director

Carolyn Coquillette Chapter 21

**Luscious Garage
475 9th Street
San Francisco, CA 94103**

Tel (415) 875-9030

Fax

carolyn@lusciousgarage.com

Term: 01/01/2018 To 12/31/2019

Board Director

Dave Kusa Chapter 42

**Autotrend Diagnostics
2885 S. Winchester Boulevard, Ste F
Campbell, CA 95008**

Tel (408) 866-5140

Fax (408) 866-5198

davidkusa@hotmail.com

Term: 01/01/2019 To 12/31/2020

Board Director

Todd Westerlund Chapter Sta

**Kukui Corporation
1217 Pleasant Grove Blvd
Ste. 110**

Roseville, CA 95678

Tel (888) 845-3477

Fax

todd@kukui.com

Term: 01/01/2019 To 12/31/2020

Advisor

German Lara Chapter 21

**Auto Analysts
943 Harrison St
San Francisco, Ca 94107**

Tel (415) 543-2400

Fax

autoanalysts.sf1@gmail.com

Term: 01/01/2019 To 12/31/2019

Advisor

Travis Guy Chapter 48

Yorba Linda Auto Service
801 Lakeview Ave, Unit G
Placentia, CA 92870

Tel (714) 970-8774

Fax (714) 970-8712

travisguy@yorbalindaautoservice.com

Term: 01/01/2019 To 12/31/2019

Non-Voting

Rob Morrell Chapter Sta

WORLD PAC
37137 Hickory Street
Newark, CA 94560

Tel (510) 755-6058

Fax

robm@worldpac.com

Term: 01/01/2019 To 12/31/2019

Automotive Service Councils of California

2020 State Board of Directors

President

John Eppstein Chapter 24

John's Automotive Care
6267 Riverdale Street
San Diego, CA 92120

Tel (619) 280-9315

Fax (619) 717-8823

john@johnsautomotivecare.com

Term: 01/01/2020 To 12/31/2021

Vice President

Rory Balmer Chapter 14

Twin Peaks Auto Service
P.O. Box 191
26100 State Highway 189
Twin Peaks, CA 92391-0191

Tel (909) 337-0082

Fax (888) 313-2621

roryasca14@gmail.com

Term: 01/01/2020 To 12/31/2021

Chap. Reps. Committee Chair

Travis Guy Chapter 48

Chapter 48 - North Orange County
801 Lakeview Ave, Unit G
Placentia, CA 92870

Tel (714) 970-8774

Fax

travisguy@yorbalindaautoservice.com

Term: 01/01/2020 To 12/31/2020

Treasurer

John Villa Chapter Sta

Villa Automotive
34 South Street
San Luis Obispo, CA 93401

Tel (805) 781-3925

Fax (805) 781-3184

jvilla@villa-automotive.com

Term: 01/01/2020 To 12/31/2021

Secretary

Carolyn Coquillet Chapter 21

Luscious Garage
475 9th Street
San Francisco, CA 94103

Tel (415) 875-9030

Fax

carolyn@shop-ware.com

Term: 01/01/2020 To 12/31/2021

Past President

Rocky Khamenian Chapter 48

Bimmer & Benz Specialists
1998 Placentia Avenue
Costa Mesa, CA 92627

Tel (949) 642-1410

Fax

4asca@gmail.com

Term: 01/01/2020 To 12/31/2020

Board Director

Darren Gilbert Chapter 05

Gilbert Motor Service
1919 W Valley Blvd
Alhambra, CA 91803

Tel (626) 282-0644

Fax (626) 282-0644

gilbertmotors@yahoo.com

Term: 01/01/2020 To 12/31/2020

Board Director

Lee Chesnin Chapter 12

BVA, Inc. - Volvo, Honda, Acura, Toyota
1522 Broadway
Santa Monica, CA 90404

Tel (310) 393-9889

Fax (310) 395-1671

service@bvainc.net

Term: 01/01/2020 To 12/31/2021

Board Director

Scott Brown Chapter 14

**Connie & Dick's Service Center
150 Olive Street
Claremont, CA 91711**

Tel (909) 626-5653
Fax (909) 626-6753
cindyb.cd@gmail.com

Term: 01/01/2020 To 12/31/2021

Board Director

Steve Vanlandingham Chapter 24

**Van's Automotive
10813 Airport Drive
El Cajon, CA 92020**

Tel (619) 596-0011
Fax (619) 596-0022
vansautomotive@hotmail.com

Term: 01/01/2020 To 12/31/2020

Board Director

Dave Kusa Chapter 42

**Autotrend Diagnostics
2885 S. Winchester Boulevard, Ste F
Campbell, CA 95008**

Tel (408) 866-5140
Fax (408) 866-5198
davidkusa@hotmail.com

Term: 01/01/2020 To 12/31/2020

Board Director

George Hritz Chapter Sta

**California Automotive Teachers
PO Box 1809
Sonoma, CA 95476**

Tel (707) 486-5148
Fax
george.hritz@sbcglobal.net

Term: 01/01/2020 To 12/31/2020

Board Director

Tony Callas Chapter 1940

**Callas Rennsport
19080 Hawthorne Blvd
Torrance, CA 90503**

Tel (310) 370-7038
Fax (310) 370-4073
Tony@CallasRennsport.com

Term: 01/01/2020 To 12/31/2021

Board Director

Jerry L. Kubitsky Chapter 24

**Summit Transmissions
7633 El Cajon Blvd, Suite 100
La Mesa, CA 91942**

Tel (619) 463-9400
Fax (619) 463-9404
jerry123Lee@gmail.com

Term: 01/01/2020 To 12/31/2020

Board Director

Rob Pitari Chapter 99

**All Wheel Auto, Truck & RV Repair
18730 Old Oasis Road
Redding, CA 96003**

Tel (530) 241-1010
Fax (530) 241-7406
allwheelalignment@msn.com

Term: 01/01/2020 To 12/31/2020

Board Director

Todd Westerlund Chapter Sta

**Kukui Corporation
1217 Pleasant Grove Blvd
Ste. 110**

Roseville, CA 95678
Tel (888) 845-3477
Fax

todd@kukui.com
Term: 01/01/2020 To 12/31/2020

Automotive Service Councils of California

Chapter Representatives

Scrafield, Jack

05 - Foothill Chapter Representative
North Hollywood Auto Repair
5451 Tujunga Avenue
North Hollywood, CA 91601
Tel (818) 769-2334
Fax (818) 769-0350
jacknhar@yahoo.com

Chesnin, Lee

12 - West Los Angel Chapter Representative
BVA, Inc. - Volvo, Honda, Acura, Toyo
1522 Broadway
Santa Monica, CA 90404
Tel (310) 393-9889
Fax (310) 395-1671
service@bvainc.net

Small, Stephen

16 - East Bay Chapter Representative
Chabot College
25555 Hesperian Blvd
Hayward, CA 94545
Tel (510) 427-4345
Fax
stephen_A_small@yahoo.com

Callas, Tony

1940 - LAX/South Ba Chapter Representative
Callas Rennsport
19080 Hawthorne Blvd
Torrance, CA 90503
Tel (310) 370-7038
Fax (310) 370-4073
Tony@CallasRennsport.com

Lara, German

21 - San Francisco Chapter Representative
Auto Analysts
943 Harrison St
San Francisco, Ca 94107
Tel (415) 543-2400
Fax
autoanalysts.sf1@gmail.com

Vacant, Vacant

06 - San Joaquin Val Chapter Representative
Ch. 6 - San Joaquin Valley
NA
NA, CA NA
Tel
Fax

Balmer, Rory

14 - Inland Empire Chapter Representative
Twin Peaks Auto Service
P.O. Box 191
Twin Peaks, CA 92391-0191
Tel (909) 337-0082
Fax (888) 313-2621
roryasca14@gmail.com

Schoedl, Dennis

18 - Long Beach Chapter Representative
Long Beach Muffler
3880 East Anaheim St
Long Beach, CA 90805
Tel (562) 494-3880
Fax (562) 434-2086
shop@longbeachmuffler.com

Lezcano, Rich

20 - Mt Diablo Chapter Representative
Simply Superior Auto Body
2110 Market Street
Concord, CA 94520
Tel (925) 680-6946
Fax (925) 680-6961
rich@simplysuperior.com

Sevim, Eric

23 - Peninsula Chapter Representative
A+ Japanese Auto Repair
780 Industrial Road
San Carlos, CA 94070
Tel (650) 595-2277
Fax (650) 595-2911
apluseric@gmail.com

Vanlandingham, Steve

24 - San Diego Chapter Representative
Van's Automotive
10813 Airport Drive
El Cajon, CA 92020
Tel (619) 596-0011
Fax (619) 596-0022
vansautomotive@hotmail.com

Camara, John

26 - Tulare/Visalia Chapter Representative
Chapter 26 - Tulare/Visalia
440 South K Street
Tulare, CA 93274
Tel (559) 688-5721
Fax (559) 688-1801
jcamara01@sbcglobal.net

Kusa, Dave

42 - San Jose Chapter Representative
Autotrend Diagnostics
2885 S. Winchester Boulevard, Ste F
Campbell, CA 95008
Tel (408) 866-5140
Fax (408) 866-5198
davidkusa@hotmail.com

Pitari, Rob

99 - Redding Chapter Representative
All Wheel Auto, Truck & RV Repair
18730 Old Oasis Road
Redding, CA 96003
Tel (530) 241-1010
Fax (530) 241-7406
allwheelalignment@msn.com

Martirosian, Zarkis

25 - Fresno Chapter Representative
Bud Eberwein Brake Service, Inc.
1559 Broadway
Fresno, CA 93721
Tel (559) 268-6359
Fax (559) 498-6548
zarkis@budeberwein.com

Toepp, Bob

28 - Santa Rosa Chapter Representative
Bill's Auto Electric and Repair Inc.
356 West College Ave
Santa Rosa, CA 95401
Tel (707) 546-2851
Fax (707) 544-4758
billsaer@sonic.net

Guy, Travis

48 - No. Orange Cou Chapter Representative
Yorba Linda Auto Service
801 Lakeview Ave, Unit G
Placentia, CA 92870
Tel (714) 970-8774
Fax (714) 970-8712
travisguy@yorbalingaautoservice.com



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Committee and Task Force List

Bylaws, Policies & Procedures

Email Group Contact Information: ASC-Bylaws-policy@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Steve Vanlandingham	Committee Chair	(619) 596-0011	vansautomotive@hotmail.com
Stuart Terry	Vice Chair	(619) 287-9626	stuartterry@sbcglobal.net
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Dave Kusa	Member	(408) 866-5140	davidkusa@hotmail.com
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us

Connected Cars

Email Group Contact Information:

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Carolyn Coquillet	Committee Chair	(415) 875-9030	carolyn@shop-ware.com
Rob Morrell	Vice Chair	(510) 755-6058	robm@worldpac.com
Scott Brown	Member	(909) 626-5653	cindyb.cd@gmail.com
Patrick Cadam	Member	(415) 647-4500	karin@patsgarage.com
Kevin Fitzpatrick	Member	(631) 486-3506	kevin.fitzpatrick@autologic.com
Fred Gruner	Member	(650) 269-6933	fgruner@yahoo.com
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Dave Kusa	Member	(408) 866-5140	davidkusa@hotmail.com
Niko Sougias	Member	(760) 753-4969	niko@charliesforeigncar.com
Kari Groff	Staff	(916) 924-9054	kgroff@amgroup.us
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us

Education Training & Information

Email Group Contact Information: ASC-ETI@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Grant Takikawa	Committee Chair	(559) 299-2226	thenip@live.com
Rory Balmer	Member	(909) 337-0082	roryasca14@gmail.com
Skip Beals	Member	(323) 831-3300	team@c3mnc.com
Mike Chicconi	Member	(559) 271-2431	michaelc@cos.edu
Dick DeLoach	Member	(909) 983-1538	dick.deloach@partsandpeople.com
Evan DeMik	Member	(415) 595-3346	edemik@repairpal.com
Jaime Gonzalez	Member	(714) 895-8156	ocdsn.atl@outlook.com
George Hritz	Member	(707) 486-5148	george.hritz@sbcglobal.net
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Dave Kusa	Member	(408) 866-5140	davidkusa@hotmail.com
Rob Morrell	Member	(510) 755-6058	robm@worldpac.com
Luke Murray	Member	(510) 755-6058	lukemurray79@gmail.com
Denise Pina	Member	(714) 990-1500	breaautobody@yahoo.com
Jim Silverman	Member	(301) 575-9140	jsilverman@autotraining.net
Steve Vanlandingham	Member	(619) 596-0011	vansautomotive@hotmail.com
Colleen Yarger	Member	(818) 718-6138	colleen.yarger@yahoo.com
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Committee and Task Force List

Revenue & Benefits Committee

Email Group Contact Information: ASC-Endorse@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Todd Westerlund	Committee Chair	(888) 845-3477	todd@kukui.com
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Dave Kusa	Member	(408) 866-5140	davidkusa@hotmail.com
Rob Morrell	Member	(510) 755-6058	robm@worldpac.com
Maylan Newton	Member	(805) 526-3039	maylan@esiseminars.com
Rob Pitari	Member	(530) 241-1010	allwheelalignment@msn.com
Kari Groff	Staff	(916) 924-9054	kgroff@amgroup.us
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us

Government Affairs

Email Group Contact Information: ASC-GovComm@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Dave Kusa	Committee Chair	(408) 866-5140	davidkusa@hotmail.com
James Justus	Vice Chair	(619) 239-2208	jwjustus@aol.com
Glenn Davis	Member	(909) 946-2282	gdaent@dslextreme.com
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Dennis Montalbano	Member	(559) 438-6508	Dbenzdr@aol.com
Rob Morrell	Member	(510) 755-6058	robm@worldpac.com
Gene Morrill	Member	(626) 963-0814	gene@certautospec.com
Allen Pennebaker	Member	(925) 519-2371	allen@orindamotors.com
Steve Vanlandingham	Member	(619) 596-0011	vansautomotive@hotmail.com
John Villa	Chair, Telematics Task Force	(805) 781-3925	jvilla@villa-automotive.com
Jack Molodanof	Legislative Advocate	(916) 447-0313	jack@mgrco.org
George Hritz	Advisor	(707) 486-5148	george.hritz@sbcglobal.net
Larry Moore	Advisor	(650) 968-5202	moorelarry1251@gmail.com
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us

Membership Committee

Email Group Contact Information: ASC-Membership@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Lee Chesnin	Committee Chair	(310) 393-9889	service@bvainc.net
Jim Silverman	Vice Chair	(301) 575-9140	jsilverman@autotraining.net
Skip Beals	Member	(323) 831-3300	team@c3mnc.com
Daniel Costa	Member	(415) 377-5876	marinautomotive@gmail.com
Shannon Devery	Member	(626) 476-9016	shannon@fdis-sangabrielvalley.com
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Jerry Kubitsky	Member	(619) 463-9400	jerry123Lee@gmail.com
Jimmy Lea	Member	(408) 482-1035	jimmylea@kukui.com
Angi Roberts	Member	(408) 266-9658	asca-san-jose@assoc-office.com
Steve Vanlandingham	Member	(619) 596-0011	vansautomotive@hotmail.com
John Camara	Advisor	(559) 688-5721	camara01@sbcglobal.net
Kari Groff	Staff	(916) 924-9054	kgroff@amgroup.us
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Committee and Task Force List

Public Relations

Email Group Contact Information: ASC-PRComm@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Jerry Kubitsky	Committee Chair	(619) 463-9400	jerry123Lee@gmail.com
John Camara	Member	(559) 688-5721	jcamara01@sbcglobal.net
Carolyn Coquillet	Member	(415) 875-9030	carolyn@shop-ware.com
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Rob Pitari	Member	(530) 241-1010	allwheelalignment@msn.com
Ryan King	Staff	(916) 444-3568	rking@amgroup.us
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us

Women in Automotive Committee

Email Group Contact Information: asc-wiac@googlegroups.com

John Eppstein	President	(619) 280-9315	john@johnsautomotivecare.com
Rory Balmer	Vice President	(909) 337-0082	roryasca14@gmail.com
Jennifer Filzen	Committee Chair		jenniferfilzen@gmail.com
Tammy Chaffee	Member	(608) 275-3340	tammy.chaffee@spectrumbrands.co
Carolyn Coquillet	Member	(415) 875-9030	carolyn@shop-ware.com
Kenia Cueto	Member	(714) 801-9888	kcueto@nocrop.us
Dori Eppstein	Member	(970) 980-3661	hello@hellodori.com
Bonnie Estes	Member	(916) 588-0775	
Rosario Gonzalez	Member	(626) 391-9042	chayotek@gmail.com
Kate Jonasse	Member	(707) 824-6881	kate@ktechautomotive.com
Dave and Mary Kemnitz	Member	(925) 356-0683	rusty@dandhautorepair.com
Rocky Khamenian	Member	(949) 642-1410	4asca@gmail.com
Dave Kusa	Member	(408) 866-5140	davidkusa@hotmail.com
Judy Kusa	Member	408-866-5140	judykusa@hotmail.com
Wendy Lucko	Member	(626) 585-7245	wllucko@pasadena.edu
Johanna Reichert	Member	(626) 792-9222	bimmerphd@gmail.com
Tracy Renee	Member	(707) 642-1900	TracyReneeT@aol.com
Rena Rennenbohm	Member	(916) 588-0775	Rena@AutomotiveCoachingandTrain
Jenny Schnacker	Member	(323) 773-2231	Jenny@BOFR.org
Jim Silverman	Member	(301) 575-9140	jsilverman@autotraining.net
Jill Trotta	Member	(510) 788-5549	jtrotta@repairpal.com
Colleen Yarger	Member	(818) 718-6138	colleen.yarger@yahoo.com
Gloria Peterson	Staff	(916) 924-9054	gpeterson@amgroup.us



Automotive Service Councils of California

Professionals in Automotive Service ~ Since 1940

www.ascca.com

ASCCA Headquarters General Info:

Automotive Service Councils of California
One Capitol Mall, Suite 800
Sacramento, CA 95814
Phone: (800) 810-4272 or (916)924-9054
Fax: (916)444-7462
General Email: info@ascca.com

ASCCA Staff:

Gloria Peterson – Executive Director
gpeterson@amgroup.us, phone ext: 104

Kari Groff – Deputy Executive Director
kgroff@amgroup.us, phone ext: 116

Nito Goolan – Staff Accountant
ngoolan@amgroup.us, phone ext: 103

Ben Ichimaru – Membership Services
bichimaru@amgroup.us, phone ext: 137

Ryan King – Communications and Publications Manager
rking@amgroup.us, phone ext: 122

Sarah Austin – Manager, Digital & Social Media
saustin@amgroup.us

Becky McGuire – Event Management
bm McGuire@amgroup.us, phone ext: 118



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, CA 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
info@ascca.com

AGENDA

ASCCA GOVERNMENT AFFAIRS COMMITTEE

Mission: Increased Credibility and Influence in Government and Regulatory Affairs.

November 9, 2019 | 8:15 – 9:45 AM (SHARP)

Embassy Suites

100 Capitol Mall, Sacramento, CA

- | | |
|---|---------------------------|
| I. Call to Order | D. Kusa |
| II. Roll Call / Attendance Record – <i>encl.</i> | Staff |
| III. October 24, 2019 Meeting Minutes – <i>encl.</i> | D. Kusa |
| IV. Financials | |
| a. 2019 Year-To- Date Report – <i>encl.</i> | D. Kusa |
| V. NASTF & Society of Automotive Engineers (SAE) Committee Update | R. Morrell / Donny Seyfer |
| VI. Action Sheet – <i>encl.</i> | D. Kusa |
| VII. New Business | D. Kusa |
| VIII. Old Business | D. Kusa |
| IX. Adjournment | D. Kusa |

Government Affairs Committee
2019 Attendance Record

Member Name	1/26	2/21	3/21	4/25	5/18	6/20	7/18	9/7	10/24	11/9	
Kusa, Dave (Chair)	P	P	P	P	P	P	P	P	P		
Justus, James (V. Chair)	E	E	P	P	E	P	P	E	P		
Rory Balmer		P	A	P	P	P	P	P	A		
Davis, Glenn	E	P	P	P	E	P	P	P	P		
John Eppstein	P	P	P	P	P	P	P	E	P		
Khamenian, Rocky	P	P	P	P	P	P	P	P	P		
Montalbano, Dennis	E	A	P	P	E	A	A	P	P		
Morrell, Rob	E	P	P	P	E	P	P	A	P		
Morrill, Gene	E	E	A	P	E	P	A	A			
Pennebaker, Allen	E	A	P	P	E	E	P	E	P		
Seyfer, Donny						P	P	P	P		
Vanlandingham, Steve	P	P	P	P	E	P	P	P	P		
Villa, John	A	A	P	A	E	A	P	P			
Advisors											
Hritz, George	P	P	P	P	P	E	A	P	P		
Moore, Larry	P	A	A	A	P	A	A	A			
Fournier, Phil	A	A	A	A	A	A	A	A			
Jim Silverman	P	A	E	A	P	A	A	P			

P = Present A = Absent E = Excused Absence



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, CA 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
info@ascca.com

MINUTES

ASCCA GOVERNMENT AFFAIRS COMMITTEE

Mission: Increased Credibility and Influence in Government and Regulatory Affairs.

October 24, 2019 | 2:00 – 3:00 PM (SHARP)

Conference Call

- I. Call to Order
D. Kusa called the meeting to order at 2:00 pm.
- II. Roll Call / Attendance Record
Staff: Jack Molodanof, Gloria Peterson
- III. September 7, 2019 Meeting Minutes
The minutes were
- IV. Financial Report
D. Kusa noted that there are no changes to the financial report from the last meeting. He reminded the committee that the Executive Committee is in the process of reviewing the requested for 2020.
- V.
- VI. NASTF & Society of Automotive Engineers (SAE) Committee Update
Donny Seyfer reported that since the September meeting considerable movement has been made on the concept of the VSP having access to the security data via the manufacturers.
- VII. Action Sheet –
J. Molodanof provided updates on the following legislation:

AB 949 – Unsafe Used Tire Bill – The bill will be enforced by the Bureau of Automotive Repair (BAR).

AB 5 – Defining and employee vs. independent contractor. ASCCA worked toward have an exemption for subletting on auto repairs. The business to business exception was included in the final bill.

The battery fee bill that would increase the manufacturer fee from \$1 to \$2, bringing the entire fees paid for each batter to \$4. That won't take effect until 2022

AB 161 – This is the bill to address issues concerning long receipts. This bill is a two year bill. ASCCA members are currently exempt, but we will continue to track

AB 1343 AB 1345 – UTI was seeking some amendments, due to the potential impact to their business models. These are both two-year bills.

SB 349 – Minimum Franchise Tax – This bill attempted to reduce the filing fee for business based on gross revenue, rather than a flat fee. The Governor vetoed this bill.

AB 755 – Tire Tax – That would have established a new tire tax of \$1.50 for each tire on top of the \$1.75 already being collected. He anticipates this will be brought up again next year.

SB 522 – Sales Tax on Service – This bill is in the suspense file. Hertzberg is working with the Governor, so it is anticipated that this issue will be raised again. ASCCA will continue to oppose the tax on service.

AB 112 – Attempted to be snuck in to repeal the muffler noise ordinance bill that was passed during Governor Jerry Brown’s administration that fines the vehicle owner and requires them to fix the muffler.

AB 1303 – Career Technical Education –This bill did not move forward. J. Molodanof reported that there is a ballot measure to provide funding for career technical education funding.

J. Molodanof summarized the following anticipated new proposals:

- Providing tools to the BAR to expedite the disciplinary process without jeopardizing due process.

There was discussion about failing tire pressure monitoring sensors.

ACTION The Committee will keep the issue of failing tire sensors on its radar screen.

- J. Molodanof reported that CAWA is looking to adopting a safety inspection program. They have reached out to ASCCA. Assemblyman Chow previously had a safety related bill that attempted to make sure that salvage vehicles are inspected. At this point it is certain how CAWA’s proposal will be tied in, e.g., during a SMOG check or salvage vehicle inspections.

VIII. Old Business

The BAR is continuing to work with the California Department of Food and Agriculture to develop regulations to do away the additive in transmission fluids. The workshop in September didn’t happen but will like to be scheduled for their meeting January.

The BAR is looking to update their regulations in autobody equipment standards.

D. Kusa reminded everyone about the deadline for switching over to the new SMOG system.

IX. New Business

J. Justus reported on a recent meeting that he attended with Betty Jo of the California Small Business Association.

X. Adjournment

The meeting adjourned at 2:59 pm.

ASCCA GOVERNMENT AFFAIRS COMMITTEE 2019

Mission: Increased Credibility and influence in Government and Regulatory Affairs

ACTION SHEET

11/1/2019

1. Legislative Bills Update -Jack M.
2. Monitor State Budget-Jack
3. BAR Advisory Group Committee-Tracy, Jack, Gloria
4. BAR Educational Committee-Craig J., Jack M., Phil F., Gloria
5. Oil Change and Minor Services Regulations (vetoed SB 778 & AB 873)
6. California Vehicle Inspection System (Cal-VISTA)-Update
7. BAR Complaint Allegations, Trends, & Unlicensed Enforcement Activity
8. Automotive Fuels & Petroleum Products-Food-Ag (CDFA) Division of Measurements
9. Small Business Committee-John V., Dennis M., James J., Stuart T.
10. Tele-matics
11. National Automotive issues-R2Repair
12. ASCCA Advocacy Fund
13. PZEV Vehicles/Warranties/DAD Machines/CAP
14. Requesting BAR to Redefine Sublet Services
15. BAR Sunset Review

CURRENT BAR REGULATIONS IN PROCESS

1. BAR-97 Specifications
2. Brake and Lamp Handbooks
3. STAR Program Clean-Up
4. Bureau-Certified Institutions and Instructors
5. Licensing Application Updates

2019 EVENT DATES

- Nov 9 ASCCA Government Affairs Team Weekend, Embassy Suites, Sacramento, CA
Dec 19 ASCCA Government Affairs Committee Conference Call

2020 EVENT DATES

- Jan 25 ASCCA Government Affairs Team Weekend, Embassy Suites, Sacramento, CA
Feb 20 ASCCA Government Affairs Committee Conference Call
Mar 19 ASCCA Government Affairs Committee Conference Call
Apr 16 ASCCA Government Affairs Committee Conference Call
Apr 28 Automotive Service Industry Legislative Day
May 21 ASCCA Government Affairs Committee Conference Call
June 26 Automotive Industry Aftermarket Summit, Hilton San Diego Mission Valley
June 27 ASCCA Government Affairs Team Weekend, Hilton San Diego Mission Valley
Aug 20 ASCCA Government Affairs Committee Conference Call
Sep 12 ASCCA Government Affairs Team Weekend, Radisson Fresno
Oct 15 ASCCA Government Affairs Committee Conference Call
Nov 21 ASCCA Government Affairs Team Weekend, Embassy Suites, Sacramento, CA
Dec 17 ASCCA Government Affairs Committee Conference Call

ASCCA Government Affairs Committee
 2019 Budget
 Augmented 2/27/19

	2019 Actual	2019 Budget		Balance
Travel	\$0.00	\$ 800		\$800.00
Travel-NASTF	\$0.00	\$ 2,000		\$2,000.00
Travel - First Time Leg Day Attendee	\$0.00	\$ 1,000		\$1,000.00
SBC - Gov.	\$750.00	\$ 750		\$0.00
Legislative Day	\$3,807.66			
Facility Rental Fee		\$ 1,000.00	*	\$1,000.00
Breakfast Cost		\$ 680.00	**	\$680.00
Lunch Cost		\$ 770.00		\$770.00
Total Expenses	\$4,557.66	\$ 7,000.00		\$2,442.34

* Assumes an estimate of \$150 for AV- We are not allowed to use our own AV at this facility.

** These estimates assume an estimated 10% increase over the prior year.

M o l o d a n o f G o v e r n m e n t R e l a t i o n s

STATE LEGISLATIVE BILL REPORT

Client: Automotive Service Councils of California

Report Date: November 1, 2019

CA AB 5

AUTHOR: Gonzalez [D]
TITLE: Independent Contractors
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 12/03/2018
ENACTED: 09/18/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-296
SUMMARY:

States the intent of the Legislature to codify the decision in the case of Dynamex Operations West, Inc. V. Superior Court of Los Angeles and clarify its application. Provides that a person providing labor or services for remuneration shall be considered an employee rather than an independent contractor unless the hiring entity demonstrates otherwise. Exempts licensed manicurists until a specified date. Authorizes an action for injunctive relief to prevent employee misclassification.

STATUS:

09/18/2019 Signed by GOVERNOR.
09/18/2019 Chaptered by Secretary of State. Chapter No. 2019-296
Position: Concerns

CA AB 23

AUTHOR: Burke [D]
TITLE: Governor's Office Of Business and Economic Development
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 12/03/2018
VETOED: 10/12/2019
DISPOSITION: Vetoed
FILE: 34
LOCATION: Assembly Governor's Vetoes
SUMMARY:

Establishes the Business Workforce Coordination Unit in the Governor's Office of Business and Economic Development to engage industry and business on alignment of career technical education courses, workforce training programs, and preapprenticeship and apprenticeship programs with regional and local labor market demand.

STATUS:

10/12/2019 Vetoed by GOVERNOR.

CA AB 25	<p>AUTHOR: Chau [D] TITLE: State Consumer Privacy Act FISCAL COMMITTEE: yes URGENCY CLAUSE: no INTRODUCED: 12/03/2018 ENACTED: 10/11/2019 DISPOSITION: Enacted LOCATION: Chaptered CHAPTER: 2019-763 SUMMARY: Amends the State Consumer Privacy Act. Authorizes a business to require authentication of a consumer that is reasonable in light of the nature of the personal information requested in order to make a verifiable consumer request. Authorizes a consumer to bring a private civil action against a business that violates its duty to implement reasonable security procedures and practices, if that failure results in a consumer's personal information being subject to unauthorized access and exfiltration, or theft. STATUS: 10/11/2019 Chaptered by Secretary of State. Chapter No. 2019-763</p>
CA AB 40	<p>AUTHOR: Ting [D] TITLE: Air Quality Improvement Program: Clean Vehicle Rebates FISCAL COMMITTEE: yes URGENCY CLAUSE: no INTRODUCED: 12/03/2018 LAST AMEND: 09/10/2019 DISPOSITION: Pending - Carryover LOCATION: Assembly Transportation Committee SUMMARY: Declares it is the policy of the state to place a minimum number of zero emission vehicles on state roads by certain future years. Requires the State Air Resources Board to limit vehicle eligibility for the Clean Vehicle Rebate Project to only those vehicles manufactured by companies that have entered into a specified agreement that has been adopted by the Board, to post that agreement on its website, and other requirements. STATUS: 09/10/2019 From ASSEMBLY Committee on TRANSPORTATION with author's amendments. 09/10/2019 In ASSEMBLY. Read second time and amended. Re-referred to Committee on TRANSPORTATION.</p>
CA AB 126	<p>AUTHOR: Cooper [D] TITLE: Air Quality Improvement Program: Clean Vehicle Rebate FISCAL COMMITTEE: yes URGENCY CLAUSE: no INTRODUCED: 12/03/2018 LAST AMEND: 06/24/2019 DISPOSITION: Pending - Carryover LOCATION: Senate Transportation Committee SUMMARY: Requires the State Air Resources Board, for the purposes of the Clean Vehicle Rebate Project, to increase rebate payments by \$500 for low-income applicants</p>

and to only offer rebates for plug-in hybrids that have an electric range of at least 40 miles.

STATUS:

07/09/2019 In SENATE Committee on TRANSPORTATION: Heard, remains in Committee.

CA AB 142

AUTHOR: Garcia [D]
TITLE: Lead Acid Batteries
FISCAL COMMITTEE: yes
URGENCY CLAUSE: yes
INTRODUCED: 12/13/2018
ENACTED: 10/13/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-860
SUMMARY:

Requires a manufacturer, if a lead acid battery is sold or will be used in a manner or for a purpose entitling the manufacturer to regard the purchase as not subject to the manufacturer battery fee, to obtain written documentation from the purchaser certifying that the lead acid battery will be used in such manner or for such purpose. Makes a purchaser who sells or uses the lead acid battery, such that no exception to the requirement to pay the applicable fee or fees applies, liable for the payment of fees.

STATUS:

10/13/2019 Chaptered by Secretary of State. Chapter No. 2019-860
Position: Concerns

CA AB 161

AUTHOR: Ting [D]
TITLE: Solid Waste: Paper Waste: Proofs of Purchase
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 01/07/2019
LAST AMEND: 06/27/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Appropriations Committee
SUMMARY:

Requires a business, as defined, that accepts payment through cash, credit, or debit transactions, subject to certain exceptions, to provide a proof of purchase to a consumer only at the consumer's option and would prohibit a business from printing a paper proof of purchase if the consumer opts to not receive a proof of purchase, unless otherwise required by state or federal law.

STATUS:

08/30/2019 In SENATE Committee on APPROPRIATIONS: Held in committee.
Position: Concerns

CA AB 170

AUTHOR: Gonzalez [D]
TITLE: Worker Status: Employees and Independent Contractors
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 01/08/2019
ENACTED: 10/02/2019
DISPOSITION: Enacted

	LOCATION:	Chaptered
	CHAPTER:	2019-415
	SUMMARY:	Exempts newspaper distributors working under contract with a newspaper publisher and a newspaper carrier working under contract, either with a newspaper publisher or newspaper distributor, from specified provisions of the case of Dynamex Operations W. Inc. v. Superior Court.
	STATUS:	
	10/02/2019	Signed by GOVERNOR.
	10/02/2019	Chaptered by Secretary of State. Chapter No. 2019-415
CA AB 179	AUTHOR:	Reyes [D]
	TITLE:	New Motor Vehicle Board
	FISCAL COMMITTEE:	yes
	URGENCY CLAUSE:	no
	INTRODUCED:	01/09/2019
	ENACTED:	10/12/2019
	DISPOSITION:	Enacted
	LOCATION:	Chaptered
	CHAPTER:	2019-796
	SUMMARY:	Authorizes the New Motor Vehicle Board to hear disputes brought by a member of the public or by an association challenging a policy of a manufacturer, manufacturer branch, distributor, or distributor branch.
	STATUS:	
	10/12/2019	Chaptered by Secretary of State. Chapter No. 2019-796
CA AB 210	AUTHOR:	Voepel [R]
	TITLE:	Smog Check: Exemption
	FISCAL COMMITTEE:	yes
	URGENCY CLAUSE:	no
	INTRODUCED:	01/14/2019
	LAST AMEND:	02/12/2019
	DISPOSITION:	Pending - Carryover
	LOCATION:	Assembly Transportation Committee
	SUMMARY:	Exempts from the smog check program all motor vehicles manufactured prior to the 1983 model year.
	STATUS:	
	03/25/2019	In ASSEMBLY Committee on TRANSPORTATION: Not heard.
CA AB 215	AUTHOR:	Mathis [R]
	TITLE:	Dumping
	FISCAL COMMITTEE:	yes
	URGENCY CLAUSE:	no
	INTRODUCED:	01/15/2019
	LAST AMEND:	02/28/2019
	DISPOSITION:	Pending - Carryover
	LOCATION:	Assembly Appropriations Committee
	SUMMARY:	Makes dumping waste matter on private property, including on any private road or highway, without consent of the owner, punishable with specified fines. Requires the fine to be doubled for a fourth or subsequent violation if the prosecuting

attorney pleads and proves, or, in an infraction case, if the court finds, that the waste placed, deposited, or dumped includes used tires.

STATUS:

05/16/2019 In ASSEMBLY Committee on APPROPRIATIONS: Held in committee.

CA AB 238

AUTHOR: Santiago [D]
TITLE: Unlicensed Automobile Dismantlers: Enforcement
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 01/18/2019
DISPOSITION: Pending - Carryover
LOCATION: Assembly Appropriations Committee
SUMMARY:

Extends to a specified date provisions requiring the DMV to collaborate with specified state agencies to review and coordinate enforcement and compliance activity related to unlicensed and unregulated automobile dismantling.

STATUS:

05/16/2019 In ASSEMBLY Committee on APPROPRIATIONS: Not heard.

CA AB 390

AUTHOR: Frazier [D]
TITLE: Notice to Correct Violations: Exceptions
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/05/2019
DISPOSITION: Pending - Carryover
LOCATION: Assembly Appropriations Committee
SUMMARY:

Amends existing law concerning an infraction involving vehicle equipment whereby the arresting officer is required to permit the arrested person to execute a note containing a promise to correct the violation. Deletes the requirements related to mufflers and exhaust systems from the list of disqualifying conditions, thereby making a person who is arrested for one of these offenses eligible to execute the note.

STATUS:

03/25/2019 From ASSEMBLY Committee on TRANSPORTATION: Do pass to Committee on APPROPRIATIONS. (14-0)

CA AB 516

AUTHOR: Chiu [D]
TITLE: Authority to Remove Vehicles
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/13/2019
LAST AMEND: 07/02/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Appropriations Committee
SUMMARY:

Deletes the authority of a peace officer or public employee to immobilize a vehicle under certain circumstances. Modifies the authority to remove a vehicle parked or left standing for more than a certain period of time in violation of a local ordinance. Requires local authorities to provide specified information on parking notices.

STATUS:

08/30/2019 In SENATE Committee on APPROPRIATIONS: Held in

committee.

CA AB 596

AUTHOR: Grayson [D]
TITLE: Motor Vehicle Defects: Service Bulletins
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/14/2019
ENACTED: 10/03/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-490
SUMMARY:

Permits a new motor vehicle dealer, despite certain provisions governing electronic transactions and notification of motor vehicle defects, to receive electronic authorization from consumers consistent with regulations of the Bureau of Automotive Repair for any repair of a manufacturer recall.

STATUS:

10/03/2019 Chaptered by Secretary of State. Chapter No. 2019-490

CA AB 613

AUTHOR: Low [D]
TITLE: Professions and Vocations: Regulatory Fees
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/14/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Business, Professions & Economic Development Committee

SUMMARY:

Authorizes each board within the Department of Consumer Affairs to increase every 4 years any fee authorized to be imposed by that board by an amount not to exceed the increase in the California Consumer Price Index for the preceding 4 years, subject to specified conditions. Requires the Director of Consumer Affairs to approve any fee increase proposed by a board except under specified circumstances.

STATUS:

07/01/2019 In SENATE Committee on BUSINESS, PROFESSIONS AND ECONOMIC DEVELOPMENT: Heard, remains in Committee.

CA AB 755

AUTHOR: Holden [D]
TITLE: Tire Fee: Stormwater Permit Compliance Fund
FISCAL COMMITTEE: yes
URGENCY CLAUSE: yes
INTRODUCED: 02/19/2019
LAST AMEND: 05/16/2019
DISPOSITION: Pending - Carryover
FILE: A-3
LOCATION: Assembly Inactive File
SUMMARY:

Requires the California Department of Tax and Fee Administration to collect the State tire fee and would repeal the provision authorizing the Department of Resources Recycling and Recovery to solicit and use the expertise of, and contract or cooperate with, other state agencies. Increases the State tire fee by a certain amount.

STATUS:
05/29/2019 In ASSEMBLY. From third reading. To Inactive File.
Position: Oppose

CA AB 808 **AUTHOR:** Chu [D]
TITLE: Vehicles: Daytime Running Lamps
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/20/2019
LAST AMEND: 04/12/2019
DISPOSITION: Pending - Carryover
LOCATION: Assembly Transportation Committee
SUMMARY:
Requires every new motor vehicle, other than a motorcycle, manufactured and first registered or sold in the State on or after a certain date, to be equipped with automatic daytime running headlamps and automatic taillamps.

STATUS:
04/22/2019 In ASSEMBLY Committee on TRANSPORTATION: Failed passage.
04/22/2019 In ASSEMBLY Committee on TRANSPORTATION: Reconsideration granted.

CA AB 814 **AUTHOR:** Chau [D]
TITLE: Vehicles: Unlawful Access to Computer Systems
FISCAL COMMITTEE: no
URGENCY CLAUSE: no
INTRODUCED: 02/20/2019
ENACTED: 06/26/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-16
SUMMARY:
Clarifies that, for purposes of the prohibition against unlawfully accessing a computer system, a computer system includes devices or systems that are located within, connected to, or integrated with, a motor vehicle.

STATUS:
06/26/2019 Signed by GOVERNOR.
06/26/2019 Chaptered by Secretary of State. Chapter No. 2019-16

CA AB 846 **AUTHOR:** Burke [D]
TITLE: Customer Loyalty Programs
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/20/2019
LAST AMEND: 09/06/2019
DISPOSITION: Pending - Carryover
FILE: A-46
LOCATION: Senate Inactive File
SUMMARY:
Amends the Consumer Privacy Act. Authorizes a business to enter a consumer into a financial incentive program only if the consumer affirmatively consents to the material terms of the incentive program. Prohibits the act from being construed to prohibit a business from offering a different price, rate, level, or quality of goods or

services to a consumer if the offering is in connection with a consumer's voluntary participation in a loyalty, rewards, premium features, discount, or club card program.

STATUS:

09/12/2019 In SENATE. From third reading. To Inactive File.

CA AB 874

AUTHOR: Irwin [D]
TITLE: State Consumer Privacy Act
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/20/2019
ENACTED: 10/11/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-748
SUMMARY:

Defines publicly available information for the State Consumer Privacy Act to mean information that is lawfully made available from federal, state, or local records. Provides that personal information does not include deidentified or aggregate consumer information.

STATUS:

10/11/2019 Chaptered by Secretary of State. Chapter No. 2019-748
Position: SupportConcept

CA AB 949

AUTHOR: Medina [D]
TITLE: Unsafe Used Tires: Installation
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/20/2019
ENACTED: 09/06/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-266
SUMMARY:

Prohibits an automotive repair dealer from installing an unsafe used tire on a motor vehicle for use on a highway. Requires an automotive repair dealer to use a visual inspection to determine whether a tire meets the criteria of an unsafe used tire. Exempts from its provisions certain activities relating to tires.

STATUS:

09/06/2019 Signed by GOVERNOR.
09/06/2019 Chaptered by Secretary of State. Chapter No. 2019-266
Position: Support

CA AB 1146

AUTHOR: Berman [D]
TITLE: State Consumer Privacy Act: Exemptions
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/21/2019
ENACTED: 10/11/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-751
SUMMARY:

Excepts from the right to opt out, vehicle information or ownership information retained or shared between a new motor vehicle dealer and the vehicle's manufacturer, if the information is shared for the purpose of effectuating or in anticipation of effectuating a vehicle repair covered by a vehicle warranty or a recall.

STATUS:

10/11/2019 Chaptered by Secretary of State. Chapter No. 2019-751

CA AB 1296

AUTHOR: Gonzalez [D]
TITLE: Labor Enforcement Task Force
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
ENACTED: 10/08/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-626
SUMMARY:

Amends existing law to expand the membership of the Joint Enforcement Strike Force on the Underground Economy to include specified state agencies. Expands the duties of the Strike Force to include enforcement activities regarding labor, tax, insurance, and licensing law violators operating in the underground economy. Requires the Department of Justice to maintain two multiagency Tax Recovery investigative teams in Sacramento and Los Angeles.

STATUS:

10/08/2019 Signed by GOVERNOR.

10/08/2019 Chaptered by Secretary of State. Chapter No. 2019-626

CA AB 1303

AUTHOR: O'Donnell [D]
TITLE: School Facilities: Civic Center Act: Direct Costs
FISCAL COMMITTEE: no
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
ENACTED: 10/07/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-541
SUMMARY:

Extends the authorization or requirement for the governing board of a school district to charge an entity a fee for the use of the school's facilities or grounds.

STATUS:

10/07/2019 Chaptered by Secretary of State. Chapter No. 2019-541
Position: Support

CA AB 1343

AUTHOR: Eggman [D]
TITLE: Private Postsecondary Education Act
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
LAST AMEND: 06/11/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Business, Professions & Economic Development Committee

SUMMARY:

Prohibits a private postsecondary educational institution that arranges loans, for students, from enrolling residents of the State not already enrolled, unless the institution meets either the requirement that no more than a certain percentage of the institution's tuition revenue, determined is derived from student financial aid provided by a federal agency, or not less than 50% of the institution's tuition revenue is dedicated to a combination of student instruction and student support.

STATUS:

06/17/2019 In SENATE Committee on BUSINESS, PROFESSIONS AND ECONOMIC DEVELOPMENT: Not heard.

Position: Oppose unless amended

CA AB 1345

AUTHOR: McCarty [D]

TITLE: Private Postsecondary Education

FISCAL COMMITTEE: yes

URGENCY CLAUSE: no

INTRODUCED: 02/22/2019

LAST AMEND: 08/13/2019

DISPOSITION: Pending - Carryover

LOCATION: Senate Appropriations Committee

SUMMARY:

Prohibits an institution from providing, directly or indirectly, certain financial incentives to any person, including a student, engaged in student recruitment or admission activities, engaged in awarding financial aid directly to a student, or engaged in the sales of any educational materials directly to a student, if that financial incentive is contingent upon quotas or the success of securing enrollments, admissions, awarding financial aid to a student, or sales of educational materials directly.

STATUS:

08/30/2019 In SENATE Committee on APPROPRIATIONS: Held in committee.

Position: Oppose unless amended

Priority: High

CA AB 1355

AUTHOR: Chau [D]

TITLE: Personal Information

FISCAL COMMITTEE: yes

URGENCY CLAUSE: no

INTRODUCED: 02/22/2019

ENACTED: 10/11/2019

DISPOSITION: Enacted

LOCATION: Chaptered

CHAPTER: 2019-757

SUMMARY:

Excludes consumer information that is deidentified or aggregate consumer information from the definition of personal information under the State Consumer Privacy Act. Authorizes a consumer to institute a civil action, as a result of a business' violation of the duty to implement and maintain reasonable security procedures and practices appropriate to the nature of the information.

STATUS:

10/11/2019 Chaptered by Secretary of State. Chapter No. 2019-757

CA AB 1359

AUTHOR: Santiago [D]
TITLE: Vehicles: Tow Trucks
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
LAST AMEND: 04/08/2019
DISPOSITION: Pending - Carryover
LOCATION: Assembly Transportation Committee
SUMMARY:

Requires the Department of the California Highway Patrol to convene an advisory working group that includes representatives from the Department, the towing industry, the insurance industry, and other stakeholders to study the feasibility of developing and maintaining a registry of towing companies operating in the state.

STATUS:

04/08/2019 From ASSEMBLY Committee on TRANSPORTATION with author's amendments.

04/08/2019 In ASSEMBLY. Read second time and amended. Re-referred to Committee on TRANSPORTATION.

CA AB 1509

AUTHOR: Mullin [D]
TITLE: Solid Waste: Lithium Ion Batteries
FISCAL COMMITTEE: yes
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
LAST AMEND: 05/01/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Environmental Quality Committee
SUMMARY:

Establishes the Lithium Ion Battery Recycling Program in the Department of Resources Recycling and Recovery. Requires a covered entity to provide a list of covered products that it sells or offers for sale in the state to the department and the total number of each covered product it sold in the state during the prior year, and to update those lists annually.

STATUS:

06/06/2019 To SENATE Committee on ENVIRONMENTAL QUALITY.

CA AB 1538

AUTHOR: Weber [D]
TITLE: Automobile Collision Coverage: Payment for Repairs
FISCAL COMMITTEE: no
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
ENACTED: 07/30/2019
DISPOSITION: Enacted
LOCATION: Chaptered
CHAPTER: 2019-132
SUMMARY:

Makes that requirement apply to a policy for automobile physical damage coverage, instead of comprehensive coverage, if a covered automobile is damaged by collision or otherwise and the insurer knows that the automobile will be repaired. States that these provisions do not prohibit an insurer from restricting payment in cases of suspected fraud or from including a named loss payee or lienholder as an additional payee on the claims payment check or draft.

STATUS:

	07/30/2019	Signed by GOVERNOR.
	07/30/2019	Chaptered by Secretary of State. Chapter No. 2019-132
	Position:	Watch
CA SB 59	AUTHOR:	Allen [D]
	TITLE:	Autonomous Vehicle Technology: Statewide Policy
	FISCAL COMMITTEE:	yes
	URGENCY CLAUSE:	no
	INTRODUCED:	12/19/2018
	LAST AMEND:	07/03/2019
	DISPOSITION:	Pending - Carryover
	LOCATION:	Assembly Appropriations Committee
	SUMMARY:	Requires the chair of the commission to establish an advisory committee, the California Council on the Future of Transportation, to provide the Governor and the Legislature with recommendations for changes in state policy to ensure that California continues to be the world leader in autonomous, driverless, and connected vehicle technology.
	STATUS:	
	08/30/2019	In ASSEMBLY Committee on APPROPRIATIONS: Held in committee.
CA SB 210	AUTHOR:	Leyva [D]
	TITLE:	Heavy-Duty Vehicle Inspection and Maintenance Program
	FISCAL COMMITTEE:	yes
	URGENCY CLAUSE:	no
	INTRODUCED:	02/04/2019
	ENACTED:	09/20/2019
	DISPOSITION:	Enacted
	LOCATION:	Chaptered
	CHAPTER:	2019-298
	SUMMARY:	Requires the state board, in consultation with the bureau and other specified entities, to implement a pilot program that develops and demonstrates technologies that show potential for readily bringing heavy-duty vehicles into an inspection and maintenance program. Requires the state board, no later than 2 years after the completion of the pilot program, to develop and implement a Heavy-duty Vehicle Inspection and Maintenance Program for nongasoline heavy-duty onroad motor vehicles.
	STATUS:	
	09/20/2019	Signed by GOVERNOR.
	09/20/2019	Chaptered by Secretary of State. Chapter No. 2019-298
CA SB 349	AUTHOR:	Portantino [D]
	TITLE:	Minimum Franchise Tax
	FISCAL COMMITTEE:	yes
	URGENCY CLAUSE:	no
	INTRODUCED:	02/19/2019
	VETOED:	10/13/2019
	DISPOSITION:	Vetoed
	FILE:	37
	LOCATION:	Senate Governor's Vetoes
	SUMMARY:	

Reduces, as specified, the minimum franchise tax as provided, based on the gross receipts during the taxable year of the corporation, but would continue to impose the current amount of the annual tax on every limited partnership, limited liability partnership, and limited liability company doing business in this state.

STATUS:

10/13/2019 Vetoed by GOVERNOR.
Position: SupportConcept

CA SB 522

AUTHOR: Hertzberg [D]
TITLE: Taxation
FISCAL COMMITTEE: no
URGENCY CLAUSE: yes
INTRODUCED: 02/21/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Rules Committee
SUMMARY:

Makes legislative findings regarding the need for further efforts to modernize and restructure the state's tax system and would state the intent of the Legislature to enact legislation that would accomplish specified purposes, including realigning the state's outdated tax code with the realities of the State's 21st century economy.

STATUS:

03/07/2019 To SENATE Committee on RULES.
Position: Concerns

CA SB 643

AUTHOR: Roth [D]
TITLE: Career Technical Education
FISCAL COMMITTEE: no
URGENCY CLAUSE: no
INTRODUCED: 02/22/2019
DISPOSITION: Pending - Carryover
LOCATION: Senate Rules Committee
SUMMARY:

Makes nonsubstantive changes to the State Department of Education career technical education staff responsibilities.

STATUS:

03/14/2019 To SENATE Committee on RULES.



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, California 95814
Toll Free: (800) 810-4272
Phone: (916) 924-9054
Fax: (916) 924-6702
E-mail: info@ascca.com

***PR Committee's Long-Range Goal:
To promote positive relations between the motoring public and ASCCA members.***

AGENDA

**Public Relations Committee
Saturday, November 9, 2019
10:00-10:45am
Chair: Jerry Kubitsky**

Agenda Item

- | | |
|--|----------------|
| 1. Call to Order | Jerry Kubitsky |
| 2. Roll Call | ASCCA Staff |
| 3. Approval of Draft Minutes for October | Full Committee |
| 4. ASCCA Members Care | Jerry Kubitsky |
| 5. New Business and New Ideas | Full Committee |
| 6. Adjournment | Jerry Kubitsky |



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, California 95814
Toll Free: (800) 810-4272
Phone: (916) 924-9054
Fax: (916) 924-6702
E-mail: info@ascca.com

***PR Committee's Long-Range Goal:
To promote positive relations between the motoring public and ASCCA members.***

MINUTES

**Public Relations Committee
Wednesday, October 16, 2019 6:00-7:00pm
Chair: Jerry Kubitsky**

Agenda Item

1. Call to Order
 - a. Jerry called the meeting to order at 6:05pm
2. Roll Call
 - a. Present: Jerry, Rob, Angi, Rocky
 - b. Excused: Alex
3. Approval of Draft Minutes for August and September
 - a. Both sets of minutes were approved as presented.
4. ASCCA Members Care
 - a. Ryan to send Rocky another link. Also to Dara, Dave Kusa, Jimmy from Kukui.
 - b. Rocky shared about his work with a charity supporting veterans.
 - c. Angi shared about her work with Toys for Tots.
 - d. Ryan to send information to Jerry so he can post to the FB group and Team Talk.
5. New Business and New Ideas
 - a. Jerry shared about Grant starting a video thing with the ASCCA.
 - b. Ryan to post past counter signs to PR page.

c. Jerry wants to do one about trusting ASCCA shop to winterize.

Maybe 1 for each season.

Start email thread about this with group.

6. Adjournment

a. Jerry adjourned the meeting at 6:44pm



Automotive Service Councils of California
 Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
 Sacramento, California 95814
 (916) 924-9054, (800) 810-4272
 FAX (916) 444-7462
 E-mail: info@ascca.com

AGENDA

ASCCA REVENUE & BENEFITS COMMITTEE

Saturday November 9, 2019 | 10:00am – 10:45am

Dial-in: 916-407-0765 | No pin required

Computer access: www.uberconference.com/ascca

Strategic Goal: To identify financial support that supports the Association’s activities as well as identify member benefit programs that enhances the ASCCA Advantage.

2019 Action Plan

Exceed budget projection of \$60,000 per year in Corporate Partnership Income, Target Goal \$72,000.
 Add membership benefits to increase the overall ASCCA Advantage.

- | | | | |
|----------|--------------|--|-------------------------|
| 11:00 am | I. | CALL TO ORDER | T. Westerlund,
Chair |
| 11:02 am | II. | ROLL CALL
a. Review Attendance Record – <i>encl.</i> | K. Groff |
| 11:05 am | III. | Approval of 10/2/19 Meeting Minutes – <i>encl.</i> | T. Westerlund,
Chair |
| | IV. | Review Action Items - <i>encl.</i> | |
| 11:10 am | V. | Updates on Current Partners – <i>encl.</i>
a. Review Income to-date: \$73,281.37 in CP Payments & \$47,344.44 in Revenue Share. Grand Total: \$120,625.81
b. Review Expiring Partners: <i>Dynamic Friction Company & LKQ were up for renewal on 8/1 and need follow up. DFG & ACT are up for renewal on 11/1. DFG has already acknowledged their intent to renew but the others haven’t been in contact about it.</i> | T. Westerlund,
Chair |
| 11:25 am | VI. | Potential Partners – <i>encl.</i> | T. Westerlund,
Chair |
| 11:40 am | VII. | Old / New Business
a. AutoText.me Partnership Status
b. Recruiting New Committee Members | |
| 12:00 pm | VIII. | Adjournment | T. Westerlund,
Chair |

2019 Revenue Benefits Committee Attendance Record

Members	Jan	Jan TW	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec
Todd Westerlund (Chair)	P	P	-	E	P	P	P	P	P	E	P		
John Eppstein	P	P	-	P	P	P	P	P	P	E	P		
Dave Kusa	P	E	-	P	P	P	P	P	P	P	P		
Maylan Newton	P	P	-	P	E	P	A	P	P	E	E		
Rob Pitari	E	P	-	P	P	P	P	P	P	P	P		
Steve Vanlandingham	P												
Rocky Khamenian	P	A	-	P	P	E	P	P	P	P	P		
Rob Morrell	P	A	-	P	P	A	A	A	A	P	A		

Staff	Jan	Jan TW	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec
Kari	P	P	-	P	P	P	P	P	P	P	P		
Gloria	E	E	-	E	E	E	E	E	E	E	E		

P = Present
A = Absent
E = Excused

Guests:	Jan	Jan TW	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec
Rory Balmer								P			P		
Jessica Essad						P							
Jim Gray		P				P				P			
Daniel Costa						P				P			



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, California 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

MINUTES

ASCCA Revenue & Benefits Committee Meeting

October 2, 2019 | 11:00am – 12:00pm

Dial: 916-407-0765 Access Code: No access code

I. Call to Order

T. Westerlund called the meeting to order at 11:01

II. Roll Call

Present: Rocky Khamenian, Todd Westerlund, John Eppstein, Dave Kusa, Rob Pitari

Not present: Rob Morrell, Maylan Newton

Guests: Rory Balmer

III. Minutes Approval –

It was MSC, (motioned, seconded, carried) to approve the September 7, 2019 minutes. (Rob Pitari, Seconded: Rocky Khamenian) minutes were approved by unanimous vote.

IV. Review Action Items

Todd has yet to get in front of J. Silverman about increasing his support. Is working on talking to Chapter Reps to develop a mode for communicating member benefits. Both items are still ongoing. R. Khamenian reported that he spoke with the VP of sales for US and one of the directors Mark Pollock and asked them about **Bosch's** interest in partnering with ASCCA and they're onboard, Rocky has their information and passed it along to J. Eppstein. Hopefully this will result in partnership. He also spoke with a company called **Tech Metric** about ASCCA, and their rep met Shannon last Saturday in Pomona. He called Rocky yesterday and he's ready to partner with us. Rocky explained that it works best to partner with us when you're really involved and they seem to be on board, they're still deciding what level to come in on. Rob Pitari also spoke with him and said he will send him the different levels of membership. Committee discussed looking at Shop Monkey. R. Pitari to send email to **Tech Metric** to follow up and CC Todd.

Rob Pitari reported that he is looking for a good strategy to get 1-800 Radiator onboard, D. Kusa replied that because they are regionally franchised, it's difficult to talk to the decision makers on a corporate level. Our contacts have all been at regional locations. Jeff Parish is the Corporate VP on LinkedIn. Rocky recommended that Rob call Tracy Renee for help with this.

Todd to contact Shop Monkey.

V. Review Income to Date

K. Groff Reported that R&B Committee has collected **\$62,864.70** in Corporate Partnership Payments YTD, and **\$46,920.71** in Revenue Share YTD with a Grand Total for the committee of **\$109,785.41**.

VI. Potential Partners

Kari to remove 180-Biz from Potential Partners List. John Reported that Parts Authority will be joining ASCCA next year, so John will continue to work with them and follow up. SSF to be removed from the list as well, they are getting out of training and it doesn't seem to be a good fit for partnership anymore. Add Shop Monkey & Tech Metric to potential partners list.

VII. Discussion Items

- a. AutoText.me Partnership Status
- b. Recruiting New Committee Members

D. Kusa reported that Mande Bradshaw & Daniel Costa are interested in joining the committee. Kari to send meeting invite to Mande & Daniel Costa for our next meeting.

VIII. Adjournment

T. Westerlund adjourned the meeting at 11:56am.

ASCCA Action Items Status Report

As of 10/1/2019

ACTION	RESPONSIBLE	Start Date	Deadline	STATUS
Todd to talk with Chapter Reps to develop a mode for communicating member benefits	T. Westerlund	1/26/2019	ongoing	ONGOING
Talk with Jim Silverman about increasing his support/2020 Superconference	T. Westerlund	1/3/2019	Mar-19	ONGOING
Approach Bosch about coming on as a corporate partner.	R. Khamenian	3/6/2019	ongoing	PENDING UPDATE
John to call AutoText.me and find out if they're canceling.	John Eppstein	6/5/2019	Jul-19	PENDING UPDATE
Rob to work on getting a Corporate Contact at 1-800 Radiator & enlist help from Tracy Renee	Rob Pitari	6/5/2019	ongoing	PENDING UPDATE
Maylan to Reach out to Josh Davis Re: Press Release Request	M. Newton	8/1/2019	Sep-19	PENDING UPDATE
Kari to pass along their agreement to the committee	K. Groff	8/1/2019	Sep-19	PENDING RECIEVAL FROM MAYLAN
Rocky to follow up with Tech Metric about joining	R. Khamenian	10/2/2019	ongoing	PENDING UPDATE

ASCCA Completed Action Items Record

as of 11/1/2019

Action Item	Date Completed
Dave K. to reach out to Ray Kunz from ACT about Including Associate Membership fee/whether they want me to process their first check or send a new one. - They sent a check and are now being processed.	10/6/2018
Potential Partners list to be moved off main Agenda	10/4/2018
Zenergy Contact info to John E.	10/5/2018
John to talk with Maylan about nature of ESi partnership going forward	10/4/2018
CINTAS letter approved via email/phone and sent to Tom Dunne.	10/28/2018
Kari to find out who the new rep is at O'Reilly	10/29/2018
Kari to obtain member participation list from DFG - They wouldn't allow it but we did do email marketing for them right before our billing run.	11/5/2018
John to talk with Jim Gray about what more we can do for them in order to help us define the highest level of partnership.	10/4/2018
Kari to send chapter meetings information to Corporate Partners w/ monthly reports going forward.	ongoing
Kari to get clip or promo about Electronic Ordering from AutoZone that we can push out.	Requested
Conference call with Shop Boss Pro.	11/17/2018
Rocky to reach out to Auto Talent Co-Op regarding specific "ask" for Corporate Partner volunteers.	11/17/2018
Kari to send Zenergy info to John	11/20/2018
Kari to redesign the Corporate Partner Spreadsheet	12/6/2018
Kari to Send Re-Design of ASCCA Advantage to Committee Members	12/6/2018
Kari to follow up with Dave Fischer about his Corporate Partnership Application	Requested
Kari to compile questions for Membership Survey	12/19/2018
John to talk to KPA Online about their interest in becoming a partner.	1/3/2019
Kari to email Dave about following up with DFG	1/3/2019
Talk with Shannon about what more we can do for them in terms of partnership.	1/3/2019
John to talk to Zenergy - they don't want to	1/3/2019
John to send reminder to committee to send questions for the membership survey.	1/3/2019
Send Rob, Todd, & John a doodle poll for meeting about vendor contacts	1/16/2019
Kari to follow up about Ratchet & Wrench	1/18/2019
Kari to add 2018 Revenue to AGENDA	1/18/2019
Kari to compile feedback about Advantage via email.	1/5/2019
Reach out to remaining sponsors who haven't replied about offering services to out of state members.	1/3/2019
Todd to talk with Mudlick Mail	1/21/2019
Maylan/Gloria to seek out photo for ASCCA Advantage	1/29/2019
Kari to add QR code to ASCCA Advantage	1/30/2019
Kari to add Advantage discussion to Agenda	1/30/2019
Advantage Redesign and editing is ongoing but was sent for printing this month.	2/15/2019
Kari to get plaques made for Team Weekend	3/15/2019
Kari to Remove Member Benefits providers from ASCCA Advantage	3/7/2019
Kari to work on member benefits webpage to consolodate information in one place.	4/17/2019
John to talk with Jim Gray	4/3/2019
Kari to invite partners to Team Weekend for Plaque Presentation	4/10/2019
Kari to hire designer to create new Corporate Partner Marketing Material	6/5/2019
John to follow up with Jessica Essad for clarification on Cintas proposal details	6/5/2019
John & Dave to follow up with Bolt-On about becoming an ASCCA Corporate Partner	6/5/2019
Speak with chapter member from 1-800 Radiator about coming on with ASCCA as a CP	6/5/2019
John & Todd to speak with AutoZone about Advertising agreement	6/5/2019
Kari to Reach out to Chuck Bennet From AllData about becoming a corporate partner	6/5/2019
John to work out Details of Cintas Agreement about Payment Frequency	7/1/2019
Kari to reach out to AESwave re: Scan Tool Raffle	8/1/2019
Kari to write up recommendations for BOD to accept Cintas Agreement & Ratchet & Wrench Ads	8/1/2019

Corporate Partners Company	Committee Member	Main Contact	Renewal Terms	Revenue Shared	2019 Revenue YTD	Renewal Date	Sponsorship or Endorsement Terms
autotext.me	Todd Westerlund	Chris Cloutier (469)456-5725, chris@autotextme.com	\$2,500.00			3/1/2019	\$2,500.00
ACT Group	Dave Kusa	Ray Kunz (805) 444-2598, ray@automotivecoachingandtraining.com	\$1,500.00			10/1/2019	\$1,500.00
AllData	Rob Pitari	Chuck Bennett (512)285-0307, charles.bennett@alldata.com	\$1,500.00		\$1,500.00	8/1/2020	\$1,500.00
ATI	Todd Westerlund	Karen Dee/Jim Silverman, K 301-575-9102/ J 301-575-9140, ksdee@autotraining.net, jsilverman@autotraining.net	\$5,000.00		\$5,000.00	3/1/2020	\$5,000.00
Autologic	Rocky Khamenian	Kevin Fitzpatrick (631) 486-3506, kevin.fitzpatrick@autologic.com	\$5,000.00		\$5,000.00	5/1/2020	\$5,000.00
BG PetroSpecs	Dave Kusa	Eric Waln/Eric Elbert, Eric Waln (949) 337-2484 or (714) 863-2299/ Eric Elbert 805-490-6080, EricE@petrospecsBG.com; ericw@petrospecsbg.com	\$5,000.00		\$5,000.00	7/1/2019	\$5,000
Bolt On Technology	John Eppstein	Tim Cifelli (610)400-1019, tcifelli@boltontechnology.com	\$5,000.00		\$5,000.00	7/1/2020	\$5,000
Broadly	Rocky Khamenian	Laura Nelson (415) 589-0431, laura@broadly.com	\$2,500.00		\$2,500.00	6/1/2019	\$2,500
CA Employers Services	Rocky Khamenian	Dave Fischer, (559) 472-3542, cesyes@hotmail.com	\$1,500.00		\$1,500.00	1/1/2020	\$1,500
Digital Financial Group	Gloria Peterson	Shannon Devery (626) 476-9016, shannon@fdis-sangabrielvalley.com	\$7,500.00			11/1/2019	\$7,500.00
Dynamic Friction Co	Rob Pitari	Daniel Biezonsky (951)200-0953, danb@dynamicfriction.com	\$2,500.00			8/1/2019	\$2,500.00
DRIVE	Todd Westerlund	Mandee Bradshaw (818) 863-1077 or (818) 500-9631, mbradshaw@driveshops.com	\$5,000.00		\$5,000.00	5/1/2020	\$5,000.00
ESI	John Eppstein	Maylan Newton (866) 526-3039, maylan@esiseminars.com	\$2,500.00		\$2,500.00	1/1/2019	\$1500, \$1200 paid YTD in course vouchers
Course Vouchers			TBD		\$198.00		
Kukui.com	Dave Kusa	Todd Westerlund (925)980-8012, Todd@kukui.com		Auto Pay/ Quarterly Intallments/\$10,000	\$10,000.00	10/1/2019	\$10K - As of 10/1/2013 + \$3,000 additional in newsletter advertising
LKQ Southern California	John Eppstein	Steven Poole (562)320-2398, sjpoole@lkqcorp.com	\$5,000.00		\$5,000.00	7/1/2019	\$5,000
MailShark	Maylan Newton	Josh Davis 484-948-1611 or 484-269-3715, Josh@themailshark.com	\$5,000.00		\$5,000.00	11/1/2019	\$5,000
MotoRad	John Eppstein	Sean Ruitenber, Brandon Kight Sean (949)872-5019, Brandon (618)599-5196, sean.ruitenber@motoradusa.com; brandon.kight@motoradusa.com	\$5,000.00		\$4,583.37	5/1/2020	\$5,000 total \$416.67 monthly payment
Mudlick Marketing	Todd Westerlund	Danielle Ray (470)299-7374, dray@mudlick.com	\$2,500.00		\$2,500.00	1/1/2020	\$2500 or \$5000
Napa Auto Care	John Eppstein	R. Jason Rainey (678)934-5148, jason_rainey@genpt.com	\$5,000.00		\$5,000.00	3/1/2019	\$10,000 level
Napa Auto Care	John Eppstein	John Hartman 619-300-4910, john_hartman@genpt.com	\$5,000.00	Chapter 24	\$5,000.00	2/1/2020	\$10,000 level
O'Reilly Auto Parts	Dave Kusa	Scott Luna or Sergio Gonzales 916-962-3270 or 650-544-9665, ASCCA@oreillyauto.com, sgonzalez@oreillyauto.com; sluna@oreillyauto.com	\$5,000.00	Chapter 24	\$5,000.00	12/1/2020	\$5,000
RepairPal	Dave Kusa	Evan DeMik, 866-549-0339, evan@repairpal.com	\$1,500.00		\$1,500.00	7/1/2019	\$1,500.00
Shop-Ware	Dave Kusa	Matt Ellinwood, matt@shop-ware.com	\$1,500.00		\$1,500.00	7/1/2019	\$1,500.00
			Subtotal		\$73,281.37		
			\$82,500.00				
AES Wave	Gloria/Kari	Carlos Menchu		Total Raffle			
Revenue Programs							
Armstrong/Coremark	John Eppstein	Glen Dailey, (916) 286-0925, gdailey@armstrongprofessional.com			\$29,509.11	10/1/2019	Sliding scale rebate program.
AutoZone	John Eppstein	Jim Gray or Scott Wyman Jim Gray 704-301-1500 / Scott Wyman 916-631-0383, jim.gray@autozone.com; Scott.Wyman@autozone.com			\$5,604.13	10/1/2019	Marketing Allowance equal to .50% of net purchases – Paid qtrly
Cintas	John Eppstein	Jessica Essad, c. 775-813-8954, EssadJ@cintas.com			\$8,821.02	10/1/2019	Net Rental Revenue Rebate of 1.5% payable quarterly starting year 2
Heartland					\$3,410.18	10/1/2019	
WORLDPAC	Todd Westerlund	Rob Morrell, rmkroll@gmail.com				1/1/2019	
			Subtotal CP		\$73,281.37		
			Subtotal RP		\$47,344.44		
			Grand Total		\$120,625.81		
Non Revenue Generating Programs							
iATN	Dave Kusa	Greg Montero, (P) 651.628.5706, greg.montero@iatn.com					Member Benefit Program - Free Ads for ASCCA on iATN website.
Identifix	Rob Pitari	Matt Casharino/Ryan Young Matt: (651) 628-5728; Ryan: (800) 745-9649 ext. 2064, ryoung@mpifix.com					Benefit Program
Mitchel 1		Mark Lewis (858) 652-2555					Benefit Program
Motor Age Training	Todd Westerlund	James Hwang, 310-857-7633					Member benefit program offering 25% discounts to all members on self study guides for ASE Certification.
HotelStorm	Kari Groff	Siena Reese 702.325.9707, siena@hotelstorm.com					Benefit Program
Office Depot	Rob Pitari	Michael Nitz, Tel: 855-337-6811 Ext.1280					Benefit Program

Parts:

1. 1-800-Radiator: Rob Pitari
2. Advance Auto Parts: Rob Morrell
3. Bosch: Rocky Khamenian & John Eppstein
4. Car Quest: John Eppstein
5. Parts Authority (Formerly IMC): John Eppstein – To join ASCCA in 2020?
6. Standard Motor Parts: Dave Kusa to find contact
7. Factory Motor Parts:

Oil/Waste Oil Recycling:

1. Alpha Environmental Engineering Petroleum Transport: Rory Balmer
2. Liqui Moly: John Eppstein and Rocky Khamenian
3. World Oil: Rocky Khamenian

Shop management Software:

1. AMS Protractor: Todd Westerlund
2. Shop Monkey – Needs Committee Member
3. Tekmetric – Rocky Khamenian

Repair data:

1. Diagnostic Network: Rocky Khamenian

Repair Equipment

1. Hunter Engineering Company: Rob Morrell
 - a. Contact is Alan Hagerty 314-716-0492

Misc:

1. T & T Concrete Resurfacing: Todd



Automotive Service Councils of California
Professionals in Automotive Service - Since 1940
www.ascca.com

AGENDA

ASCCA MEMBERSHIP COMMITTEE

Saturday, November 9, 2019 | 11:00am – 12:00pm

Embassy Suites Sacramento | Central Pacific Room

Committee goal: 150-plus new members in 2019

<u>Agenda Item</u>	<u>Presenter</u>
I. Call to order	J. Silverman
II. Roll call	K. Groff
III. Review prior minutes	J. Silverman
a) October 10, 2019 – <i>encl.</i>	
IV. Consent items - Membership Reports	K. Groff
a) Membership Trends Report Update – <i>encl.</i>	
b) Cancellation Report & Pie Chart – <i>encl.</i>	
c) Outstanding Chapter Dues – <i>encl.</i>	
a. November: TBD October 2019: \$4,430 November 2018: \$5,372	
d) Outstanding State Dues – <i>encl.</i>	
a. November: TBD October 2019: \$5,542 November 2018: \$6,627	
e) Aging Report – <i>encl.</i>	
f) Change in Membership Report – <i>encl.</i>	
V. Discussion Items	J. Silverman
a) Discuss Ideas for Replacement of Liaison Program	
b) Creating an advertising plan for recruitment at trade shows	
VIII. Adjourn	J. Silverman

2019 Meeting Attendance

Member	January	February	April	May	June	July	August	September	October	November	December
Lee Chesnin (Chair)	x	x	x	x	x	x	x	x	x		
Jim Silverman (Vice Chair)	x	e	x	x	x	e	x	x	x		
Jerry Kubitsky	x	e	x	x	x	x	x	x	x		
Shannon Devery / David Cherney (DFG)	e	x	x	x	x	e	a	x	x		
Rocky Khamenian	x	x	x	x	x	x	e	x	x		
Steve Vanlandingham	x	x	x	x	x	x	a	x	x		
Angi Roberts	x	a	x	x	x	x	x	x	x		
John Camara	x	x	x	x	e	x					
John Eppstein - ASCCA President	x	x	x	x	x	e	x	e	a		
Rory Balmer							x	x	x		
Jimmy Lea								x	e		
Daniel Costa								x	x		
Skip Beals								x	x		
Invited guest - Mike Giblin											
Invited guest - Larry Moore	x				x						
Invited guest - Greg Waters											

x= In Attendance

a = Absent

e=excused



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, California 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

MINUTES

ASCCA Membership Committee Meeting

October 10, 2019
ASCCA Committee Call

I. Call to Order

L. Chesnin called the meeting to order at 6:06pm.

II. Roll Call

Present: Lee Chesnin, Jim Silverman, Jerry Kubitsky, Shannon Devery, Rocky Khamenian, Steve Vanlandingham, Angi Roberts, Rory Balmer

Not present: John Eppstein

Guests: Daniel Costa, Skip Beals

III. Minutes Approval –

It was MSC, (motioned, seconded, carried) to approve the August 8, 2019 minutes. (Jerry Kubitsky, Seconded: Jim Silverman) minutes were approved by unanimous vote.

IV. Membership Reports

K. Groff presented the monthly membership reports noting an outstanding chapter dues amount of \$4,430; an outstanding state dues amount of \$5,542; and a YTD net gain of 3 members. The committee discussed communication with canceling members. The committee discussed best practices for collecting information about cancelations. Committee discussed using chapters to look at the canceled state members.

V. Discussion Items

a. Discuss Ideas for Replacement of Liaison Program

The committee discussed that there is need for retention & promotion of membership and building a new program to bring in new members. The committee discussed the need for activity in the chapters to recruit & retain members.

b. Recruitment at Trade Shows

Shannon recently recruited members for ASCCA at Drive's trade show. Shannon made a lot of good referrals to shops in California. She had 2 signs up for ASCCA & passed out copies of the ASCCA Advantage. There were not a lot of California shops. She reported that if we could find

some more trade shows to recruit at, that this would be a good use of our time. This was an all shop-owner show, and we should look into attending these shows to recruit. The committee discussed the need to strategize which trade shows we should attend to start recruiting members at shows. J. Silverman reported that ATI's Super Conference that will run on March 24-27 will be an opportunity for ASCCA to recruit. He is holding a spot for ASCCA in the trade show. Before then, we will have time to make a plan for advertising and recruiting at that booth. Kari to provide tri-fold brochure PDF to committee for review.

L. Chesnin invited Daniel Costa and Skip Beals to officially join the committee. Kari to add them to the list serve.

VI. Adjourn

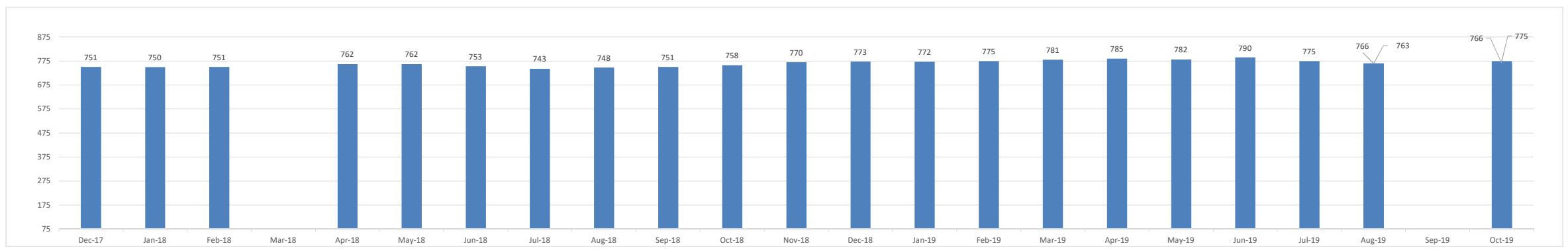
L. Chesnin adjourned the meeting at 7:07pm.

ASCCA Membership Trends

Chapter		12/8/17	1/1/18	2/12/18	4/6/18	5/10/18	6/7/18	7/9/18	8/3/18	9/3/18	10/8/18	11/8/18	12/6/18	1/15/19	2/14/19	3/11/19	4/11/19	5/3/19	6/7/19	7/2/19	8/1/19	8/27/19	10/7/19	10/31/19	YTD New Members (since 1/1/19)	YTD Suspended Members	YTD Cancelled Members (since 1/1/2019)	Chapt. Rep	
05	Foothill	107	107	106	108	107	105	102	104	105	104	104	104	102	102	104	103	102	100	96	97	96	94	94	3		11	Jack Scrafield	
06	San Joaquin Valley	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8				Vacant	
12	W. Los Angeles	36	35	36	35	36	35	35	35	35	35	35	35	33	33	32	33	30	31	31	29	29	29	29	3		5	Lee Chesnin	
14	Inland Empire	31	31	31	31	31	31	31	31	31	31	31	31	32	32	33	33	33	34	34	33	33	33	33	2		1	Rory Balmer	
16	East Bay	23	23	24	24	24	24	24	24	24	23	23	23	24	25	25	25	24	24	26	26	26	26	26				Stephen Small	
18	Long Beach	14	14	14	14	14	14	13	13	13	13	13	13	13	13	13	13	12	12	11	10	10	10	10			3	Dennis Schoedl	
1940	LAX/South Bay	25	25	26	25	25	25	24	24	24	24	24	24	24	24	24	24	24	24	24	24	24	24	24				Tony Callas	
20	Mt. Diablo	52	53	52	51	50	50	47	48	48	47	48	48	48	48	48	48	47	47	46	46	45	45	45		1	2	Rich Lezcano	
21	San Francisco	14	14	14	14	14	14	13	13	13	13	13	13	13	13	13	14	14	14	14	14	14	14	14	1			German Lara	
23	Peninsula	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	10	10	10	10	10	10	10	10				Eric Sevim	
24	San Diego	77	76	76	76	75	74	74	72	72	71	72	72	71	71	71	71	72	72	71	69	70	70	72	3		3	Steve Vanlandingham	
25	Fresno	22	21	21	21	21	21	21	21	21	21	21	21	20	20	21	21	21	20	19	18	18	18	18			2	Zarkis Martirosian	
26	Tulare/ Visalia	16	16	16	16	16	16	14	14	14	14	14	14	14	14	15	16	16	16	15	15	15	15	15	2		2	John Camara	
28	Santa Rosa	24	25	24	24	24	24	26	27	27	27	27	27	27	27	27	27	27	30	29	29	28	28	28	3		2	Bob Toepp	
34	Sacramento	14	14	14	14	closed																							closed
42	San Jose	36	35	36	36	36	36	36	36	36	36	37	38	39	40	40	41	43	42	42	42	42	42	42	5		2	Dave Kusa	
48	N. Orange County	54	54	53	56	56	54	54	54	54	54	53	53	53	53	54	53	51	53	52	50	50	50	50	2		5	Travis Guy	
99	Redding	24	24	23	25	25	26	26	26	24	24	24	24	25	27	27	27	27	28	27	25	25	25	26	3		3	Rob Pitari	
None	ASCCA Only	163	164	166	173	189	185	184	186	188	193	212	214	215	214	215	218	219	222	220	221	220	225	231	25		11		
		Dec-17	Jan-18	Feb-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Aug-19	Oct-19	Oct-19					
Total		751	750	751	762	762	753	743	748	751	758	770	773	772	775	781	785	782	790	775	766	763	766	775	52	1	52		
Change		(3)	(1)	1	11	0	(9)	(10)	5	3	7	12	3	(1)	3	6	4	(3)	8	(15)	(9)	(3)	3	9					

	Jan-18	Feb-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Aug-19	Oct-19	Oct-19
Associate	63	64	66	65	60	59	60	61	61	61	61	61	60	61	61	60	63	62	60	60	60	59
Regular	489	485	485	486	480	473	475	475	471	476	477	474	477	479	482	478	480	464	455	453	450	453
Branch**	24	25	27	27	28	27	27	27	27	27	27	27	27	27	28	28	28	29	28	28	28	28
Corp Sponsor	21	21	21	21	22	22	23	23	23	24	25	26	27	27	27	28	29	30	32	32	32	31
Educational	39	39	46	46	46	45	47	48	56	60	61	63	63	66	66	68	72	73	72	72	78	87
Honor Lifetime	60	60	61	61	61	61	61	61	62	62	62	61	61	61	61	58	58	57	58	58	58	57
Retired	32	34	33	33	33	33	33	33	33	33	33	33	33	33	33	33	33	33	33	33	33	33
Student	7	8	8	8	8	8	8	8	9	11	11	11	11	11	11	11	11	11	11	11	11	11
Vendor	15	15	15	15	15	15	14	14	16	16	16	16	16	16	16	16	16	16	16	16	16	16
Total	750	751	762	762	753	743	748	751	758	770	773	772	775	781	785	782	790	775	766	763	766	775

TOTAL MEMBERSHIP CHANGE TO DATE 2019: 2



ASCCA Cancellations Report

Report Date: 10/30/19

YEAR TO DATE CANCELATIONS & NEW MEMBERS

	YTD	10/07/2019
New members	52	10
Canceled members	52	0
Net change	0	

NEW MEMBERS SINCE 10/7/19

Rio Hondo College, Andrew Gold, CAT Chapter 5
 Bonita Valley Auto Care, William Ballard III, RM Chapter 24
 Strong Automotive, Mike Strong, RM Chapter 99
 Butte College, Sean Loch, CAT Sta
 Evergreen Valley College, Robert Bodden Jr., CAT Sta
 Fullerton College, Jose Miranda, CAT Sta
 Golden West College, Michael Russell, CAT Sta
 Pasadena City College, Salvador Diaz, CAT Sta
 Pasadena City College, Jason Wong, CAT Sta
 Rex Repair Rods, Rex Jaramillo, CAT Sta

DROPPED MEMBERS YEAR TO DATE

2019	Cancelations	New Members	Dues Amount	Net Change in Members	Estimated Net Change
Regular	43	19	\$ 400.00	-24	\$ (9,600.00)
Associate	2	4	\$ 495.00	2	\$ 990.00
Branch	1	1	\$ 250.00	-	-
Educator	3	5	\$ 25.00	2	\$ 50.00
CAT	-	21	-	21	-
Other	3	2	\$ 800.00	-1	\$ (800.00)
Total	52	52	-	-1	\$ (9,360.00)

2018	Cancelations	New Members	Dues Amount	Net Change in Members	Estimated Net Change
Regular	36	16	\$ 400.00	-20	\$ (8,000.00)
Associate	10	7	\$ 495.00	-3	\$ (1,485.00)
Branch	3	2	\$ 250.00	-1	\$ (500.00)
Educator	1	1	\$ 25.00	-	-
CAT	-	22	-	22	-
Other	1	7	-	6	-
Total	51	74	-	23	\$ (9,985.00)

REASONS FOR CANCELING

2	-	Not sufficient value
15	-	Declined Renewal
20	-	Nonpayment of Dues
7	-	Out of Business
2	-	Financial concerns
5	-	Retired/Sold Shop
1	-	Previous contact left
0	-	Health/Life Issues

Member	Chapter	Mem Type	Joined	Canceled	Reason
All Components Automd	5	RM	2018	23-Sep	Out of Business
Bavarian Garage	5	RM	2017	20-Jun	Declined Renewal
Brake Masters	5	RM	2018	27-Jun	Non Payment of Dues

ASCCA Cancellations Report

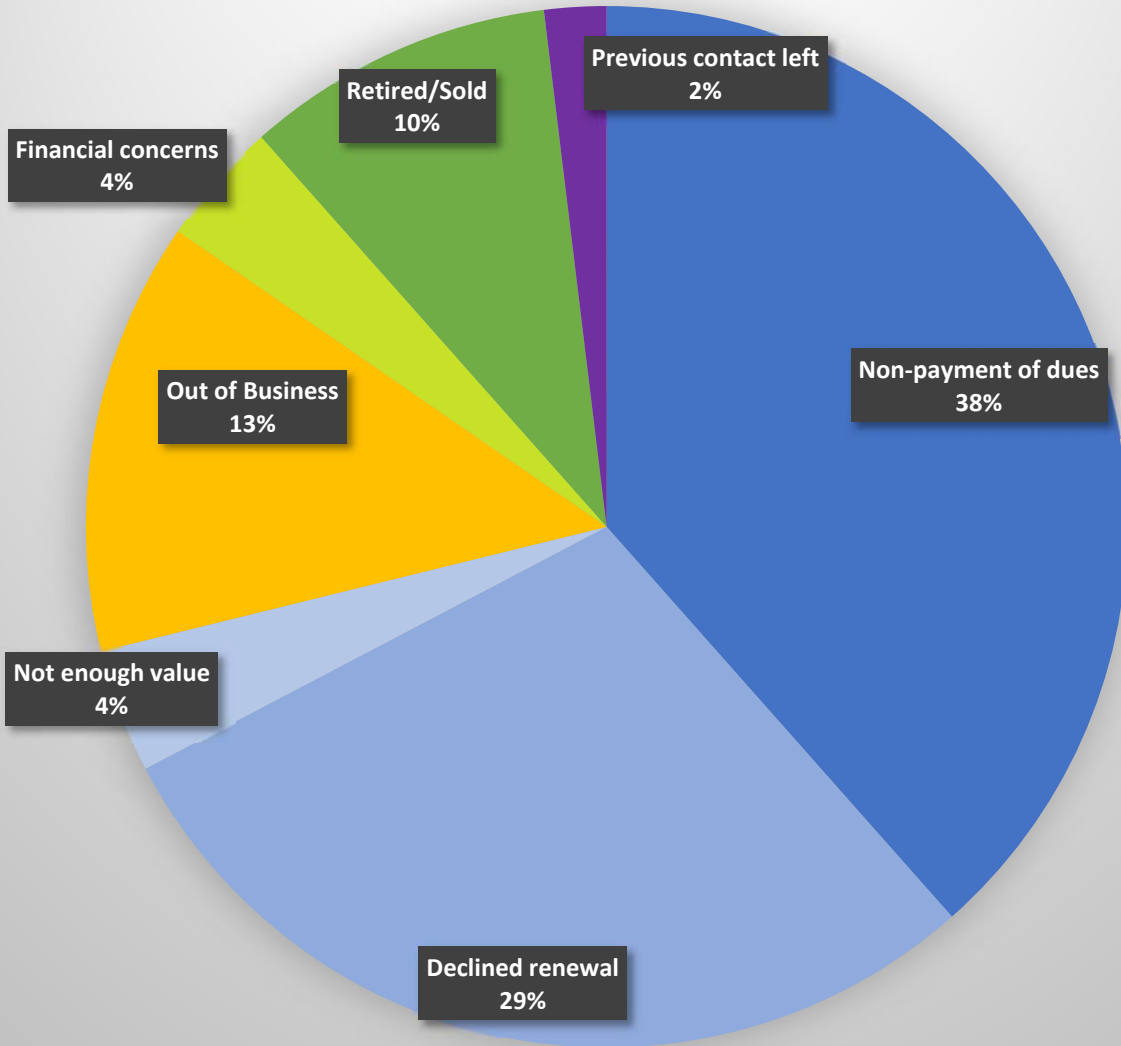
Report Date: 10/30/19

Chuck Merciers Union 7	5	RM	2018	27-Jun	Retired
Greg's Automotive Serv	5	RM	2005	1-Jul	Out of Business
Silver Star Service	5	RM	1989	10-Jan	Retired
Diego's Auto Repair	5	RM	2015	1-Apr	Not enough value
Paul's Automotive Servi	5	RM	2015	9-Apr	Non Payment of Dues
Main Street Garage	5	RM	2015	21-May	Declined Renewal
Technology Automotive	5	RM	2015	11-Sep	Non Payment of Dues
Car Nerds	12	RM	2018	11-Mar	Not enough value
Bagge & Sons	12	RM	1982	19-Apr	Retired/Sold
J & S Precision	12	RM	1984	10-Jul	Non Payment of Dues
Loyola Automotive	12	RM	1970	8-Apr	Retired/Sold
Santa Monica High School	12	EM	2017	10-Jul	Non Payment of Dues
Taylor Company	14	RM	1990	15-Jul	Non Payment of Dues
Broadway German Car Service	18	RM	1977	10-Jul	Declined Renewal
International Motors	18	RM	1989	9-Apr	Non Payment of Dues
Oberjuerge Auto Repair	18	RM	1978	1-Jul	Out of Business
Devil Mountain Diesel	20	RM	2011	19-Aug	Non Payment of Dues
Mendelson Autobody	20	RM	2010	24-Jun	Declined Renewal
Dieter's Independent	24	RM	1971	11-Mar	Retired
Modern Auto Repair	24	RM	2018	21-Jun	Declined Renewal
West Automotive	24	RM	2016	19-Jul	Non Payment of Dues
Hedrick's Hallowell	25	RM	1993	10-Jul	Declined Renewal
Lee's Service, Inc.	25	RM	1991	2-Jul	Declined Renewal
Little John's Auto Electric	26	RM	2017	26-Jun	Financial concerns/hardship
Ty's Diesel Air & Electric	26	RM	1990	23-Jan	Retired
New Life Auto Salon	28	RM	2018	19-Aug	Non Payment of Dues
Sal Automotive	28	RM	2016	28-Jun	Non Payment of Dues
Allied Auto Stores	42	AM	2018	29-May	Contact Left
Redwood General Tire	42	RM	2011	10-Jun	Non Payment of Dues
California Career Schools	48	AM	1998	15-Jul	Declined Renewal
Fox Service Center	48	HM	1986	28-Jun	Financial concerns/hardship
Miller's Automotive	48	RM	1997	19-Jul	Non Payment of Dues
Universal Technical Institute	48	EM	2017	19-Mar	Declined Renewal
iATN	48	AM	1996	17-Jan	Not enough value
Alexis Oil Company	48	AM	2011	9-Apr	Non Payment of Dues
Advanced Automotive	99	RM	2000	15-Jul	Non Payment of Dues
Autoworks	99	RM	2017	26-Jun	Non Payment of Dues
Shasta Motors LLC	99	RM	2017	15-Jul	Non Payment of Dues
AllTech Automotive	State	RM	1996	18-Jun	Out of Business
Birch, Tom	State	EM	1994	2-Jul	Out of Business
Chuck's Automotive	State	RM	1988	2-Jul	Non Payment of Dues

ASCCA Cancellations Report**Report Date: 10/30/19**

Clovis Garage	State	RM	2019	11-Sep	Declined Renewal
Jim's Automotive & Hybrid	State	RM	2002	2-Jul	Declined Renewal
Konso Motors	State	RM	2018	13-Aug	Non Payment of Dues
Pass N Go Smog Center	State	RM	2015	27-Jun	Declined Renewal
Saugus Auto Repair	State	RM	1997	9-Apr	Non Payment of Dues
Shafter Auto Service, Inc.	State	RM	1986	10-Jul	Retired/Sold
The Repair Shop	State	RM	2016	31-Jul	Declined Renewal

Reasons for Canceling (as of 10/31/19)



Outstanding Chapter Dues By Chapter

Chapter: 05	TOTAL Outstanding Chapter Dues:	\$1,000.00
Chapter: 12	TOTAL Outstanding Chapter Dues:	\$570.00
Chapter: 16	TOTAL Outstanding Chapter Dues:	\$250.00
Chapter: 1940	TOTAL Outstanding Chapter Dues:	\$800.00
Chapter: 20	TOTAL Outstanding Chapter Dues:	\$780.00
Chapter: 21	TOTAL Outstanding Chapter Dues:	\$990.00
Chapter: 23	TOTAL Outstanding Chapter Dues:	\$110.00
Chapter: 24	TOTAL Outstanding Chapter Dues:	\$562.50
Chapter: 25	TOTAL Outstanding Chapter Dues:	\$210.00
Chapter: 26	TOTAL Outstanding Chapter Dues:	\$270.00
Chapter: 28	TOTAL Outstanding Chapter Dues:	\$195.00
Chapter: 42	TOTAL Outstanding Chapter Dues:	\$1,259.00
Chapter: 48	TOTAL Outstanding Chapter Dues:	\$225.00

Chapter: 99

TOTAL Outstanding Chapter Dues: \$110.00

TOTAL OUTSTANDING CHAPTER DUES

\$7,331.50

ASCCA- Outstanding State Dues By Chapter

Chapter: **05**

TOTAL State Dues Outstanding: **\$1,000.00**

Chapter: **12**

TOTAL State Dues Outstanding: **\$200.00**

Chapter: **16**

TOTAL State Dues Outstanding: **\$323.75**

Chapter: **18**

TOTAL State Dues Outstanding: **\$1,000.00**

Chapter: **1940**

TOTAL State Dues Outstanding: **\$800.00**

Chapter: **20**

TOTAL State Dues Outstanding: **\$718.00**

Chapter: **21**

TOTAL State Dues Outstanding: **\$600.00**

Chapter: **23**

TOTAL State Dues Outstanding: **\$100.00**

Chapter: **24**

TOTAL State Dues Outstanding: **\$486.25**

Chapter: **25**

TOTAL State Dues Outstanding: **\$200.00**

Chapter: **28**

TOTAL State Dues Outstanding: **\$300.00**

Chapter: **42**

TOTAL State Dues Outstanding: **\$548.00**

Chapter: **48**

TOTAL State Dues Outstanding: **\$100.00**

Chapter: **99**

TOTAL State Dues Outstanding: **\$200.00**

TOTAL State Dues Outstanding: \$2,013.75

TOTAL OUTSTANDING STATE DUES:

\$8,589.75



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils of California

One Capitol Mall, Suite 800
Sacramento, California 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

AGENDA

ASCCA Education Training & Information (ETI) Committee

November 9, 2019 | 11:00 AM – Noon
Embassy Suites
100 Capitol Mall, Sacramento, CA

Committee's Mission: *Elevate Professionalism Through Increased Focused Education.*

- | | |
|--|-------------|
| I. Call to Order | G. Takikawa |
| II. Attendance – <i>encl.</i> | G. Peterson |
| III. Minutes October 19, 2019 Meeting – <i>tbp.</i> | G. Takikawa |
| IV. Review Committee Action Items & 2019 Goals – <i>encl.</i> | G. Takikawa |
| a. Develop Communications Strategy for Community College District Directors to Establish A Relationship – <i>encl.</i> | |
| b. Review Educational Schools & Instructor Lists to Determine Next Steps – <i>encls.</i> | |
| c. CAT Conference Update | |
| V. Old Business | |
| VI. New Business | G. Takikawa |
| VII. Adjournment | G. Takikawa |

ASCCA ETI Committee Action Items Status Report

As of 10/18/2019

ACTION	RESPONSIBLE	Start Date	Deadline	STATUS		
Review the promotion of the video library.	Committee	4/15/2019				
Provide information on AMTC for the Committee to discuss on the next conference call.	R. Morrell	4/15/2019		5/29 - Sent Rob an e-mail requesting information.		
Obtain a list of the Motor Car Parts of America stores in the state.	G. Takikawa	6/17/2019				
Research other sources for a potential automotive instructor contact list.	R. Morrell	6/17/2019		COMPLETED		
Invite Scott Brown to see if he can help to create some content for the YouTube channel.	?	7/15/2019				
Send an e-mail blast to our Corporate Partners inviting them to submit videos for our video library.	Staff			COMPLETED		
Define a policy that provides parameters on what education opportunities will be shared with membership and work closely with the R&B Committee to obtain their input. No action will be taken until after the R&B Committee call.	G. Peterson & D. Kusa	7/15/2019				
Provide a high school instructor list.	Jaime Gonzalez	9/7/2019		COMPLETED		
Email Jaime Gonzalez a request for the high school instructor list.	G. Peterson	9/7/2019		COMPLETED		
Add Jaime Gonzalez to the committee.	G. Peterson	9/7/2019		COMPLETED		

**ASCCA ETI Committee
2019 Attendance Record**

Name	Position	1/26	2/18	3/18	4/15	4/16	5/18	6/17	7/15	9/7	10/21
Takikawa, Grant	Committee Chair	P	P	P	P	P	P	P	P	P	P
Balmer, Rory	Member	P	P	P	P	P	P	A	A	P	A
Beals, Skip	Member									P	P
Chicconi, Mike	Member									P	A
DeLoach, Dick	Member		A	A	A	A	A	A	A		
DeMik, Evan	Member		A	P	P	A	A	P	P	A	P
Eppstein, John	President	P	A	P	P	P	P	P	P	E	A
Gonzalez, Jaime	Member									p	P
Hritz, George	Member	P	A	P	P	P	P	P	P	P	A
Khamenian, Rocky	Member	E	P	P	P	P	P	P	P	E	P
Kusa, Dave	Member	E	A	P	P	E	P	P	P	P	P
Morrell, Rob	Member		A	P	P	E	E	P	P	A	P
Murray, Like	Member										
Silverman, Jim	Member		A	P	P	E	P	P	P	E	P
Vanlandingham, Steve	Member	P	A	P	P	P	E	P	P	P	P
Yarger, Colleen	Member							A	A	A	A

P = Present
A = Absent
E = Excused

Regional Directors

Committee Contact	Regional Director
John Eppstein	Jannet Malig – Statewide Director, jmalig@cerritos.edu
	Katie Mishler – Los Angeles County, kmishler@cerritos.edu
	Pamela Gutman – San Francisco Bay Area, ce_pgutman@ccsf.edu
John Eppstein	Jonathan Kropp – San Diego, jkropp@sdccd.edu
	Craig Weckman - North/Far North, weckmac@arc.losrios.edu

College Listings

College	Address
Bakersfield College	1801 Panorama Dr Bakersfield California 93305
Cerro Coso Community College	3000 College Heights Blvd Ridgecrest California 93555
Taft College	29 Cougar Court Taft California 93268
Butte College	3536 Butte Campus Drive Oroville California 95965
Imperial Valley College	380 E. Aten Road Imperial California 92251
Fresno City College	1101 E. University Ave Fresno California 93741
Reedley College	995 N Reed Ave Reedley

California 93654

Antelope Valley College	3041 West Ave K Lancaster California 93536
--------------------------------	--

Baldwin Park Adult & Community Education	4640 N. Maine Ave Baldwin Park California 91706
---	---

Cerritos College	11110 Alondra Blvd Norwalk California 90650
-------------------------	---

Citrus College	1000 W Foothill Blvd Glendora California 91741
-----------------------	--

College of the Canyons	26455 Rockwell Canyon Rd Santa Clarita California 91355
-------------------------------	---

East Los Angeles College	1301 Avenida Cesar Chavez Monterey Park California 91754
---------------------------------	--

El Camino College-Compton Center	1111 East Artesia Blvd.
---	-------------------------

Compton
California 90221

El Camino Community College District 16007 Crenshaw Blvd
Torrance
California 90506

GDS Institute 7916 Long Beach Boulevard
South Gate
California 90280

Hacienda La Puente Adult Education 14101 E. Nelson Ave
La Puente
California 91746

Long Beach City College 4901 E. Carson St.
Long Beach
California 90808

Los Angeles Pierce College 6201 Winnetka Ave
Woodland Hills
California 91371

Los Angeles Trade Technical College 400 W Washington Blvd
Los Angeles
California 90015

Pasadena City College

1570 E Colorado Blvd.

Pasadena

California 91106

Rio Hondo College3600 Workman Mill Rd
Whittier

California 90601

UEI College-Gardena

661 West Redondo Beach Boulevard

Gardena

California 90247

**Universal Technical Institute-Southern
California**

4175 E. Conant Street

Long Beach

California 90808

Merced College3600 M St
Merced

California 95348

Modesto Junior College

435 College Ave

Modesto
California 95350

Columbia College11600 Columbia College Dr
Sonora

California 95370

College of the Redwoods	7351 Tompkins Hill Rd Eureka California 95501
--------------------------------	---

Mendocino College	1000 Hensley Creek Road Ukiah California 95482
--------------------------	--

Lassen Community College	478-200 Hwy 139 Susanville California 96130
---------------------------------	---

Chabot College	25555 Hesperian Blvd Hayward California 94545
-----------------------	---

College of Alameda	555 Ralph Appezato Memorial Pky Alameda California 94501
---------------------------	--

Contra Costa College	2600 Mission Bell Dr San Pablo California 94806
-----------------------------	---

Las Positas College	3000 Campus Hill Drive
----------------------------	------------------------

Livermore
California 94551

Los Medanos College

2700 East Leland Road
Pittsburg
California 94565

Merritt College

12500 Campus Dr
Oakland
California 94619

Oxnard College

4000 S Rose Ave
Oxnard
California 93033

Ventura College

4667 Telegraph Rd
Ventura
California 93003

Shasta College

11555 Old Oregon Trail
Redding

California 96003

Barstow Community College

2700 Barstow Road
Barstow
California 92311

CET-Colton

1099 N. Pepper Ave
Colton

California 92324

Chaffey College

5885 Haven Ave
Rancho Cucamonga

California 91737

College of the Desert

43-500 Monterey Ave
Palm Desert
California 92260

Copper Mountain Community College

6162 Rotary Way
Joshua Tree
California 92252

**Mt San Jacinto Community College
District**

1499 N. State St.
San Jacinto

California 92583

Riverside City College

4800 Magnolia Avenue
Riverside
California 92506

San Bernardino Valley College

701 South Mount Vernon Avenue
San Bernardino

California 92410

**Universal Technical Institute of
California Inc**

9494 Haven Avenue

Rancho Cucamonga

California 91730

Victor Valley College

18422 Bear Valley Rd
Victorville

California 92395

American River College

4700 College Oak Dr
Sacramento

California 95841

Cosumnes River College

8401 Center Parkway
Sacramento

California 95823

Sierra College

5000 Rocklin Road
Rocklin

California 95677

**Universal Technical Institute of
Northern California Inc**

4100 Duckhorn Drive
Sacramento

California 95834

Hartnell College

411 Central Avenue

Salinas
California 93901

Monterey Peninsula College

980 Fremont St

Monterey
California 93940

Cuyamaca College

900 Rancho San Diego Pky
El Cajon

California 92019

MiraCosta College

One Barnard Drive
Oceanside

California 92056

Palomar College

1140 W. Mission
San Marcos

California 92069

San Diego Miramar College

10440 Black Mountain Rd
San Diego

California 92126

Southwestern College

900 Otay Lakes Rd
Chula Vista

California 91910

City College of San Francisco

50 Phelan Ave
San Francisco
California 94112

College of Marin

835 College Ave
Kentfield

California 94904

Skyline College

3300 College Dr
San Bruno

California 94066

CET-Sobrato

701 Vine St
San Jose

California 95110

De Anza College

21250 Stevens Creek Blvd.
Cupertino

California 95014

Evergreen Valley College

3095 Yerba Buena Rd
San Jose
California 95135

Cuesta College

Highway 1
San Luis Obispo
California 93403

Cypress College	9200 Valley View Cypress California 90630
------------------------	---

Fullerton College	321 E Chapman Avenue Fullerton California 92832
--------------------------	---

Golden West College	15744 Goldenwest St. Huntington Beach California 92647
----------------------------	--

Saddleback College	28000 Marguerite Pky Mission Viejo California 92692
---------------------------	---

Santa Ana College	1530 W. 17th Street Santa Ana California 92706
--------------------------	--

Allan Hancock College	800 South College Drive Santa Maria California 93454
------------------------------	--

Santa Barbara City College	721 Cliff Drive
-----------------------------------	-----------------

Santa Barbara
California 93109

Santa Rosa Junior College

1501 Mendocino Avenue
Santa Rosa
California 95401

San Joaquin Delta College

5151 Pacific Ave
Stockton
California 95207

Solano Community College

4000 Suisun Valley Rd
Fairfield
California 94534

College of the Sequoias

915 S. Mooney Blvd
Visalia
California 93277

Yuba College

2088 N Beale Rd
Marysville
California 95901

Program Information

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

[Automotive Technology UndergraduateCertificate Program](#)

Tuition: In-State \$1,326, Out-of-State \$7,822

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,290, Out-of-State \$7,786

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,134, Out-of-State \$6,880

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technician Associate Program](#)

Tuition: In-State \$1,368, Out-of-State \$6,528

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

[Automotive Technology <1yearCertificate Program](#)

Tuition: In-State \$1,142, Out-of-State \$5,054

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 2to<4yearCertificate Program](#)

Tuition: In-State \$1,304, Out-of-State \$6,944

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,304, Out-of-State \$6,944

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician <1yearCertificate Program](#)

[Automotive Technician Associate Program](#)

Tuition: In-State \$1,104, Out-of-State \$6,168

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Services 1to<2yearCertificate Program](#)

Tuition: http://www.bpusd.net/cms/page_view?d=x&piid=&vpid=1450175537111

Institutional Accreditation: Council on Occupational Education

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,346, Out-of-State \$8,598

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician <1yearCertificate Program](#)

[Automotive Technician 1to<2yearCertificate Program](#)

Tuition: In-State \$1,176, Out-of-State \$5,856

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,154, Out-of-State \$6,458

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,220, Out-of-State \$7,538

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,142, Out-of-State \$5,678
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,142, Out-of-State \$5,678
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: <http://www.gdsinstitute.edu/programs/light-auto-mechanics/>

Institutional Accreditation: Council on Occupational Education

[Automobile Technology 1to<2yearCertificate Program](#)

Tuition: <http://www.hlpa.com/trade.html#auto>

Institutional Accreditation: Council on Occupational Education

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,182, Out-of-State \$7,350
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technician 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,220, Out-of-State \$7,538
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,220, Out-of-State \$7,538
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Engine Performance Technician <1yearCertificate Program](#)
[Powertrain Technician 1to<2yearCertificate Program](#)

Tuition: In-State \$1,348, Out-of-State \$6,332
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology Associate Program](#)
[Automotive Technology UndergraduateCertificate Program](#)

Tuition: In-State \$1,360, Out-of-State \$6,960
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician 1to<2yearCertificate Program](#)

Tuition: <http://www.uei.edu/trade-school-programs/automotive-technician>
Institutional Accreditation: Accrediting Commission of Career Schools and Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology 2to<4yearCertificate Program](#)

Tuition: <https://www.uti.edu/programs/automotive>

[Automotive Technology <1yearCertificate Program](#)
[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,150, Out-of-State \$6,142
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,162, Out-of-State \$6,658
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)
[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,162, Out-of-State \$6,658

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,142, Out-of-State \$6,230

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,423, Out-of-State \$6,373

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,127, Out-of-State \$5,951

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,138, Out-of-State \$6,970

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,232, Out-of-State \$6,896

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,308, Out-of-State \$7,944

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,138, Out-of-State \$6,970

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

[Automotive Technology <1yearCertificate Program](#)

Tuition: In-State \$1,308, Out-of-State \$7,944

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

Tuition: In-State \$1,232, Out-of-State \$6,896

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Auto Tech 1to<2yearCertificate Program](#)

[Auto Tech Associate Program](#)

Tuition: In-State \$1,388, Out-of-State \$7,050

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive 1to<2yearCertificate Program](#)

[Automotive Associate Program](#)

Tuition: In-State \$1,388, Out-of-State \$7,050

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology Associate Program](#)

[Automotive Technology UndergraduateCertificate Program](#)

Tuition: In-State \$1,183, Out-of-State \$6,319

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,104, Out-of-State \$6,168

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Specialist <1yearCertificate Program](#)

Tuition: <https://cetweb.edu/program/automotive-specialist/>

Institutional Accreditation: Council on Occupational Education

[Automotive Technology <1yearCertificate Program](#)
[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,169, Out-of-State \$6,521
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)
[Automotive Technology Associate Program](#)

Tuition: In-State \$1,327, Out-of-State \$6,926
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,112, Out-of-State \$8,672
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)
[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,386, Out-of-State \$8,256
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)
[Automotive Technology Associate Program](#)

Tuition: In-State \$1,426, Out-of-State \$7,756
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician <1yearCertificate Program](#)
[Automotive Technician 1to<2yearCertificate Program](#)

Tuition: In-State \$1,238, Out-of-State \$5,500
Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology 2to<4yearCertificate Program](#)

[Diesel & Industrial Technology 2to<4yearCertificate Program](#)

Tuition: <https://www.uti.edu/programs/automotive>

Institutional Accreditation: Accrediting Commission of Career Schools and Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,126, Out-of-State \$7,342

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,104, Out-of-State \$7,704

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,104, Out-of-State \$7,704

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,142, Out-of-State \$6,214

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 2to<4yearCertificate Program](#)

[Collision Repair and Refinishing Technology](#)

[2to<4yearCertificate Program](#)

Tuition: <https://www.uti.edu/programs/automotive>

Institutional Accreditation: Accrediting Commission of Career Schools and Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,420, Out-of-State \$7,670

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,174, Out-of-State \$6,238

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,388, Out-of-State \$6,896

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,152, Out-of-State \$6,216

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,338, Out-of-State \$7,078

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,142, Out-of-State \$5,894

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,336, Out-of-State \$5,956

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

[Auto Body <1yearCertificate Program](#)

Tuition: In-State \$1,598, Out-of-State \$9,010

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,488, Out-of-State \$9,318

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology Associate Program](#)

[Automotive Technology UndergraduateCertificate Program](#)

Tuition: In-State \$1,446, Out-of-State \$8,136

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician <1yearCertificate Program](#)

Tuition: <http://cetweb.org/for-students/programs/automotive-specialist/>

Institutional Accreditation: Council on Occupational Education

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,549, Out-of-State \$8,569

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,343, Out-of-State \$7,015

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician <1yearCertificate Program](#)

[Automotive Technician Associate Program](#)

Tuition: In-State \$1,234, Out-of-State \$6,408

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,140, Out-of-State \$6,156

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,138, Out-of-State \$6,010

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,176, Out-of-State \$6,216

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[General Automotive Technician Associate Program](#)

Tuition: In-State \$1,326, Out-of-State \$7,766

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology Associate Program](#)

[Automotive Technology UndergraduateCertificate Program](#)

Tuition: In-State \$1,142, Out-of-State \$7,262

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,346, Out-of-State \$6,750

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Service and Technology 1to<2yearCertificate Program](#)

[Automotive Service and Technology Associate Program](#)

Tuition: In-State \$1,374, Out-of-State \$8,326

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

Tuition: In-State \$1,340, Out-of-State \$7,388

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Mechanics Technology <1yearCertificate Program](#)

[Automotive Master Technician 1to<2yearCertificate Program](#)

Tuition: In-State \$1,104, Out-of-State \$6,168

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technician 1to<2yearCertificate Program](#)

[Automotive - Body & Repair 1to<2yearCertificate Program](#)

[Automotive - Body & Repair Associate Program](#)

Tuition: In-State \$1,140, Out-of-State \$6,324

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology 1to<2yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,388, Out-of-State \$7,296

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

[Automotive Technology <1yearCertificate Program](#)

[Automotive Technology Associate Program](#)

Tuition: In-State \$1,144, Out-of-State \$6,304

Institutional Accreditation: Western Association of Schools and Colleges, Accrediting Commission for Community and Junior Colleges

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
A A Stagg H S	(209) 933-7445	Robert Sanguino	1621 Brookside Rd	Stockton	95207	aphillips@stocktonusd.net
Acalanes High School	(925) 280-3970	Grant Cusick	1200 Pleasant Hill Rd	Lafayette	94549	gcusick@acalanes.k12.ca.us
Agoura H S	(818) 889-1262	Joshua Landerer	28545 West Driver Ave	Agoura Hills	91301	jlanderer@lvusd.org
Alhambra H S	(925) 335-5810	Brian Wheeler	150 E Street	Martinez	94553	bwheeler@martinez.k12.ca.us
Aliso Niguel H S	(949) 831-5590	Doug Mack	28000 Terrace View	Aliso Viejo	92656	dmack@capousd.org
Amistad Cont H S	(760) 775-3570	Jonathan Herndon	44801 Golf Center Pkwy	Indio	92201	jonathan.herndon@desertsands.us
Anderson Valley H S	(707) 895-3496	Robert Pinoli	PO Box 130	Boonville	95415	rpinoli@avpanthers.org
Antelope Valley H S	(661) 948-8552	David Calvert	44900 North Division St	Lancaster	93534	dcalvert@avhisd.org
Antelope Valley ROP	(661) 575-1021	Dave Otis, Tim Green	1156 East Avenue S	Palmdale	93550	dotis@avhisd.org
Apple Valley H S	(760) 247-7206	Josh Dollar	11837 Navajo Rd	Apple Valley	92308	josh_dollar@avusd.org
Arcata H S	(707) 825-2400	Jack Shephard	720 M St	Arcata	95521	jsheppard@nohum.k12.ca.us
Artesia H S	(562) 926-5566	Marty Supple	12108 East Del Amo Blvd	Lakewood	90715	marty.supple@abcusd.org
Arvin H S	(661) 854-5561	Castro Fernando	900 Varsity Rd	Arvin	93203	fernando_castro@kernhigh.org
Atascadero H S	(805) 462-4300	Kyle Dadson	1 High School Hill	Atascadero	93422	kyledadson@atasusd.org
Atwater H S	(209) 357-6000	Dan Flatt	2201 Fruitland Ave	Atwater	95301	dflatt@muhsd.org
Azusa H S	(626) 815-5212	Frank Rodriguez	240 North Cerritos Ave	Azusa	91702	frodriguez@azusa.org
Bakersfield High School	661-827-3100	J Watson	5801 Sundale Ave	Bakersfield	93309	jwatson@khds.k12.ca.us
Bakersfield High School	661-827-3100	Jose Cruz	240 North Cerritos Ave	Azusa	93309	jose_cruz@khds.k12.ca.us
Banning H S	310-847-3700	Bernardo Rodriguez	1527 Lakme Ave	Wilmington	90744	brodriguez@banning.k12.ca.us
Barstow H S	(760) 255-6140	Jason Avila	551 South H St.	Barstow	92311	jason_avila@busdk12.com
Bear Creek High School	(209) 953-8234	Richard Rizzonelli	10555 Thorton Rd	Stockton	95209	rizzonelli@aol.com
Bell Gardens High School	323-826-5151	G. Hernandez	6119 Agra St.,	Bell Gardens	90201	hernandez_gil@montebello.k12.ca.us
Benicia High School	707-747-8325	Steve Shields	1101 Military West	Benicia	94510	sshields@beniciaunified.org
Beyer High School	209-576-4311	Richard Wolfe	1717 Sylvan Avenue	Modesto	95355	wolfe.r@monet.k12.ca.us
Bishop Union H S	(760) 873-4275	Jarod Davis	301 North Fowler St	Bishop	93514	jadavis@bishopschools.org
Bloomington High School	909-580-5004	John Boulanger	10750 Laurel ave	Bloomington	92316	john_boulanger@cjusd.net
Bonita Vista H S	(619) 216-5000	Ben Hazel	751 Otay Lakes Rd	Chula Vista	91913	Ben.Hazel@sweetwaterschools.org
Bret Harte H S	(209) 736-2507	Ken Scooter	364 Murphys Grande Rd	Angels Camp	95221	kscooter@bhuhsd.k12.ca.us
Buena H S	(805) 289-1826	Ben Takeda	5670 Telegraph Rd	Ventura	93003	ben.takeda@venturausd.org
Buena Park High school	714-992-8600	James Williamson	8833 Academy Dr	Buena Park	90621	jwilliamson@fjuhsd.org
Buhach Colony High School	209-325-1400	Manuel Avila	1800 Buhach road	Atwater	95301	mavila@muhsd.org
Burroughs H S	(760) 375-4476	Randy Hannah	500 East French Street	Ridgecrest	93555	rhannah@ssusd.org
CA Substance Abuse Treatment Facilit	(559) 992-7100 x6235	Robert Murphy	1278 South Westwood Road	Porterville	93257	murphy@ocsnet.net
Cabrillo H S	(805) 733-4538	Steve Moldt	4350 Constellation Rd	Lompoc	93436	moldt.steven@lusd.org
Cajon H S	(909) 881-8120	Roger Light	1200 Hill Dr	San Bernardino	92407	ROGER.LIGHT@sbcusd.k12.ca.us
Calabasas H S	(818) 222-7177	Josh Landerer	22855 West Mulholland Hwy	Calabasas	91302	Jlanderer@lvusd.org

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Calaveras H S	(209) 754-1811	Ryan Smith	350 High School Street	San Andreas	95249	rsmith@calaveras.k12.ca.us
Calexico H S	(619) 357-7440	Markie Severtson	1030 Encinas Ave	Calexico	92231	markies@calexico.k12.ca.us
California H S	(562) 698-8121	Bill Buttinelli	9870 Broadmoor	San Ramon	94583	Bill.Buttinelli@wuhsd.org
Camarillo-VCOE	(805) 388-4423	Adam Vega	465 Horizon Cir.	Camarillo	93010	avega@vcoe.org
Camarillo-VCOE	(805) 388-4423	Alan Jaeger	465 Horizon Cir.	Camarillo	93010	ajaeger@vcoe.org
Camarillo-VCOE	(805) 388-4423	Ryan Jaeger	465 Horizon Cir.	Camarillo	93010	ajaeger@vcoe.org
Camarillo-VCOE	(805) 388-4423	Devin Thompson	465 Horizon Cir.	Camarillo	93010	dthompson@vcoe.org
Camarillo-VCOE	(805) 388-4423	Diallo Wallace	465 Horizon Cir.	Camarillo	93010	dwallace@vcoe.org
Camarillo-VCOE	(805) 388-4423	Joe Martin	465 Horizon Cir.	Camarillo	93010	jmartin@vcoe.org
Camarillo-VCOE	(805) 388-4423	Steve Budy	465 Horizon Cir.	Camarillo	93010	sbudy@vcoe.org
Camarillo-VCOE	(805) 388-4423	Roman Galli	465 Horizon Cir.	Camarillo	93010	roman.galli@venturausd.org
Campolinda High School	925-280-3950 ext.5232	Steve Boone	300 Moraga Rd	Moraga	94556	sboone@acalanes.k12.ca.us
Canyon H S	(661) 252-6110	Peter Ciccone	19300 West Nadal St	Canyon Country	91351	pciccone@hartdistrict.org
Canyon Springs H S	(909) 571-4760	Doug Cook	23100 Cougar Canyon Drive	Moreno Valley	92557	dcook@mvusd.net
Capistrano Valley High School	949-364-6100	Nick Perkins	26301 Via Escolar	Mission Viejo	92692	nperkins@capousd.org
Carmel H S	(831) 624-1821	Paul Mcfarlin	PO Box 222780	Carmel	93922	pmcfarlin@carmelunified.org
Carson High School	(310) 847-6000	Robert Roach	22328 South Main Street	Carson	90745	rroach@lausd.net
Casa Grande H S	(707) 782-9055	Jim Rolle	333 Casa Grande Road	Petaluma	94954	jrolle@petk12.org
Casa Roble H S	(916) 917-5452	Mitch Crowden	9150 Oak Avenue	Orangevale	95662	mcrowden@sanjuan.edu
Castro Valley H S	(510) 537-5910	Darren Rees	19400 Santa Maria Ave	Castro Valley	94546	drees@cv.k12.ca.us
Central East High School		Paul Birrell				pbirrell@centralusd.k12.ca.us
Central Union H S	(760) 336-4300	Ron Shane	1001 Brighton Ave	El Centro	92243	rshane@cuhsd.net
Chaffey H S	(909) 460-5887	Octavio Armas	1245 North Euclid Avenue	Ontario	91762	octavio_armas@bvrop.org
Channel Island High School	805-385-2787	Jonathan Throckmorton	1400 Raiders Way	Oxnard	93033	jonathan.throckmorton@ouhsd.k12
Charles Weber Institute	(209) 933-7330	Michael Yonan	302 West Weber Ave	Stockton	95203	myonan@stocktonusd.net
Chowchilla Union H S	559-665-1331	Brad Bitter	805 Humboldt Avenue	Chowchilla	93610	bitterb@chowchillahigh.org
Claremont H S	(858) 273-0201	Mark Childers	1601 North Indian Hill Blvd	Claremont	91711	mchilders@cusd.claremont.edu
Clovis H S	(559) 327-1000	Jason Mullikin	1055 Fowler Ave	Clovis	93611	Jasonmullikin@cusd.com
Coachella Valley H S	(760) 399-5183	D. Foster	83-800 Airport Blvd	Thermal	92274	dfoster@cvusd.us
Colfax H S (49er ROP)	530.745.5781	Al Angulo	24995 Ben Taylor Rd	Colfax	95713	aangulo@placercoe.k12.ca.us
Colton H S	(909) 580-5005	Angelina Alcantar	777 West Valley Blvd	Colton	92324	angelina_alcantar@cjusd.net
Concord H S	(925) 687-2030	Mickey Wharton	4200 Concord Blvd	Concord	94521	mwharton@mdusd.org
Corona H S	(909) 736-3392	Robert Mauger	1150 West 10th St	Corona	91720	bob.mauger@cnusd.k12.ca.us
Crawford H S	619-362-3700	Carl Kingsbury	4191 Colts Way	San Diego	92115	ckingsbury@sandi.net
Davis H S	(530) 757-5400	Robert Thayer	315 West 14th St	Davis	95616	rthayer@djuds.net
Deer Valley High School	925.779.7570	Phillip Torres	4700 Lone Tree Way	Antioch	94531	philliptorres@antioch.k12.ca.us

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Del Campo H S	(916) 971-5664	Bill Bamber	4925 Dewey Dr	Fair Oaks	95628	bbamber@sanjuan.edu
Delano H S	(661) 720-4121	Gerald Alvarez	1331 Cecil Ave	Delano	93215	galvarez@djuhsd.org
Delta H S	(916) 744-1714	Charles Van Riper	PO Box 100	Clarksburg	95612	cvanriper@rdusd.org
Dinuba H S	(59) 595-7220	Sam Bledsoe	1327 East El Monte	Dinuba	93618	sam.bledsoe@dinuba.k12.ca.us
Dominguez H S	(562) 630-0142	Jose Rosas	15301 San Jose Ave	Compton	90221	jrosas@compton.k12.ca.us
Downey High School	(562) 869-7301	Anthony Mendez	11040 Brookshire Ave	Downey	90241	antmendez@dusd.net
Duncan Polytechnical H S	(559) 248-7080 x82257	Beau Sunahara	4330 E. Garland Avenue	Fresno	93726	beau.sunahara@fresnounified.org
Durham H S	530-895-4685	Wes Bill	9455 Putney Dr	Durham	95938	wbill@durhamunified.org
East Union High School	(209)858-7270	John Hopper	2271 W. Louise Ave	Manteca	95337	jhopper@musd.net
Eden Area ROP	(510) 293-2923	Jose Sanchez	26316 Hesperian Blvd	Hayward	94545	jsanchez@edenrop.org
Edison High School	916-933-7425	Grant Billingslea	100 W. Dr. Martin Luther King, Jr. Blvd	Stockton	95206	Gbillingslea@stocktonusd.net
El Camino H S	(650) 877-8806	James Cresta	1320 Mission Rd	South San Francisco	94080	jcresta@ssfusd.org
El Capitan H S	(619) 443-1081	Arthur Faria	10410 Ashwood St	Merced	95348	afaria@muhsd.org
El Cerrito H S	(510) 525-0234	George Alston	540 Ashbury Ave	El Cerrito	94530	galston@wccusd.net
El Diamante High School	559-735-3501	Donald Brown	5100 W Whitendale Ave	Visalia	93277	dbrown@vusd.org
El Dorado H S	(530) 622-3634	Mike Dinubilo	561 Canal Street	Placerville	95667	mdinubilo@eduhd.net
El Modena H S	(714) 997-6356	Rich Simons	3920 Spring Street	Orange	92669	rsimons@orangeusd.com
El Toro H S	(949) 586-6333	Casey Moir	25255 Toledo Way	El Toro	92630	MOIRC@svusd.org
Elk Grove H S	(916) 686-7741	Robert Hamm	9800 Elk Grove Florin Rd	Elk Grove	95624	rhamm@egusd.net
Escondido H S	(760) 291-4000	Tim Latulippe	1535 North Broadway	Escondido	92025	ebarcoma@euhsd.org
Etiwanda High School	(909) 899-2531	James Kennedy	13500 Victoria Ave.	Etiwanda	91739	james_kennedy@bvrop.org
Etna H S	(530) 467-3244	Mark Peaty	PO Box 721	Etna	96027	jhargett@svusd.us
Fallbrook H S	(760) 723-6300	Kevin Karnes	2400 South Stagecoach Ln	Fallbrook	92028	kkarnes@fuhd.net
Fairfield High school		Gary St Vicent				garystv@fsusd.org
Fillmore High School	805-524-6100	Bill Guzman	555 Central Ave.	Fillmore	93015	bguzman2@vcoe.org
Firebaugh H S	(559) 659-1415	Anthony Catalan	1976 Morris Kyle Dr	Firebaugh	93622	acatalan@fldusd.org
Firebaugh H S	(559) 659-1415	David Rossette	1976 Morris Kyle Dr	Firebaugh	93622	drossette@fldusd.org
Florin High School	916-689-8600	Brandon Zehnder	7956 Cottonwood Lane	Sacramento	95828	bzehnder@egusd.net
Foothill H S	(714) 730-7464	Robert Miner	19251 Dodge Ave	Santa Ana	92705	rminer@tustin.k12.ca.us
Foresthill High School	530-367-5244	Eric Harper	23319 Foresthill road	Foresthill	95631	eharper@placercocoe.k12.ca.us
Fortuna Union H. HS	707-725-4461	Tony Miles	379 12th St	Fortuna	95540	tmiles@fushdistrict.net
Fremont High School	408-522-2400	Vorghin	1279 Sunnyvale Saratoga rd	Sunnyvale	94087	lorena_villagomez@fuhd.org
Friedman Occup Center	213-765-2400	Nate Davis	1646 South Olive St	Los Angeles	90015	ntd25921@lausd.net
Fullerton H S	(714) 626-3800	Sean Dooley	201 East Chapman Ave	Fullerton	92832	sdooley@fjuhsd.org
Galt H S	(209) 745-3081	Randy McNealy	145 North Lincoln Way	Galt	95632	rmcnealy@ghsd.k12.ca.us

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
George Washington H S	(415) 750-8400	Andre Higginbotham	600 32nd St	San Francisco	94121	Higginbothama@sfsusd.edu
Gilroy H S	(408) 847-2424	Justin Zimmerman	750 West 10th St	Gilroy	95020	Zimmerman.justin@gilroyunified.org
Gladstone H S	(626) 815-5157	Barney Harris	1340 North Enid Ave	Covina	91722	bharris@azusa.org
Golden Sierra H S	(530) 333-8330	Larry Highberger	PO Box 175	Garden Valley	95633	lhighberger@bomusd.org
Golden Valley High School	209-325-1800	Carlos Martinez	2121 E. Chiles Ave	Merced	95341	cmartinez@muhsd.org
Golden West High School	559-730-7801	Sergio Ledesma	1717 N McAuliff St	Visalia	93292	sledesma@vusd.org
Granada H S	(925) 454-5594	Don Danner	400 Wall St	Livermore	94550	ddanner@lvjusd.k12.ca.us
Granada Hills H S	(818) 360-2361	Abel Saenz	10535 Zelzah Ave	Granada Hills	91344	asaenz@gghchs.com
Grossmont H S	(619) 668-6000	Jordie Lehr	1100 Murray Dr	El Cajon	92020	jlehr@guhhsd.net
Hanford Joint Union High	559-583-5901	Victor LaVarnway	823 West Lacey Blvd.	Hanford	93230	vlavarnway@hjuhsd.k12.ca.us
Hart H S	(661) 259-7575	James Lane	24825 North Newhall Avenue	Newhall	91321	jlane@hardistrict.org
Hayfork H S	(530) 628-5261	Morgan Rourke	PO Box 10, 100 Oak St	Hayfork	96041	mdrourke@mvusd.us
Hemet High School	(951) 765-5150	Vance Bloom	41701 E. Stetson Ave.,	Hemet	92544	vbloom@hemetusd.org
Herbert Hoover H S	(818) 242-6801	Javier Luna	651 Glenwood Rd	Glendale	91202	jluna@qusd.net
Hesperia H S	(760) 244-9898	Randy Lockie	9898 Maple Ave	Hesperia	92345	Randy.Lockie@hesperiausd.org
Hilmar H S	(209) 667-5903	Dick Piersma	7807 North Lander Ave	Hilmar	95324	dpiersma@hilmar.k12.ca.us
Homestead H S	(408) 522-2500	Thane Ferguson	21370 Homestead Rd	Cupertino	95014	thane_ferguson@fuhhsd.org
Hoopla Valley H S	(530) 625-4218	Brad Johnson	PO Box 1308	Hoopla	95546	bjohnson@ktjusd.k12.ca.us
Independence H S	(408) 928-9500	Sorin Neagu	1776 Educational Park Dr	San Jose	95133	neagus@esuhsd.org
Inderkum High School	916-567-5880	Jeffrey Sawyer	2500 New Market Dr.	Sacramento	95835	jsawyer@natomas.k12.ca.us
Irvine H S	(949) 936-7000	David Giertych	4321 Walnut Ave	Irvine	92604	DaveGiertych@iusd.org
J F Kennedy H S	916-395-5090	Ben Ballenger	6715 Gloria Drive	Sacramento	95831	Ben-Ballenger@scusd.edu
James Boys Ranch facility	(408) 201-7600	Rene' Andre;	19050 Malaguerra Ave.	Morgan Hill	95037	rene_andre@sccoe.org
James Logan H S	(510) 471-2520	Steve Kay	1800 H St	Union City	94587	skay@nhusd.k12.ca.us
Jurupa Valley H S	(951) 360-2600	Richard Leach	10551 Bellegrave Avenue	Mira Loma	91752	richard_leach@jusd.k12.ca.us
Katella H S	(714) 999-3621	Russ Henson	2200 East Wagner Ave	Anaheim	92806	onopa_s@auhsd.us
Kerman High School	(559) 843-9700	Julio Fregoso	205 South First Street	Kerman	93630	Fregoso@kermanusd.com
Kern Co ROP	(661) 824-9313	Ron Faubus	1300 17th Street	Bakersfield	93301	ron_faubus@khsd.k12.ca.us
Kern H S	(661) 831-3327	John Watson	501 South Mt Vernon Ave	Bakersfield	93307	jwatson@khsd.k12.ca.us
Kingsburg High School	559.897.5156	Sean Reeves	1900 18th Ave	Kingsburg	93631	sreeves@kingsburghigh.com
La Habra H S	(562) 266-5002	Enrique Aispuro	801 West Highlander Ave	La Habra	90631	EAispuro@fjuhsd.org
La Jolla H S	(858) 454-3081	Ken Davis	750 Nautilus St	La Jolla	92037	kdavis@ljhs.sdcs.k12.ca.us
Laguna Hills H S	(949) 770-5447	Patrick Sullivan	25401 Paseo De Valencia	Laguna Hills	92653	sullivanp@svusd.org
Las Lomas High School	(925) 280-3920		1460 South Main St.	Walnut Creek	94596	esmith@acalanes.k12.ca.us
Las Plumas H S	(530) 534-5974	Wes Upton	2380 Las Plumas Avenue	Oroville	95966	wupton@ouhsd.org
Le Grand High School	209-381-4572	Deven Chew	12961 Le Grand ave	Le Grand	95333	dchew@mcoe.org

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Liberty Union H S	(925) 634-3521	Jonathan Dorr	850 2nd St	Brentwood	94513	dorri@libertyluhsd.k12.ca.us
Lindhurst H S	(530) 741-6150	Todd Chambers	4446 Olive Drive	Olivehurst	95961	deldridge@mjusd.com
Littlerock H S	(661) 944-5209	Dennis Henderson	10833 East Avenue R	Littlerock	93543	dhenderson@avhsd.org
Livermore H S	(925) 606-3200	Skot Randall	685 E. Jack London Boulevard	Livermore	94551	srandall@lvjusd.k12.ca.us
Livermore H S	(925) 606-3200	Ed Woodworth	685 E. Jack London Boulevard	Livermore	94551	ewoodworth@lvjusd.k12.ca.us
Livingston H S	(209) 394-7961	Chris Lacey	1617 Main St	Livingston	95334	clacey@muhsd.org
Loara H S	(714) 635-8083	Tom Boccignone	1765 West Cerritos Ave	Anaheim	92804	tboccignone@nocrop.us
Lodi H S	(209) 331-7815	Jeff Wegat	3 South Pacific St	Lodi	95242	jwegat@lodiusd.net
Lompoc H S	(805) 735-5606	Michael Johnson	515 West College Ave	Lompoc	93436	Johnson.Michael@lusd.org
Los Amigos H S	(714) 663-6288	Clay Knoph	16566 Newhope St	Fountain Valley	92708	cknoph1@ggusd.us
Las Lomas	925-280-3920	Steve Boone	1460 South Main Street	Walnut Creek	94596	sboone@auhsdschools.org
Los Banos H S	(209) 826-6233	Rod Hill	1966 11th St	Los Banos	93635	Rdhill@losbanosusd.k12.ca.us
Lower Lake H S	(707) 994-6471	Bill Gabe	PO Box 799	Lower Lake	95457	bill.gabe@konocitiusd.org
Lucerne Valley High School	(760) 248-2124		11150 Ladera Ave	Lucerne Valley	92356	paulina_diaz@lucernevalleyusd.org
Lynwood High School	310-603-1582	Yervant Ghazarian	4050 Imperial Highway	Lynwood	90262	yghazarian@mylusd.org
Madera H S	(559) 675-4444	Richard Stockton	200 South L Street	Madera	93637	richardstockton@maderausd.org
Manteca High School	(209) 825-3200	Greg Albiani	450 E. Yosemite Avenue	Manteca	93637	galbiani@musd.net
Marina High School						mwilfert@hbuhd.edu
Mendota High School		Dale Dutcher				ddutcher@mendotausd.k12.ca.us
McKinleyville H S	(707) 839-6400	Matt Simon	1300 Murray Road	McKinleyville	95521	msimon@nohum.k12.ca.us
Merced Co Office of Ed		Paul Baxter	632 W. 13th Street	Merced	95340	pbaxter@mcoe.org
Merced H S	(209) 381-6607	Gary Maxwell	205 West Olive	Merced	95344	gmaxwell@muhsd.org
Millikan H S	(562) 425-7441	Thomas Sutfin	2800 Snowden Ave	Long Beach	90815	tsutfin@lbschools.net
Minarets High School	559-868-8689	Richard Chapman	45077 Road 200	Oneals	93645	rchapman@cusd.ocks
Mira Costa College	(760) 583-0709	Arnold Williams		Manhattan Beach		awilliams@miracosta.edu
Mission Valley ROP	(510) 657-1865	Daniel Amaral	40230 Laiola Rd	Fremont	94538	damaral@mvrop.org
Mission Valley ROP	(510) 657-1865	John Cimino	40230 Laiola Rd	Fremont	94538	jcimino@mvrop.org
Mission Viejo H S	(949) 837-7722	Richard Petruillo	25025 Chrisanta Drive	Mission Viejo	92691	Petruilor@svusd.org
Monrovia H S	626-471-2800	Richard Montenegro	845 West Colorado Blvd	Monrovia	91016	rmontenegro@monroviaschools.net
Montclair H S	(909) 621-6781	Jacob Deynako	4725 Benito Avenue	Montclair	91763	jacob_dayneko@bvrop.org
Montclair H S	(909) 621-6781	David Rowcliffe	4725 Benito Avenue	Montclair	91763	David.Rowcliffe@cjuhsd.net
Monte Vista H S	619-660-3000	Michael Fleming	3230 Sweetwater Springs Blvd	Spring Valley	91977	mflaming@guhsd.net
Montebello H S	(323) 728-0121	Israel Andrade	2100 West Cleveland Avenue	Montebello	90640	andrade_israel@montebello.k12.ca.us
Monterey H S	(831) 658-1501	Robin Coyne	101 Herrmann Drive	Monterey	93940	rcoyne@mpusd.k12.ca.us
Morro Bay H S	(805) 771-1845	James Bueno	235 Atascadero Road	Morro Bay	93442	jbueno@slcusd.org
Morse Senior High	619-262-0763	Leonardo Zarate	6905 Skyline Dr.	San Diego	92114	lzarate@sandi.net

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Mount shasta High		Thad Wallace				twallace@sisuhsd.net
Murrieta Valley H S	(909) 696-1408	Richard Slocum	24105 Washington Ave	Murrieta	92562	rslocum@murrieta.k12.ca.us
Narbonne H S	(310) 326-0920	David Rivera	24300 South Western Ave	Harbor City	90710	driver3@lausd.net
Natomas High School	(707) 494-6896	James Lane	3301 Rosin Blvd	Sacramento	95834	jlane@natomas.k12.ca.us
Neveda Union High School	530-273-3351	George Woodward	11645 Ridge road	Grass Valley	95945	gwoodward@njuhsd.com
Nogales H S	(626) 965-3437	Michael McCarthy	401 South Nogales St	La Puente	91744	mmcCarthy@rowlandschools.org
Norco Sr H S	(909) 736-3241	Richard Ratcliffe	2065 Temescal Avenue	Norco	91760	rradcliffe@cnusd.k12.ca.us
Nordhoff H S	(805) 640-4343	Fender Carnine	1401 Maricopa Hwy	Ojai	93023	fcarnine@ojaiusd.org
North Hollywood H S	(818) 769-8510	Mark Miller	5231 Colfax Avenue	North Hollywood	91601	mark.miller@lausd.net
North Kern VTC	(661) 758-3045	Frank Silva	1732 Norwalk	Delano	93215	fsilva@djuhsd.org
North Monterey County High School	831-633-5221	Sergio Marquez	13990 Castroville Blvd	Castroville	95012	smarquez@nmcusd.org
North Park H S	(626) 337-4407	George Edwards	4600 North Bogart Ave	Baldwin Park	91706	gwedwards002@bpusd.net
Norwalk H S	(562) 868-0431	Ken Cook	11356 E. Leffingwell Road	Norwalk	90650	kcook@nlmusd.k12.ca.us
Oakdale H S	(209) 847-3007	Joshua Bennett	739 West G Street	Oakdale	95361	jbennett@ojusd.org
Ocean View H S	(714) 848-0656	John Bruestle	17071 Gothard St	Huntington Beach	92647	jbruestle@hbuhsd.edu
Ontario H S	(909) 988-7411	Richard Lewis	901 West Francis Street	Ontario	91762	richard_lewis@bvropp.org
Orange Glen H S	(760) 291-5000	Marco Gamez	2200 Glenridge Rd	Escondido	92025	mgamez@euhsd.org
Orange H S (thru ROP)	(714) 997-6066	Richard Rodman	525 North Shaffer Street	Orange	92866	jrusso@valverde.edu
Orland High School	(530) 865-1210	Travis Moore		Orland	95963	Tmoore@orlandusd.net
Orosi H S	(559) 528-4731	Ken Whitworth	41815 Road 128	Orosi	93647	KWhitworth@cojusd.org
Oroville High School	530-538-2320	Daniel Briggs	1535 Briggs Street	Oroville	95966	dbriggs@ouhsd.org
Pacific High School	(909) 388-6419	Vijay Maraj	1020 Pacific street	San Bernadino	92404	Vijay.Maraj@sbcusd.k12.ca.us
Palmdale H S	(661) 273-3181	Tim Green	2137 East Avenue R	Palmdale	93550	tgreen@avhsd.org
Palo Alto H S	(650) 329-3882	Doyle Knight	50 Embarcadero Rd	Palo Alto	94301	dknight@pausd.palo-alto.ca.us
Paradise H S	(530) 872-6425	Lee Clark	5911 Maxwell Drive	Paradise	95969	lclark@pusdk12.org
Paso Robles H S	805-769-1500	Greg Boswell	801 Niblick Road	Paso Robles	93446	gboswell@pasoschools.org
Patterson H S	(209) 892-7450	David Mackenzie	200 North 7th Street	Patterson	95363	dammckenzie@patterson.k12.ca.us
Pioneer H S	(530) 406-1148	Jeff Sheline	1400 Pioneer Avenue	Woodland	95776	jeff.sheline@wjusd.org
Placer High	530-885-4581	Joe Rosa	275 Orange St	Auburn	95603	jrosa@puhsd.k12.ca.us
Point Arena H S	(707) 882-2134	Michael Dinning	270 Lake Street	Point Arena	95468	mdinning@mcn.org
Point Arena H S	(707) 882-2134	John Luther	270 Lake Street	Point Arena	95468	jluther@pauhs.org
Pomona High School	(909) 397-4498	Jesus Mendez	475 Bangor St.	Pomona	91767	jesus.mendez@pusd.org
Ponderosa high School	530-677-2281	Archie Taylor	3661 Ponderosa road	Shingle Springs	95682	ataylor@eduhd.k12.ca.us
Poway H S	(858) 748-0245	Kenneth Faverty	15500 Espola Road	Poway	92064	Kfaverty@powayusd.com
Quartz Hill H S	(661) 718-3100	Rick Engstram	6040 West Avenue L	Lancaster	93536	rengstram@avhsd.org
Quincy Jr Sr H S	530-283-6510	Randy Kelsch	6 Quincy Junction road	Quincy	95971	rkelsch@pcoe.k12.ca.us

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Ramona H S	(760) 787-4114	Robert Grace	1401 Hanson Lane	Ramona	92065	rgrace@ramonausd.net
Ramona H S	(760) 787-4113	Ivan Arroyo	1401 Hanson Lane	Ramona	92065	iarroyo@ausd.net
Rancho Alamitos H S	(714) 663-5415	David Le	11351 Dale St	Garden Grove	92641	dle@ggusd.org
Rancho Cotate H S	(707) 792-4750	Bill Stone	5450 Snyder Lane	Rohnert Park	94928	bill_stone@crpusd.org
Rancho Mirage High School	(760) 202-6455	David Holland	31001 Rattler Road	Rancho Mirage	92270	dholland@psusd.us
Red Bluff H S	(530) 529-8833	Scott Loechel	P.O. Box1507	Red Bluff	96080	sloechel@rbhsd.org
Redlands H S	909-307-5500	William Bodnar	840 E. Citrus Avenue	Redlands	92374	william_bodnar@cry-rop.org
Redwood H S	(559) 730-7727	Kenneth Cox	1001 W. Main Street	Visalia	93291	kcox@vusd.org
Reedley H S	(559) 637-1250	Ernie Luna	740 West North Avenue	Reedley	93654	luna-e@kcusd.com
Richard Gahr H S	(562) 926-5566	Bill Myers	11111 Artesia Blvd	Cerritos	90701	bill.myers@abc.usd.us
Riverdale High School	559-867-3562	Mario Gonzales	3160 W. Mt. Witney Ave	Riverdale	93656	mgonzalez@rjusd.org
Rosamond H S	661-256-5000	Mark Riley	2601 Rosamond Blvd	Rosamond	93560	mriley@skusd.k12.ca.us
Round Valley H S	(707) 983-6174	Arden Flower	PO Box 276	Covelo	95428	aflower@mcoe.us
Rowland H S	(626) 965-3448	Ed Martin	2000 S. Otterbein Avenue	Rowland Heights	91748	emartin@rowlandschools.org
Rubidoux H S	(909) 686-3267	Herb Weber	4250 Opal Street	Riverside	92509	herb_weber@jusd.k12.ca.us
San Benito H S	(831) 637-5831	Tom Agan	1220 Monterey St	Hollister	95023	tagan@sbhsd.k12.ca.us
San Clemente HS	(949) 366-9843	Warren Caesar	700 Avenida Pico	San Clemente	92673	WBCAESAR@capousd.org
San Dieguito H S	(760) 753-1121	Curt Erales	710 Encinitas Blvd	Encinitas	92024	Curt.Erales@sduhsd.net
San Fernando H S	(818) 365-1121	Russell Martin	11133 Omelveny Ave	San Fernando	91340	rmartin@lausd.net
San Gabriel H S	(626) 308-2352	Bruce Pardee	801 Ramona St	San Gabriel	91776	pardee_bruce@ausd.us
San Geronio H S	(909) 388-6524	Brian Heaton	2299 East Pacific Ave	San Bernardino	92404	brian.heaton@sbcusd.k12.ca.us
San Leandro High School	(510) 618-4600	Andrew Shyers	2200 Bancroft Ave	San Leandro	94577	ashyers@slusd.us
San Luis Obispo H S	(805) 596-4040	Jeff Lehmkuhl	1499 San Luis Dr	San Luis Obispo	93401	jlehmkuh@slcusd.org
San Rafael High School	415.485.2330	Ron Davis	185 Mission Avenue	San Rafael	94901	rdavis@srcs.org
San Ramon Valley H S	(925) 552-5580	Chris Van Wolback	140 Love Ln	Danville	94526	cvanwolback@srvhs.org
Santa Ana High School	714.567.4900	Dan Curiel	520 West Walnut Street	Santa Ana	92701	Danny.Curiel@sausd.us
Santa Cruz H S	(831) 429-3960	Barry Kirschen	415 Walnut Ave	Santa Cruz	95060	bkirschen@sccs.net
Santa Maria H S	805-925-2567	Art Foster	901 South Broadway	Santa Maria	93454	afoster@santamaria.org
Santa Monica H S	310-395-3204	Dan Cox	601 Pico Blvd.	Santa Monica	90405	dcox@smmusd.org
Santa Rosa H S	(707)528-5292	Jeri Jones	1235 Mendocino Ave	Santa Rosa	95401	jjones@srcs.k12.ca.us
Santa Ynez Valley Union H S	(805) 688-6487	Robert Hill	PO Box 398	Santa Ynez	93460	rhill@syvuhsd.org
Santana H S	(619) 448-5500	Tony Santana	9915 Magnolia Ave	Santee	92071	tsantana@guhsd.net
Santiago H S	(714) 663-6215	Carlos Sanchez	12342 Trask Ave	Garden Grove	92640	csanchez@ggusd.us
Savanna High School	714-220-4262	Robert Turner	301 North Gilbert	Anaheim	92801	turner_robert@auhsd.us
Schurr High School	(323) 722-75822	Armondo Hernandez	820 Wilcox Avenue	Montebello	90640	hernandez_armando@montebello.k12.ca.us
Seaside H S	(831) 899-7033	Marcus Evans	Noche Buena St	Seaside	93955	mevans@mpusd.k12.ca.us

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Shasta Trinity ROP	(530) 246-3302	Ed Milazzo	4659 Eastside Rd	Redding	96001	emilazzo@strop.org
Silicon Valley CTE	408-723-4239	Nathan Chukes	760 Hillsdale Avenue	San Jose	95136	nchukes@metroed.net
Silicon Valley CTE	408-723-6400	Michael Cortese	760 Hillsdale Avenue	San Jose	95136	mcortese@metroed.net
Silicon Valley CTE	408-723-6400	Tom Gholamipour	760 Hillsdale Avenue	San Jose	95136	tgholamipour@metroed.net
Silicon Valley CTE	408-723-6400	James Walker	760 Hillsdale Avenue	San Jose	95136	jwalker@metroed.net
Silicon Valley CTE	408-723-6400	Edward Van Hagen	760 Hillsdale Avenue	San Jose	95136	vanhagen@metroed.net
Silicon Valley CTE	408-723-6400	Jason Scholl	760 Hillsdale Avenue	San Jose	95136	jsholl@metroed.net
Silver Valley H S	(760) 254-2963	Shaun Kittrell	35484 Daggett-Yermo Road	Yermo	92398	skittrell@svusdk12.net
Simi Valley H S	(805) 577-1400	Russ Martin	5400 Cochran St.	Simi Valley	93063	rmartin@vcoe.org
SoCal ROC	310-224-4200	Dr. StGean	2300 Crenshaw Blvd	Torrance	90501	DrStGean@scroc.k12.ca.us
Sonoma Valley H S	(707) 933-4010	Dan Aschwanden	20000 Broadway	Sonoma	95476	daschwanden@sonomaschools.org
Sonora H S	(209) 532-5511	Todd Isaman	430 North Washington St	Sonora	95370	tisaman@sonorahs.k12.ca.us
South San Francisco H S	(650) 877-8754	Dave Hill	400 B St	South San Francisco	94080	dhill@ssfusd.org
South Tahoe H S	(530) 541-4111	Mike Patterson	1735 Lake Tahoe Blvd	South Lake Tahoe	96150	mpatterson@ltusd.org
South Tahoe H S	(530) 541-4111	Tim Martin	1735 Lake Tahoe Blvd	South Lake Tahoe	96150	tmartin@ltusd.org
South Trinity High		Shane Willburn				swillburn@stjusd.org
Southeast ROP	(562) 860-1927	Ken Cook	12940 E. Foster Rd	Norwalk	90650	kcook@southeastrop.org
Stagg High School	916-933-7445	James Griffen	1621 Brookside Rd.	Stockton	95207	jgriffen@stocktonusd.net
Sultana H S	(760) 947-6777	Jay Winters	17311 Sultana Ave	Hesperia	92345	jay.winters@hesperiausd.org
Summerville Union H S	(209) 928-4228	Tom Dibble	17555 Tuolumne Rd	Tuolumne		tdibble@summbears.net
Sunny Hills High School		Christopher Gardner	1801 Warburton Way	Fullerton	92833	cgardner@fjuhsd.org
Taft Union High School	661-763-2390	James Hooker	701 Wildcat Way	Taft	93268	jhooker@taft.k12.ca.us
Tamalpais H S	415-945-3600	Dan Silin	700 Miller Avenue	Mill Valley	94941	dsilin@tamdistrict.org
Terra Linda H S	(415) 492-3100	Dan Silin	320 Nova Albion Way	San Rafael	94903	dsilin@srcs.org
Terra Nove H S	650-550-7600	Daniel Ramirez	1450 Terra Nova Blvd	Pacifica		DRamirez@juhsd.net
Tokay H S	(209) 331-7866	Jason Martins	1111 West Century Blvd	Lodi	95240	jmartins@lodihsd.net
Torrey Pines H S	(858) 755-0125	Eric Nuebauer	710 Encinitas Blvd	Encinitas	92024	eric.neubauer@sduhsd.net
Tracy H S	209.830.3360	Valley Wong	315 E. 11th St.,	Tracy	95376	vwong@tusd.net
Trinity High School	(530)623-6104	Mike Rourke	P.O. Box 1227	Weaverville	96093	mrourke@tausd.org
Truckee H S	530-582-2601	Jim Driscoll	11725 Donner Pass Road	Truckee	96161	jdriscoll@ttusd.org
Turlock H S	(209) 667-0888	Dean Massey, Joe England	1600 East Canal Dr	Turlock	95380	dmassey@turlock.k12.ca.us
University H S	(949) 936-7600	Nick Misserville	4771 Campus Dr	Irvine	92612	nickmisserville@iusd.org
Val Verde High School	(951) 940-6155	Jim Taylor	972 West Morgan St.	Perris	92571	jtaylor@valverde.edu
Valley Center High School	(760) 749-0464	Wes Bertram	31322 Cole Grade Road	Valley Center	92082	bertram.we@vcpsd.org
Valley H S	(714) 241-6410	Saul Garcia	1801 South Greenville Street	Santa Ana	92704	saul.garcia@sausd.us
Valley View H S	(909) 485-5720	Dale Critchfield	13135 Nason Street	Moreno Valley	92555	dcritchfield@mvusd.org

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Van Nuys H S	(818) 778-6800	Joesph Agruso	6535 Cedros Ave,	Van Nuys	91411	Jga4305@Lausd.Net
Vanden H S	(707) 437-8270	Sherman Martinez	2951 Markley Ln	Fairfield	94533	smartinez@travisusd.org
Ventura COE ROP	805-383-1900	Bill Guzman	5100 Adolfo Road	Camarillo	93012	bguzman2@vcoe.org
Ventura COE ROP	805-383-1900	Steve Budy	5100 Adolfo Road	Camarillo	93012	sbudy@vcoe.org
Ventura COE ROP	805-383-1900	Joe Martin	5100 Adolfo Road	Camarillo	93012	martin@vcoe.org
Ventura COE ROP	805-383-1900	Russ Martin	5100 Adolfo Road	Camarillo	93012	rmartin@vcoe.org
Ventura COE ROP	805-383-1900	Devin Thompson	5100 Adolfo Road	Camarillo	93012	dthompson@vcoe.org
Ventura COE ROP	805-383-1900	Adan Vega	5100 Adolfo Road	Camarillo	93012	avega@vcoe.org
Ventura H S	(805) 641-5116	Scott Hays	2 North Catalina Street	Ventura	93001	Scott.Hays@venturausd.org
Victor Valley H S	760-955-3300	Roberto Carlos	16500 Mojave Drive	Victorville	92395	rcarlos@vvhhsd.org
Vintage H S	(707) 253-3601	Tom Dougherty	1375 Trower Ave.	Napa	94558	tom_dougherty@nvusd.org
Vista High School	760-726-5611	Tim McCreary	1 Panther Way	Vista	92084	timmcCreary@vistausd.org
Washington High School	510-505-7300	Doug Nahale	38442 Fremont Blvd.	Fremont	94536	dnahale@fremont.k12.ca.us
Watsonville H S	(831) 728-6390	William Sunderland	250 East Beach Street	Watsonville	95076	William_Sunderland@pvusd.net
Westminster H S	(714) 893-1381	Kevin Rans	14325 Goldenwest St	Westminster	92683	krans@hbhsd.edu
Westmoor H S	(650) 756-3434	Dave Dysegard	121 Westmoor Ave	Daly City	94015	Ddysse@juhsd.net
Whitter High School	562-698-8121	Marcos Meza	9401 S Painter Ave	Whittier	90605	marcos.meza@wuhhsd.org
Wilcox H S	408-423-2400	Jozef Antolin	3250 Monroe Street	Santa Clara	95051	jantolin@scusd.net
Will C Wood	707-453-6900	Chip Reeves	998 Marshall Road	Vacaville	95687	ChipR@VUSD.SolanoCOE.K12.CA.US
William Workman High School	626-933-8800	Benjamin Webster	16303 E. Temple Street	City of Industry	91744	bwebster@hlpusd.k12.ca.us
Willows High School	(530) 934-0316	Eric Hanson	203 N. Murdock Avenue	Willows	95988	ehanson@willowsunified.org
Wilson H S Transportation Academy	(323) 223-1131 x134	Lilia Fabian	4500 Multnomah Street	Los Angeles	90032	lfabian@wilsonmules.org
Woodbridge H S	(949) 936-7800	Robert Miner	2 Meadowbrook	Irvine	92604	bobminer@iusd.org
Woodcreek High School	916-771-6565	Mark Means	2551 Woodcreek Oaks Blvd	Roseville	95747	mmeans@placercoe.k12.ca.us
Woodland H S	(530) 662-4678	David Trainer	21 North West St	Woodland	95695	david.trainer@wjusd.org
Yosemite H S	(559) 683-4667	Kent Lincoln	50200 Road 427	Oakhurst	93644	klincoln@yosemiteusd.com
Yuba City H S	(530) 674-4900	Arturo Moreno	850 B St	Yuba City	95991	amoren@ycusd.org
Yucaipa H S	(909) 797-0106	Mike Rosano	33000 Yucaipa Blvd	Yucaipa	92399	mike_rosano@ycjUSD.us
						sscalvini@willowsunified.org
Yuba COE		Ken Hamel				ken.hamel@yubacoe.k12.ca.us
Washington High School	415-750-8400	Silvo Del Rossio	600-32nd ave	San Fancisco	94121	delrossos@sfusd.edu
Woodland High School		David Salzer				david.salzer@wjusd.org
Santa Rosa H S		Mitchell Utsey				mutsey@srcs.k12.ca.us

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
A A Stagg H S	(209) 933-7445	Robert Sanguino	1621 Brookside Rd	Stockton	95207	aphillips@stocktonusd.net
Acalanes High School	(925) 280-3970	Grant Cusick	1200 Pleasant Hill Rd	Lafayette	94549	gcusick@acalanes.k12.ca.us
Agoura H S	(818) 889-1262	Joshua Landerer	28545 West Driver Ave	Agoura Hills	91301	jlanderer@lvusd.org
Alhambra H S	(925) 335-5810	Brian Wheeler	150 E Street	Martinez	94553	bwheeler@martinez.k12.ca.us
Aliso Niguel H S	(949) 831-5590	Doug Mack	28000 Terrace View	Aliso Viejo	92656	dmack@capousd.org
Amistad Cont H S	(760) 775-3570	Jonathan Herndon	44801 Golf Center Pkwy	Indio	92201	jonathan.herndon@desertsands.us
Anderson Valley H S	(707) 895-3496	Robert Pinoli	PO Box 130	Boonville	95415	rpinoli@avpanthers.org
Antelope Valley H S	(661) 948-8552	David Calvert	44900 North Division St	Lancaster	93534	dcalvert@avhisd.org
Antelope Valley ROP	(661) 575-1021	Dave Otis, Tim Green	1156 East Avenue S	Palmdale	93550	dotis@avhisd.org
Apple Valley H S	(760) 247-7206	Josh Dollar	11837 Navajo Rd	Apple Valley	92308	josh_dollar@avusd.org
Arcata H S	(707) 825-2400	Jack Shephard	720 M St	Arcata	95521	jsheppard@nohum.k12.ca.us
Artesia H S	(562) 926-5566	Marty Supple	12108 East Del Amo Blvd	Lakewood	90715	marty.supple@abcusd.org
Arvin H S	(661) 854-5561	Castro Fernando	900 Varsity Rd	Arvin	93203	fernando_castro@kernhigh.org
Atascadero H S	(805) 462-4300	Kyle Dadson	1 High School Hill	Atascadero	93422	kyledadson@atasusd.org
Atwater H S	(209) 357-6000	Dan Flatt	2201 Fruitland Ave	Atwater	95301	dflatt@muhsd.org
Azusa H S	(626) 815-5212	Frank Rodriguez	240 North Cerritos Ave	Azusa	91702	frodriguez@azusa.org
Bakersfield High School	661-827-3100	J Watson	5801 Sundale Ave	Bakersfield	93309	jwatson@khds.k12.ca.us
Bakersfield High School	661-827-3100	Jose Cruz	240 North Cerritos Ave	Azusa	93309	jose_cruz@khds.k12.ca.us
Banning H S	310-847-3700	Bernardo Rodriguez	1527 Lakme Ave	Wilmington	90744	brodriguez@banning.k12.ca.us
Barstow H S	(760) 255-6140	Jason Avila	551 South H St.	Barstow	92311	jason_avila@busdk12.com
Bear Creek High School	(209) 953-8234	Richard Rizzonelli	10555 Thorton Rd	Stockton	95209	rizzonelli@aol.com
Bell Gardens High School	323-826-5151	G. Hernandez	6119 Agra St.,	Bell Gardens	90201	hernandez_gil@montebello.k12.ca.us
Benicia High School	707-747-8325	Steve Shields	1101 Military West	Benicia	94510	sshields@beniciaunified.org
Beyer High School	209-576-4311	Richard Wolfe	1717 Sylvan Avenue	Modesto	95355	wolfe.r@monet.k12.ca.us
Bishop Union H S	(760) 873-4275	Jarod Davis	301 North Fowler St	Bishop	93514	jadavis@bishopschools.org
Bloomington High School	909-580-5004	John Boulanger	10750 Laurel ave	Bloomington	92316	john_boulanger@cjusd.net
Bonita Vista H S	(619) 216-5000	Ben Hazel	751 Otay Lakes Rd	Chula Vista	91913	Ben.Hazel@sweetwaterschools.org
Bret Harte H S	(209) 736-2507	Ken Scooter	364 Murphys Grande Rd	Angels Camp	95221	kscooter@bhuhsd.k12.ca.us
Buena H S	(805) 289-1826	Ben Takeda	5670 Telegraph Rd	Ventura	93003	ben.takeda@venturausd.org
Buena Park High school	714-992-8600	James Williamson	8833 Academy Dr	Buena Park	90621	jwilliamson@fjuhsd.org
Buhach Colony High School	209-325-1400	Manuel Avila	1800 Buhach road	Atwater	95301	mavila@muhsd.org
Burroughs H S	(760) 375-4476	Randy Hannah	500 East French Street	Ridgecrest	93555	rhannah@ssusd.org
CA Substance Abuse Treatment Facilit	(559) 992-7100 x6235	Robert Murphy	1278 South Westwood Road	Porterville	93257	murphy@ocsnet.net
Cabrillo H S	(805) 733-4538	Steve Moldt	4350 Constellation Rd	Lompoc	93436	moldt.steven@lusd.org
Cajon H S	(909) 881-8120	Roger Light	1200 Hill Dr	San Bernardino	92407	ROGER.LIGHT@sbcusd.k12.ca.us
Calabasas H S	(818) 222-7177	Josh Landerer	22855 West Mulholland Hwy	Calabasas	91302	Jlanderer@lvusd.org

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Calaveras H S	(209) 754-1811	Ryan Smith	350 High School Street	San Andreas	95249	rsmith@calaveras.k12.ca.us
Calexico H S	(619) 357-7440	Markie Severtson	1030 Encinas Ave	Calexico	92231	markies@calexico.k12.ca.us
California H S	(562) 698-8121	Bill Buttinelli	9870 Broadmoor	San Ramon	94583	Bill.Buttinelli@wuhsd.org
Camarillo-VCOE	(805) 388-4423	Adam Vega	465 Horizon Cir.	Camarillo	93010	avega@vcoe.org
Camarillo-VCOE	(805) 388-4423	Alan Jaeger	465 Horizon Cir.	Camarillo	93010	ajaeger@vcoe.org
Camarillo-VCOE	(805) 388-4423	Ryan Jaeger	465 Horizon Cir.	Camarillo	93010	ajaeger@vcoe.org
Camarillo-VCOE	(805) 388-4423	Devin Thompson	465 Horizon Cir.	Camarillo	93010	dthompson@vcoe.org
Camarillo-VCOE	(805) 388-4423	Diallo Wallace	465 Horizon Cir.	Camarillo	93010	dwallace@vcoe.org
Camarillo-VCOE	(805) 388-4423	Joe Martin	465 Horizon Cir.	Camarillo	93010	jmartin@vcoe.org
Camarillo-VCOE	(805) 388-4423	Steve Budy	465 Horizon Cir.	Camarillo	93010	sbudy@vcoe.org
Camarillo-VCOE	(805) 388-4423	Roman Galli	465 Horizon Cir.	Camarillo	93010	roman.galli@venturausd.org
Campolinda High School	925-280-3950 ext.5232	Steve Boone	300 Moraga Rd	Moraga	94556	sboone@acalanes.k12.ca.us
Canyon H S	(661) 252-6110	Peter Ciccone	19300 West Nadal St	Canyon Country	91351	pciccone@hartdistrict.org
Canyon Springs H S	(909) 571-4760	Doug Cook	23100 Cougar Canyon Drive	Moreno Valley	92557	dcook@mvusd.net
Capistrano Valley High School	949-364-6100	Nick Perkins	26301 Via Escolar	Mission Viejo	92692	nperkins@capousd.org
Carmel H S	(831) 624-1821	Paul Mcfarlin	PO Box 222780	Carmel	93922	pmcfarlin@carmelunified.org
Carson High School	(310) 847-6000	Robert Roach	22328 South Main Street	Carson	90745	rroach@lausd.net
Casa Grande H S	(707) 782-9055	Jim Rolle	333 Casa Grande Road	Petaluma	94954	jrolle@petk12.org
Casa Roble H S	(916) 917-5452	Mitch Crowden	9150 Oak Avenue	Orangevale	95662	mcrowden@sanjuan.edu
Castro Valley H S	(510) 537-5910	Darren Rees	19400 Santa Maria Ave	Castro Valley	94546	drees@cv.k12.ca.us
Central East High School		Paul Birrell				pbirrell@centralusd.k12.ca.us
Central Union H S	(760) 336-4300	Ron Shane	1001 Brighton Ave	El Centro	92243	rshane@cuhsd.net
Chaffey H S	(909) 460-5887	Octavio Armas	1245 North Euclid Avenue	Ontario	91762	octavio_armas@bvrop.org
Channel Island High School	805-385-2787	Jonathan Throckmorton	1400 Raiders Way	Oxnard	93033	jonathan.throckmorton@ouhsd.k12
Charles Weber Institute	(209) 933-7330	Michael Yonan	302 West Weber Ave	Stockton	95203	myonan@stocktonusd.net
Chowchilla Union H S	559-665-1331	Brad Bitter	805 Humboldt Avenue	Chowchilla	93610	bitterb@chowchillahigh.org
Claremont H S	(858) 273-0201	Mark Childers	1601 North Indian Hill Blvd	Claremont	91711	mchilders@cusd.claremont.edu
Clovis H S	(559) 327-1000	Jason Mullikin	1055 Fowler Ave	Clovis	93611	Jasonmullikin@cusd.com
Coachella Valley H S	(760) 399-5183	D. Foster	83-800 Airport Blvd	Thermal	92274	dfoster@cvusd.us
Colfax H S (49er ROP)	530.745.5781	Al Angulo	24995 Ben Taylor Rd	Colfax	95713	aangulo@placercoe.k12.ca.us
Colton H S	(909) 580-5005	Angelina Alcantar	777 West Valley Blvd	Colton	92324	angelina_alcantar@cjusd.net
Concord H S	(925) 687-2030	Mickey Wharton	4200 Concord Blvd	Concord	94521	mwharton@mdusd.org
Corona H S	(909) 736-3392	Robert Mauger	1150 West 10th St	Corona	91720	bob.mauger@cnusd.k12.ca.us
Crawford H S	619-362-3700	Carl Kingsbury	4191 Colts Way	San Diego	92115	ckingsbury@sandi.net
Davis H S	(530) 757-5400	Robert Thayer	315 West 14th St	Davis	95616	rthayer@djusd.net
Deer Valley High School	925.779.7570	Phillip Torres	4700 Lone Tree Way	Antioch	94531	philliptorres@antioch.k12.ca.us

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Del Campo H S	(916) 971-5664	Bill Bamber	4925 Dewey Dr	Fair Oaks	95628	bbamber@sanjuan.edu
Delano H S	(661) 720-4121	Gerald Alvarez	1331 Cecil Ave	Delano	93215	galvarez@djuhsd.org
Delta H S	(916) 744-1714	Charles Van Riper	PO Box 100	Clarksburg	95612	cvanriper@rdusd.org
Dinuba H S	(59) 595-7220	Sam Bledsoe	1327 East El Monte	Dinuba	93618	sam.bledsoe@dinuba.k12.ca.us
Dominguez H S	(562) 630-0142	Jose Rosas	15301 San Jose Ave	Compton	90221	jrosas@compton.k12.ca.us
Downey High School	(562) 869-7301	Anthony Mendez	11040 Brookshire Ave	Downey	90241	antmendez@dusd.net
Duncan Polytechnical H S	(559) 248-7080 x82257	Beau Sunahara	4330 E. Garland Avenue	Fresno	93726	beau.sunahara@fresnounified.org
Durham H S	530-895-4685	Wes Bill	9455 Putney Dr	Durham	95938	wbill@durhamunified.org
East Union High School	(209)858-7270	John Hopper	2271 W. Louise Ave	Manteca	95337	jhopper@musd.net
Eden Area ROP	(510) 293-2923	Jose Sanchez	26316 Hesperian Blvd	Hayward	94545	jsanchez@edenrop.org
Edison High School	916-933-7425	Grant Billingslea	100 W. Dr. Martin Luther King, Jr. Blvd	Stockton	95206	Gbillingslea@stocktonusd.net
El Camino H S	(650) 877-8806	James Cresta	1320 Mission Rd	South San Francisco	94080	jcresta@ssfusd.org
El Capitan H S	(619) 443-1081	Arthur Faria	10410 Ashwood St	Merced	95348	afaria@muhsd.org
El Cerrito H S	(510) 525-0234	George Alston	540 Ashbury Ave	El Cerrito	94530	galston@wccusd.net
El Diamante High School	559-735-3501	Donald Brown	5100 W Whitendale Ave	Visalia	93277	dbrown@vusd.org
El Dorado H S	(530) 622-3634	Mike Dinubilo	561 Canal Street	Placerville	95667	mdinubilo@eduhd.net
El Modena H S	(714) 997-6356	Rich Simons	3920 Spring Street	Orange	92669	rsimons@orangeusd.com
El Toro H S	(949) 586-6333	Casey Moir	25255 Toledo Way	El Toro	92630	MOIRC@svusd.org
Elk Grove H S	(916) 686-7741	Robert Hamm	9800 Elk Grove Florin Rd	Elk Grove	95624	rhamm@egusd.net
Escondido H S	(760) 291-4000	Tim Latulippe	1535 North Broadway	Escondido	92025	ebarcoma@euhsd.org
Etiwanda High School	(909) 899-2531	James Kennedy	13500 Victoria Ave.	Etiwanda	91739	james_kennedy@bvrop.org
Etna H S	(530) 467-3244	Mark Peaty	PO Box 721	Etna	96027	jhargett@svusd.us
Fallbrook H S	(760) 723-6300	Kevin Karnes	2400 South Stagecoach Ln	Fallbrook	92028	kkarnes@fuhd.net
Fairfield High school		Gary St Vicent				garystv@fsusd.org
Fillmore High School	805-524-6100	Bill Guzman	555 Central Ave.	Fillmore	93015	bguzman2@vcoe.org
Firebaugh H S	(559) 659-1415	Anthony Catalan	1976 Morris Kyle Dr	Firebaugh	93622	acatalan@fldusd.org
Firebaugh H S	(559) 659-1415	David Rossette	1976 Morris Kyle Dr	Firebaugh	93622	drossette@fldusd.org
Florin High School	916-689-8600	Brandon Zehnder	7956 Cottonwood Lane	Sacramento	95828	bzehnder@egusd.net
Foothill H S	(714) 730-7464	Robert Miner	19251 Dodge Ave	Santa Ana	92705	rminer@tustin.k12.ca.us
Foresthill High School	530-367-5244	Eric Harper	23319 Foresthill road	Foresthill	95631	eharper@placercocoe.k12.ca.us
Fortuna Union H. HS	707-725-4461	Tony Miles	379 12th St	Fortuna	95540	tmiles@fushdistrict.net
Fremont High School	408-522-2400	Vorghin	1279 Sunnyvale Saratoga rd	Sunnyvale	94087	lorena_villagomez@fuhd.org
Friedman Occup Center	213-765-2400	Nate Davis	1646 South Olive St	Los Angeles	90015	ntd25921@lausd.net
Fullerton H S	(714) 626-3800	Sean Dooley	201 East Chapman Ave	Fullerton	92832	sdooley@fjuhsd.org
Galt H S	(209) 745-3081	Randy McNealy	145 North Lincoln Way	Galt	95632	rmcnealy@ghsd.k12.ca.us

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
George Washington H S	(415) 750-8400	Andre Higginbotham	600 32nd St	San Francisco	94121	Higginbothama@sfsusd.edu
Gilroy H S	(408) 847-2424	Justin Zimmerman	750 West 10th St	Gilroy	95020	Zimmerman.justin@gilroyunified.org
Gladstone H S	(626) 815-5157	Barney Harris	1340 North Enid Ave	Covina	91722	bharris@azusa.org
Golden Sierra H S	(530) 333-8330	Larry Highberger	PO Box 175	Garden Valley	95633	lhighberger@bomusd.org
Golden Valley High School	209-325-1800	Carlos Martinez	2121 E. Chiles Ave	Merced	95341	cmartinez@muhsd.org
Golden West High School	559-730-7801	Sergio Ledesma	1717 N McAuliff St	Visalia	93292	sledesma@vusd.org
Granada H S	(925) 454-5594	Don Danner	400 Wall St	Livermore	94550	ddanner@lvjusd.k12.ca.us
Granada Hills H S	(818) 360-2361	Abel Saenz	10535 Zelzah Ave	Granada Hills	91344	asaenz@gghchs.com
Grossmont H S	(619) 668-6000	Jordie Lehr	1100 Murray Dr	El Cajon	92020	jlehr@guhhsd.net
Hanford Joint Union High	559-583-5901	Victor LaVarnway	823 West Lacey Blvd.	Hanford	93230	vlavarnway@hjuhsd.k12.ca.us
Hart H S	(661) 259-7575	James Lane	24825 North Newhall Avenue	Newhall	91321	jlane@hartdistrict.org
Hayfork H S	(530) 628-5261	Morgan Rourke	PO Box 10, 100 Oak St	Hayfork	96041	mdrourke@mvusd.us
Hemet High School	(951) 765-5150	Vance Bloom	41701 E. Stetson Ave.,	Hemet	92544	vbloom@hemetusd.org
Herbert Hoover H S	(818) 242-6801	Javier Luna	651 Glenwood Rd	Glendale	91202	jluna@qusd.net
Hesperia H S	(760) 244-9898	Randy Lockie	9898 Maple Ave	Hesperia	92345	Randy.Lockie@hesperiausd.org
Hilmar H S	(209) 667-5903	Dick Piersma	7807 North Lander Ave	Hilmar	95324	dpiersma@hilmar.k12.ca.us
Homestead H S	(408) 522-2500	Thane Ferguson	21370 Homestead Rd	Cupertino	95014	thane_ferguson@fuhhsd.org
Hoopla Valley H S	(530) 625-4218	Brad Johnson	PO Box 1308	Hoopla	95546	bjohnson@ktjusd.k12.ca.us
Independence H S	(408) 928-9500	Sorin Neagu	1776 Educational Park Dr	San Jose	95133	neagus@esuhsd.org
Inderkum High School	916-567-5880	Jeffrey Sawyer	2500 New Market Dr.	Sacramento	95835	jsawyer@natomas.k12.ca.us
Irvine H S	(949) 936-7000	David Giertych	4321 Walnut Ave	Irvine	92604	DaveGiertych@iusd.org
J F Kennedy H S	916-395-5090	Ben Ballenger	6715 Gloria Drive	Sacramento	95831	Ben-Ballenger@scusd.edu
James Boys Ranch facility	(408) 201-7600	Rene' Andre;	19050 Malaguerra Ave.	Morgan Hill	95037	rene_andre@sccoe.org
James Logan H S	(510) 471-2520	Steve Kay	1800 H St	Union City	94587	skay@nhusd.k12.ca.us
Jurupa Valley H S	(951) 360-2600	Richard Leach	10551 Bellegrave Avenue	Mira Loma	91752	richard_leach@jusd.k12.ca.us
Katella H S	(714) 999-3621	Russ Henson	2200 East Wagner Ave	Anaheim	92806	onopa_s@auhsd.us
Kerman High School	(559) 843-9700	Julio Fregoso	205 South First Street	Kerman	93630	Fregoso@kermanusd.com
Kern Co ROP	(661) 824-9313	Ron Faubus	1300 17th Street	Bakersfield	93301	ron_faubus@khsd.k12.ca.us
Kern H S	(661) 831-3327	John Watson	501 South Mt Vernon Ave	Bakersfield	93307	jwatson@khsd.k12.ca.us
Kingsburg High School	559.897.5156	Sean Reeves	1900 18th Ave	Kingsburg	93631	sreeves@kingsburghigh.com
La Habra H S	(562) 266-5002	Enrique Aispuro	801 West Highlander Ave	La Habra	90631	EAispuro@fjuhsd.org
La Jolla H S	(858) 454-3081	Ken Davis	750 Nautilus St	La Jolla	92037	kdavis@ljhs.sdcs.k12.ca.us
Laguna Hills H S	(949) 770-5447	Patrick Sullivan	25401 Paseo De Valencia	Laguna Hills	92653	sullivanp@svusd.org
Las Lomas High School	(925) 280-3920		1460 South Main St.	Walnut Creek	94596	esmith@acalanes.k12.ca.us
Las Plumas H S	(530) 534-5974	Wes Upton	2380 Las Plumas Avenue	Oroville	95966	wupton@ouhsd.org
Le Grand High School	209-381-4572	Deven Chew	12961 Le Grand ave	Le Grand	95333	dchew@mcoe.org

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Liberty Union H S	(925) 634-3521	Jonathan Dorr	850 2nd St	Brentwood	94513	dorri@libertyluhsd.k12.ca.us
Lindhurst H S	(530) 741-6150	Todd Chambers	4446 Olive Drive	Olivehurst	95961	deldridge@mjusd.com
Littlerock H S	(661) 944-5209	Dennis Henderson	10833 East Avenue R	Littlerock	93543	dhenderson@avhsd.org
Livermore H S	(925) 606-3200	Skot Randall	685 E. Jack London Boulevard	Livermore	94551	srandall@lvjusd.k12.ca.us
Livermore H S	(925) 606-3200	Ed Woodworth	685 E. Jack London Boulevard	Livermore	94551	ewoodworth@lvjusd.k12.ca.us
Livingston H S	(209) 394-7961	Chris Lacey	1617 Main St	Livingston	95334	clacey@muhsd.org
Loara H S	(714) 635-8083	Tom Boccignone	1765 West Cerritos Ave	Anaheim	92804	tboccignone@nocrop.us
Lodi H S	(209) 331-7815	Jeff Wegat	3 South Pacific St	Lodi	95242	jwegat@lodiusd.net
Lompoc H S	(805) 735-5606	Michael Johnson	515 West College Ave	Lompoc	93436	Johnson.Michael@lusd.org
Los Amigos H S	(714) 663-6288	Clay Knoph	16566 Newhope St	Fountain Valley	92708	cknoph1@ggusd.us
Las Lomas	925-280-3920	Steve Boone	1460 South Main Street	Walnut Creek	94596	sboone@auhsdschools.org
Los Banos H S	(209) 826-6233	Rod Hill	1966 11th St	Los Banos	93635	Rdhill@losbanosusd.k12.ca.us
Lower Lake H S	(707) 994-6471	Bill Gabe	PO Box 799	Lower Lake	95457	bill.gabe@konoctiusd.org
Lucerne Valley High School	(760) 248-2124		11150 Ladera Ave	Lucerne Valley	92356	paulina_diaz@lucernevalleyusd.org
Lynwood High School	310-603-1582	Yervant Ghazarian	4050 Imperial Highway	Lynwood	90262	yghazarian@mylusd.org
Madera H S	(559) 675-4444	Richard Stockton	200 South L Street	Madera	93637	richardstockton@maderausd.org
Manteca High School	(209) 825-3200	Greg Albiani	450 E. Yosemite Avenue	Manteca	93637	galbiani@musd.net
Marina High School						mwilfert@hbuhsd.edu
Mendota High School		Dale Dutcher				ddutcher@mendotausd.k12.ca.us
McKinleyville H S	(707) 839-6400	Matt Simon	1300 Murray Road	McKinleyville	95521	msimon@nohum.k12.ca.us
Merced Co Office of Ed		Paul Baxter	632 W. 13th Street	Merced	95340	pbaxter@mcoe.org
Merced H S	(209) 381-6607	Gary Maxwell	205 West Olive	Merced	95344	gmaxwell@muhsd.org
Millikan H S	(562) 425-7441	Thomas Sutfin	2800 Snowden Ave	Long Beach	90815	tsutfin@lbschools.net
Minarets High School	559-868-8689	Richard Chapman	45077 Road 200	Oneals	93645	rchapman@cusd.rocks
Mira Costa College	(760) 583-0709	Arnold Williams		Manhattan Beach		awilliams@miracosta.edu
Mission Valley ROP	(510) 657-1865	Daniel Amaral	40230 Laiola Rd	Fremont	94538	damaral@mvrop.org
Mission Valley ROP	(510) 657-1865	John Cimino	40230 Laiola Rd	Fremont	94538	jcimino@mvrop.org
Mission Viejo H S	(949) 837-7722	Richard Petruillo	25025 Chrisanta Drive	Mission Viejo	92691	Petruilor@svusd.org
Monrovia H S	626-471-2800	Richard Montenegro	845 West Colorado Blvd	Monrovia	91016	rmontenegro@monroviashools.net
Montclair H S	(909) 621-6781	Jacob Deynako	4725 Benito Avenue	Montclair	91763	jacob_dayneko@bvrop.org
Montclair H S	(909) 621-6781	David Rowcliffe	4725 Benito Avenue	Montclair	91763	David.Rowcliffe@cjuhsd.net
Monte Vista H S	619-660-3000	Michael Fleming	3230 Sweetwater Springs Blvd	Spring Valley	91977	mflaming@guhsd.net
Montebello H S	(323) 728-0121	Israel Andrade	2100 West Cleveland Avenue	Montebello	90640	andrade_israel@montebello.k12.ca.us
Monterey H S	(831) 658-1501	Robin Coyne	101 Herrmann Drive	Monterey	93940	rcoyne@mpusd.k12.ca.us
Morro Bay H S	(805) 771-1845	James Bueno	235 Atascadero Road	Morro Bay	93442	jbueno@slcusd.org
Morse Senior High	619-262-0763	Leonardo Zarate	6905 Skyline Dr.	San Diego	92114	lzarate@sandi.net

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Mount shasta High		Thad Wallace				twallace@sisuhsd.net
Murrieta Valley H S	(909) 696-1408	Richard Slocum	24105 Washington Ave	Murrieta	92562	rslocum@murrieta.k12.ca.us
Narbonne H S	(310) 326-0920	David Rivera	24300 South Western Ave	Harbor City	90710	driver3@lausd.net
Natomas High School	(707) 494-6896	James Lane	3301 Rosin Blvd	Sacramento	95834	jlane@natomas.k12.ca.us
Neveda Union High School	530-273-3351	George Woodward	11645 Ridge road	Grass Valley	95945	gwoodward@njuhsd.com
Nogales H S	(626) 965-3437	Michael McCarthy	401 South Nogales St	La Puente	91744	mmcCarthy@rowlandschools.org
Norco Sr H S	(909) 736-3241	Richard Ratcliffe	2065 Temescal Avenue	Norco	91760	rradcliffe@cnusd.k12.ca.us
Nordhoff H S	(805) 640-4343	Fender Carnine	1401 Maricopa Hwy	Ojai	93023	fcarnine@ojaiusd.org
North Hollywood H S	(818) 769-8510	Mark Miller	5231 Colfax Avenue	North Hollywood	91601	mark.miller@lausd.net
North Kern VTC	(661) 758-3045	Frank Silva	1732 Norwalk	Delano	93215	fsilva@djuhsd.org
North Monterey County High School	831-633-5221	Sergio Marquez	13990 Castroville Blvd	Castroville	95012	smarquez@nmcusd.org
North Park H S	(626) 337-4407	George Edwards	4600 North Bogart Ave	Baldwin Park	91706	gwedwards002@bpusd.net
Norwalk H S	(562) 868-0431	Ken Cook	11356 E. Leffingwell Road	Norwalk	90650	kcook@nlmusd.k12.ca.us
Oakdale H S	(209) 847-3007	Joshua Bennett	739 West G Street	Oakdale	95361	jbennett@ojusd.org
Ocean View H S	(714) 848-0656	John Bruestle	17071 Gothard St	Huntington Beach	92647	jbruestle@hbuhsd.edu
Ontario H S	(909) 988-7411	Richard Lewis	901 West Francis Street	Ontario	91762	richard_lewis@bvropp.org
Orange Glen H S	(760) 291-5000	Marco Gamez	2200 Glenridge Rd	Escondido	92025	mgamez@euhsd.org
Orange H S (thru ROP)	(714) 997-6066	Richard Rodman	525 North Shaffer Street	Orange	92866	jrusso@valverde.edu
Orland High School	(530) 865-1210	Travis Moore		Orland	95963	Tmoore@orlandusd.net
Orosi H S	(559) 528-4731	Ken Whitworth	41815 Road 128	Orosi	93647	KWhitworth@cojusd.org
Oroville High School	530-538-2320	Daniel Briggs	1535 Briggs Street	Oroville	95966	dbriggs@ouhsd.org
Pacific High School	(909) 388-6419	Vijay Maraj	1020 Pacific street	San Bernadino	92404	Vijay.Maraj@sbcusd.k12.ca.us
Palmdale H S	(661) 273-3181	Tim Green	2137 East Avenue R	Palmdale	93550	tgreen@avhsd.org
Palo Alto H S	(650) 329-3882	Doyle Knight	50 Embarcadero Rd	Palo Alto	94301	dknight@pausd.palo-alto.ca.us
Paradise H S	(530) 872-6425	Lee Clark	5911 Maxwell Drive	Paradise	95969	lclark@pusdk12.org
Paso Robles H S	805-769-1500	Greg Boswell	801 Niblick Road	Paso Robles	93446	gboswell@pasoschools.org
Patterson H S	(209) 892-7450	David Mackenzie	200 North 7th Street	Patterson	95363	damckenzie@patterson.k12.ca.us
Pioneer H S	(530) 406-1148	Jeff Sheline	1400 Pioneer Avenue	Woodland	95776	jeff.sheline@wjusd.org
Placer High	530-885-4581	Joe Rosa	275 Orange St	Auburn	95603	jrosa@puhsd.k12.ca.us
Point Arena H S	(707) 882-2134	Michael Dinning	270 Lake Street	Point Arena	95468	mdinning@mcn.org
Point Arena H S	(707) 882-2134	John Luther	270 Lake Street	Point Arena	95468	jluther@pauhs.org
Pomona High School	(909) 397-4498	Jesus Mendez	475 Bangor St.	Pomona	91767	jesus.mendez@pusd.org
Ponderosa high School	530-677-2281	Archie Taylor	3661 Ponderosa road	Shingle Springs	95682	ataylor@eduhd.k12.ca.us
Poway H S	(858) 748-0245	Kenneth Faverty	15500 Espola Road	Poway	92064	Kfaverty@powayusd.com
Quartz Hill H S	(661) 718-3100	Rick Engstram	6040 West Avenue L	Lancaster	93536	rengstram@avhsd.org
Quincy Jr Sr H S	530-283-6510	Randy Kelsch	6 Quincy Junction road	Quincy	95971	rkelsch@pcoe.k12.ca.us

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Ramona H S	(760) 787-4114	Robert Grace	1401 Hanson Lane	Ramona	92065	rgrace@ramonausd.net
Ramona H S	(760) 787-4113	Ivan Arroyo	1401 Hanson Lane	Ramona	92065	iarroyo@ausd.net
Rancho Alamitos H S	(714) 663-5415	David Le	11351 Dale St	Garden Grove	92641	dle@ggusd.org
Rancho Cotate H S	(707) 792-4750	Bill Stone	5450 Snyder Lane	Rohnert Park	94928	bill_stone@crpusd.org
Rancho Mirage High School	(760) 202-6455	David Holland	31001 Rattler Road	Rancho Mirage	92270	dholland@psusd.us
Red Bluff H S	(530) 529-8833	Scott Loechel	P.O. Box1507	Red Bluff	96080	sloechel@rbhsd.org
Redlands H S	909-307-5500	William Bodnar	840 E. Citrus Avenue	Redlands	92374	william_bodnar@cry-rop.org
Redwood H S	(559) 730-7727	Kenneth Cox	1001 W. Main Street	Visalia	93291	kcox@vusd.org
Reedley H S	(559) 637-1250	Ernie Luna	740 West North Avenue	Reedley	93654	luna-e@kcusd.com
Richard Gahr H S	(562) 926-5566	Bill Myers	11111 Artesia Blvd	Cerritos	90701	bill.myers@abc.usd.us
Riverdale High School	559-867-3562	Mario Gonzales	3160 W. Mt. Witney Ave	Riverdale	93656	mgonzalez@rjusd.org
Rosamond H S	661-256-5000	Mark Riley	2601 Rosamond Blvd	Rosamond	93560	mriley@skusd.k12.ca.us
Round Valley H S	(707) 983-6174	Arden Flower	PO Box 276	Covelo	95428	aflower@mcoe.us
Rowland H S	(626) 965-3448	Ed Martin	2000 S. Otterbein Avenue	Rowland Heights	91748	emartin@rowlandschools.org
Rubidoux H S	(909) 686-3267	Herb Weber	4250 Opal Street	Riverside	92509	herb_weber@jusd.k12.ca.us
San Benito H S	(831) 637-5831	Tom Agan	1220 Monterey St	Hollister	95023	tagan@sbhsd.k12.ca.us
San Clemente HS	(949) 366-9843	Warren Caesar	700 Avenida Pico	San Clemente	92673	WBCAESAR@capousd.org
San Dieguito H S	(760) 753-1121	Curt Erales	710 Encinitas Blvd	Encinitas	92024	Curt.Erales@sduhsd.net
San Fernando H S	(818) 365-1121	Russell Martin	11133 Omelveny Ave	San Fernando	91340	rmartin@lausd.net
San Gabriel H S	(626) 308-2352	Bruce Pardee	801 Ramona St	San Gabriel	91776	pardee_bruce@ausd.us
San Geronio H S	(909) 388-6524	Brian Heaton	2299 East Pacific Ave	San Bernardino	92404	brian.heaton@sbcusd.k12.ca.us
San Leandro High School	(510) 618-4600	Andrew Shyers	2200 Bancroft Ave	San Leandro	94577	ashyers@slusd.us
San Luis Obispo H S	(805) 596-4040	Jeff Lehmkuhl	1499 San Luis Dr	San Luis Obispo	93401	jlehmkuh@slcusd.org
San Rafael High School	415.485.2330	Ron Davis	185 Mission Avenue	San Rafael	94901	rdavis@srcs.org
San Ramon Valley H S	(925) 552-5580	Chris Van Wolback	140 Love Ln	Danville	94526	cvanwolback@srvhs.org
Santa Ana High School	714.567.4900	Dan Curiel	520 West Walnut Street	Santa Ana	92701	Danny.Curiel@sausd.us
Santa Cruz H S	(831) 429-3960	Barry Kirschen	415 Walnut Ave	Santa Cruz	95060	bkirschen@sccs.net
Santa Maria H S	805-925-2567	Art Foster	901 South Broadway	Santa Maria	93454	afoster@santamaria.org
Santa Monica H S	310-395-3204	Dan Cox	601 Pico Blvd.	Santa Monica	90405	dcox@smmusd.org
Santa Rosa H S	(707)528-5292	Jeri Jones	1235 Mendocino Ave	Santa Rosa	95401	jjones@srcs.k12.ca.us
Santa Ynez Valley Union H S	(805) 688-6487	Robert Hill	PO Box 398	Santa Ynez	93460	rhill@syvuhsd.org
Santana H S	(619) 448-5500	Tony Santana	9915 Magnolia Ave	Santee	92071	tsantana@guhsd.net
Santiago H S	(714) 663-6215	Carlos Sanchez	12342 Trask Ave	Garden Grove	92640	csanchez@ggusd.us
Savanna High School	714-220-4262	Robert Turner	301 North Gilbert	Anaheim	92801	turner_robert@auhsd.us
Schurr High School	(323) 722-75822	Armondo Hernandez	820 Wilcox Avenue	Montebello	90640	hernandez_armando@montebello.k12.ca.us
Seaside H S	(831) 899-7033	Marcus Evans	Noche Buena St	Seaside	93955	mevans@mpusd.k12.ca.us

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Shasta Trinity ROP	(530) 246-3302	Ed Milazzo	4659 Eastside Rd	Redding	96001	emilazzo@strop.org
Silicon Valley CTE	408-723-4239	Nathan Chukes	760 Hillsdale Avenue	San Jose	95136	nchukes@metroed.net
Silicon Valley CTE	408-723-6400	Michael Cortese	760 Hillsdale Avenue	San Jose	95136	mcortese@metroed.net
Silicon Valley CTE	408-723-6400	Tom Gholamipour	760 Hillsdale Avenue	San Jose	95136	tgholamipour@metroed.net
Silicon Valley CTE	408-723-6400	James Walker	760 Hillsdale Avenue	San Jose	95136	jwalker@metroed.net
Silicon Valley CTE	408-723-6400	Edward Van Hagen	760 Hillsdale Avenue	San Jose	95136	vanhagen@metroed.net
Silicon Valley CTE	408-723-6400	Jason Scholl	760 Hillsdale Avenue	San Jose	95136	jsholl@metroed.net
Silver Valley H S	(760) 254-2963	Shaun Kittrell	35484 Daggett-Yermo Road	Yermo	92398	skittrell@svusdk12.net
Simi Valley H S	(805) 577-1400	Russ Martin	5400 Cochran St.	Simi Valley	93063	rmartin@vcoe.org
SoCal ROC	310-224-4200	Dr. StGean	2300 Crenshaw Blvd	Torrance	90501	DrStGean@scroc.k12.ca.us
Sonoma Valley H S	(707) 933-4010	Dan Aschwanden	20000 Broadway	Sonoma	95476	daschwanden@sonomaschools.org
Sonora H S	(209) 532-5511	Todd Isaman	430 North Washington St	Sonora	95370	tisaman@sonorahs.k12.ca.us
South San Francisco H S	(650) 877-8754	Dave Hill	400 B St	South San Francisco	94080	dhill@ssfusd.org
South Tahoe H S	(530) 541-4111	Mike Patterson	1735 Lake Tahoe Blvd	South Lake Tahoe	96150	mpatterson@ltusd.org
South Tahoe H S	(530) 541-4111	Tim Martin	1735 Lake Tahoe Blvd	South Lake Tahoe	96150	tmartin@ltusd.org
South Trinity High		Shane Willburn				swillburn@stjusd.org
Southeast ROP	(562) 860-1927	Ken Cook	12940 E. Foster Rd	Norwalk	90650	kcook@southeastrop.org
Stagg High School	916-933-7445	James Griffen	1621 Brookside Rd.	Stockton	95207	jgriffen@stocktonusd.net
Sultana H S	(760) 947-6777	Jay Winters	17311 Sultana Ave	Hesperia	92345	jay.winters@hesperiausd.org
Summerville Union H S	(209) 928-4228	Tom Dibble	17555 Tuolumne Rd	Tuolumne		tdibble@summbears.net
Sunny Hills High School		Christopher Gardner	1801 Warburton Way	Fullerton	92833	cgardner@fjuhsd.org
Taft Union High School	661-763-2390	James Hooker	701 Wildcat Way	Taft	93268	jhooker@taft.k12.ca.us
Tamalpais H S	415-945-3600	Dan Silin	700 Miller Avenue	Mill Valley	94941	dsilin@tamdistrict.org
Terra Linda H S	(415) 492-3100	Dan Silin	320 Nova Albion Way	San Rafael	94903	dsilin@srcs.org
Terra Nove H S	650-550-7600	Daniel Ramirez	1450 Terra Nova Blvd	Pacifica		DRamirez@juhsd.net
Tokay H S	(209) 331-7866	Jason Martins	1111 West Century Blvd	Lodi	95240	jmartins@lodihsd.net
Torrey Pines H S	(858) 755-0125	Eric Nuebauer	710 Encinitas Blvd	Encinitas	92024	eric.neubauer@sduhsd.net
Tracy H S	209.830.3360	Valley Wong	315 E. 11th St.,	Tracy	95376	vwong@tusd.net
Trinity High School	(530)623-6104	Mike Rourke	P.O. Box 1227	Weaverville	96093	mrourke@tausd.org
Truckee H S	530-582-2601	Jim Driscoll	11725 Donner Pass Road	Truckee	96161	jdriscoll@ttusd.org
Turlock H S	(209) 667-0888	Dean Massey, Joe England	1600 East Canal Dr	Turlock	95380	dmassey@turlock.k12.ca.us
University H S	(949) 936-7600	Nick Misserville	4771 Campus Dr	Irvine	92612	nickmisserville@iusd.org
Val Verde High School	(951) 940-6155	Jim Taylor	972 West Morgan St.	Perris	92571	jtaylor@valverde.edu
Valley Center High School	(760) 749-0464	Wes Bertram	31322 Cole Grade Road	Valley Center	92082	bertram.we@vcpsd.org
Valley H S	(714) 241-6410	Saul Garcia	1801 South Greenville Street	Santa Ana	92704	saul.garcia@sausd.us
Valley View H S	(909) 485-5720	Dale Critchfield	13135 Nason Street	Moreno Valley	92555	dcritchfield@mvusd.org

INDEX OF HIGH SCHOOL AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Van Nuys H S	(818) 778-6800	Joesph Agruso	6535 Cedros Ave,	Van Nuys	91411	Jga4305@Lausd.Net
Vanden H S	(707) 437-8270	Sherman Martinez	2951 Markley Ln	Fairfield	94533	smartinez@travisusd.org
Ventura COE ROP	805-383-1900	Bill Guzman	5100 Adolfo Road	Camarillo	93012	bguzman2@vcoe.org
Ventura COE ROP	805-383-1900	Steve Budy	5100 Adolfo Road	Camarillo	93012	sbudy@vcoe.org
Ventura COE ROP	805-383-1900	Joe Martin	5100 Adolfo Road	Camarillo	93012	martin@vcoe.org
Ventura COE ROP	805-383-1900	Russ Martin	5100 Adolfo Road	Camarillo	93012	rmartin@vcoe.org
Ventura COE ROP	805-383-1900	Devin Thompson	5100 Adolfo Road	Camarillo	93012	dthompson@vcoe.org
Ventura COE ROP	805-383-1900	Adan Vega	5100 Adolfo Road	Camarillo	93012	avega@vcoe.org
Ventura H S	(805) 641-5116	Scott Hays	2 North Catalina Street	Ventura	93001	Scott.Hays@venturausd.org
Victor Valley H S	760-955-3300	Roberto Carlos	16500 Mojave Drive	Victorville	92395	rcarlos@vvhhsd.org
Vintage H S	(707) 253-3601	Tom Dougherty	1375 Trower Ave.	Napa	94558	tom_dougherty@nvusd.org
Vista High School	760-726-5611	Tim McCreary	1 Panther Way	Vista	92084	timmcCreary@vistausd.org
Washington High School	510-505-7300	Doug Nahale	38442 Fremont Blvd.	Fremont	94536	dnahale@fremont.k12.ca.us
Watsonville H S	(831) 728-6390	William Sunderland	250 East Beach Street	Watsonville	95076	William_Sunderland@pvusd.net
Westminster H S	(714) 893-1381	Kevin Rans	14325 Goldenwest St	Westminster	92683	krans@hbhsd.edu
Westmoor H S	(650) 756-3434	Dave Dysegard	121 Westmoor Ave	Daly City	94015	Ddysse@juhsd.net
Whitter High School	562-698-8121	Marcos Meza	9401 S Painter Ave	Whittier	90605	marcos.meza@wuhhsd.org
Wilcox H S	408-423-2400	Jozef Antolin	3250 Monroe Street	Santa Clara	95051	jantolin@scusd.net
Will C Wood	707-453-6900	Chip Reeves	998 Marshall Road	Vacaville	95687	ChipR@VUSD.SolanoCOE.K12.CA.US
William Workman High School	626-933-8800	Benjamin Webster	16303 E. Temple Street	City of Industry	91744	bwebster@hlpusd.k12.ca.us
Willows High School	(530) 934-0316	Eric Hanson	203 N. Murdock Avenue	Willows	95988	ehanson@willowsunified.org
Wilson H S Transportation Academy	(323) 223-1131 x134	Lilia Fabian	4500 Multnomah Street	Los Angeles	90032	lfabian@wilsonmules.org
Woodbridge H S	(949) 936-7800	Robert Miner	2 Meadowbrook	Irvine	92604	bobminer@iusd.org
Woodcreek High School	916-771-6565	Mark Means	2551 Woodcreek Oaks Blvd	Roseville	95747	mmeans@placercoe.k12.ca.us
Woodland H S	(530) 662-4678	David Trainer	21 North West St	Woodland	95695	david.trainer@wjusd.org
Yosemite H S	(559) 683-4667	Kent Lincoln	50200 Road 427	Oakhurst	93644	klincoln@yosemiteusd.com
Yuba City H S	(530) 674-4900	Arturo Moreno	850 B St	Yuba City	95991	amoren@ycusd.org
Yucaipa H S	(909) 797-0106	Mike Rosano	33000 Yucaipa Blvd	Yucaipa	92399	mike_rosano@ycjUSD.us
						sscalvini@willowsunified.org
Yuba COE		Ken Hamel				ken.hamel@yubacoe.k12.ca.us
Washington High School	415-750-8400	Silvo Del Rossio	600-32nd ave	San Fancisco	94121	delrossos@sfusd.edu
Woodland High School		David Salzer				david.salzer@wjusd.org
Santa Rosa H S		Mitchell Utsey				mutsey@srcs.k12.ca.us

INDEX OF AUTOMOTIVE INSTRUCTORS

SCHOOL NAME	PHONE NUMBER	INSTRUCTOR NAME	MAILING ADDRESS	CITY	ZIP CODE	e-mail
Aliso Niguel H S	(949) 831-5590	Doug Mack	28000 Terrace View	Aliso Viejo	92656	dmack@capousd.org
Buena Park High school	714-992-8600	James Williamson	8833 Academy Dr	Buena Park	90621	jwilliamson@fjuhsd.org
Capistrano Valley High School	949-364-6100	Nick Perkins	26301 Via Escolar	Mission Viejo	92692	nperkins@capousd.org
El Modena H S	(714) 997-6356	Rich Simons	3920 Spring Street	Orange	92669	rsimons@orangeusd.com
Foothill H S	(714) 730-7464	Robert Miner	19251 Dodge Ave	Santa Ana	92705	rminer@tustin.k12.ca.us
Fullerton H S no longer inst.	(714) 626-3800	Sean Dooley	201 East Chapman Ave	Fullerton	92832	sdooley@fjuhsd.org
Irvine H S	(949) 936-7000	David Giertych	4321 Walnut Ave	Irvine	92604	DaveGiertych@iusd.org
Katella H S	(714) 999-3621	Russ Henson	2200 East Wagner Ave	Anaheim	92806	onopa_s@auhsd.us
Katella H S		Joseph Rolf	2200 East Wagner Ave	Anaheim	92806	rolf_j@auhsd.us
La Habra H S	(562) 266-5002	Enrique Aispuro	801 West Highlander Ave	La Habra	90631	EAispuro@fjuhsd.org
Laguna Hills H S	(949) 770-5447	Patrick Sullivan	25401 Paseo De Valencia	Laguna Hills	92653	sullivanp@svusd.org
Loara H S	(714) 635-8083	Tom Boccignone	1765 West Cerritos Ave	Anaheim	92804	tboccignone@nocrop.us
Los Amigos H S	(714) 663-6288	Clay Knoph	16566 Newhope St	Fountain Valley	92708	cknoph1@ggusd.us
Mission Viejo H S	(949) 837-7722	Richard Petruillo	25025 Chrisanta Drive	Mission Viejo	92691	Petruilor@svusd.org
Ocean View H S	(714) 848-0656	John Bruestle	17071 Gothard St	Huntington Beach	92647	jbruestle@hbuhds.edu
Orange H S (thru ROP) no answer	(714) 997-6066	Richard Rodman	525 North Shaffer Street	Orange	92866	jrusso@valverde.edu
Rancho Alamitos H S	(714) 663-5415	David Le	11351 Dale St	Garden Grove	92641	dle@ggusd.org
San Clemente HS	(949) 366-9843	Warren Caesar	700 Avenida Pico	San Clemente	92673	WBCAESAR@capousd.org
Santa Ana High School	714.567.4900	Dan Curiel	520 West Walnut Street	Santa Ana	92701	Danny.Curiel@sausd.us
Santiago H S	(714) 663-6215	Carlos Sanchez	12342 Trask Ave	Garden Grove	92640	csanchez@ggusd.us
Savanna High School - called	714-220-4262	Robert Turner	301 North Gilbert	Anaheim	92801	turner_robert@auhsd.us
Sunny Hills High School		Christopher Gardner	1801 Warburton Way	Fullerton	92833	cgardner@fjuhsd.org
University H S call back 7-22-19	(949) 936-7600	Nick Misserville	4771 Campus Dr	Irvine	92612	nickmisserville@iusd.org
Valley H S	(714) 241-6410	Saul Garcia	1801 South Greenville Street	Santa Ana	92704	saul.garcia@sausd.us
Westminster H S	(714) 893-1381	Kevin Rans	14325 Goldenwest St	Westminster	92683	krans@hbuhds.edu
Woodbridge H S	(949) 936-7800	Robert Miner	2 Meadowbrook	Irvine	92604	bobminer@iusd.org



Automotive Service Councils of California
 Professionals in Automotive Service ~ Since 1940
www.ascca.com

**Automotive Service Councils
 Of California**

One Capitol Mall, Suite 800
 Sacramento, California 95814
 (916) 924-9054
 (800) 810-4272
 FAX (916) 444-7462
 E-mail: info@ascca.com

AGENDA

ASCCA Chapter Representatives Committee
 Sunday, November 10, 2019 | 8:30 – 10:30 am

November Team Weekend | Embassy Suites Sacramento, Central Pacific Room

Committee Mission:

*To develop relationships between the Chapters and Liaisons |
 Promote ASCCA’s Legislative Day | 100% Chapter Participation*

- I. Call to Order J. Scrafield
- II. Roll Call Staff
- III. Pledge of Allegiance J. Scrafield
- IV. Updates/reports
 - a. Armstrong & Associates G. Dailey
 - b. ASCEF D. Kusa
 - c. Connected Cars Committee C. Coquillet
 - d. ETI Committee G. Takikawa
 - e. Government Affairs Committee D. Kusa
 - f. Membership Committee L. Chesnin
 - g. Public Relations Committee J. Kubitsky
 - h. Revenue and Benefits Committee T. Westerlund
- V. Minutes Approval: 10/24/19 J. Scrafield
- VI. Consent items - dues reports Staff
 - a. Outstanding chapter dues by chapter – *encl.*
 - a. **November 2019: TBD | October 2019: \$7,331 | November 2018: \$5,372**
 - b. Outstanding state dues by chapter – *encl.*
 - a. **November 2019: TBD | October 2019: \$8,589 | November 2018: \$6,627**
 - c. Year-to-date cancellation report – *encl.*
 - d. Membership aging report – *encl.*

VII. Discussion items

J. Scrafield

- a. Survey Results – Implications for Chapters
- b. Retaining & attracting new members

VIII. Adjourn

	January	February	March	April	May	June	July	August	September	October	12-Nov	13-Nov	December
Jack Scrafield (5), Chair	x	x	x	x	x	x	x	-	x	x			
Travis Guy (48), Vice Chair	x	x	x	a	x	x	x	-	x	x			
Steve Vanlandingham (24)	x	x	x	x	e	x	x	-	x	x			
Tony Callas (1940)	a	e	x	x	a	x	a	-	a	x			
Rory Balmer (14)	x	e	x	x	x	x	x	-	x	x			
Rich Lezcano (20)	e	x	a	x	a	x	x	-	a	a			
Lee Chesnin (12)	x	x	x	x	x	x	x	-	x	x			
Kamil Targosz (16)	x	a	a	a	a	a	a	-	a	a			
Angi Roberts (23)	x	x	a	e	x	x	a	-	x	x			
Zarkis Martirosian (25)	x	a	a	x	x	a	x	-	a	a			
John Camara (26)	x	x	x	e	x	a	a	-	a	x			
Rob Pitari (99)	x	a	a	a	x	a	a	-	x	a			
Bob Toepp (28)	x	x	a	x	x	x	a	-	a	a			
Dave Kusa (42)	e	x	x	x	x	x	e	-	x	e			
John Eppstein, ASCCA President	x	x	x	x	x	x	x	-	e	x			

Absent
Excused



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

**Automotive Service Councils
of California**

One Capitol Mall, Suite 800
Sacramento, California 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

MINUTES

ASCCA Chapter Reps Committee Meeting

October 24, 2019
ASCCA Committee Call

I. Call to Order

J. Scrafield called the meeting to order at 6:33pm.

II. Roll Call

Present: J. Scrafield, Travis Guy, Steve Vanlandingham, Lee Chesnin, Rory Balmer, Rich Lezcano, John Eppstein, Angi Roberts

Not present: Tony Callas, Kamil Targosz, Bob Toepp, Dave Kusa, Zarkis Martirosian

Staff: Kari Groff

Guests: Kirk Haslam, Dave from Chapter 14

III. Minutes Approval – 9/08/2019

MOTION: *It was MSC, (motioned, seconded, carried) to approve the September 8, 2019 minutes. (T. Guy, S. Vanlandingham) minutes were approved by unanimous vote.*

IV. Membership Reports

K. Groff presented the monthly membership reports noting an outstanding chapter dues amount of \$3,945; an outstanding state dues amount of \$4,681; and a YTD net loss of 8 members. The committee discussed that chapters need to be reviewing the monthly reports and comparing them to their records. The committee asked if the cancelation report could be audited and reminded chapter reps to look at the reports that the state sends them monthly. Kari to audit the list for the most up-to-date information. Committee to submit discrepancies. The committee discussed that shops using SGS need to pay their final bills. We're switching to a cheaper alternative for call handling.

V. Discussion Items

a) Improving Attendance at Chapter Meetings

- a. Committee discussed how to plan best speakers around best attended meetings. They try to schedule those in the months that they know will be well attended.
- b. They also discussed text updates and evites for members, as well as other preferred methods of communication with members. Most Reps reported using email blasts, some reported making phone calls.

b) Promoting November Team Weekend

- a. Committee discussed ideas for promoting Team Weekend – Jack asked if it was possible for us to do a demo of the website’s features at Team Weekend during the chapter reps meeting. Kari to add it to the agenda for Team Weekend & discuss further with Jack off the call about specifics of content.
- b. The committee discussed vendor sponsorship of chapter events they just require that it’s educational. If there’s a pitch involved, they ask for a donation. They also discussed the addition of a lot of CAT Members. CAT is really promoting ASCCA and there’s a lot of excitement around promoting ASCCA. They are eager to connect with the industry, and excited to partner with us. They discussed asking them to participate in Team Weekends and get them involved in meetings & speak at your chapter meetings. Angi reported having success at conferences advertising ASCCA.
- c) Survey Results
 - a. Discussion to be postponed until Team Weekend. Kari to put this on the agenda.

VI. Adjournment

J. Scrafield adjourned the meeting at 7:27 pm.

Outstanding Chapter Dues By Chapter

Chapter: 05		TOTAL Outstanding Chapter Dues:	\$1,000.00
<hr/>			
Chapter: 12		TOTAL Outstanding Chapter Dues:	\$570.00
<hr/>			
Chapter: 16		TOTAL Outstanding Chapter Dues:	\$250.00
<hr/>			
Chapter: 1940		TOTAL Outstanding Chapter Dues:	\$800.00
<hr/>			
Chapter: 20		TOTAL Outstanding Chapter Dues:	\$780.00
<hr/>			
Chapter: 21		TOTAL Outstanding Chapter Dues:	\$990.00
<hr/>			
Chapter: 23		TOTAL Outstanding Chapter Dues:	\$110.00
<hr/>			
Chapter: 24		TOTAL Outstanding Chapter Dues:	\$562.50
<hr/>			
Chapter: 25		TOTAL Outstanding Chapter Dues:	\$210.00
<hr/>			
Chapter: 26		TOTAL Outstanding Chapter Dues:	\$270.00
<hr/>			
Chapter: 28		TOTAL Outstanding Chapter Dues:	\$195.00
<hr/>			
Chapter: 42		TOTAL Outstanding Chapter Dues:	\$1,259.00
<hr/>			
Chapter: 48		TOTAL Outstanding Chapter Dues:	\$225.00
<hr/>			

Chapter: 99

TOTAL Outstanding Chapter Dues: \$110.00

TOTAL OUTSTANDING CHAPTER DUES

\$7,331.50

ASCCA- Outstanding State Dues By Chapter

Chapter: **05**

TOTAL State Dues Outstanding: **\$1,000.00**

Chapter: **12**

TOTAL State Dues Outstanding: **\$200.00**

Chapter: **16**

TOTAL State Dues Outstanding: **\$323.75**

Chapter: **18**

TOTAL State Dues Outstanding: **\$1,000.00**

Chapter: **1940**

TOTAL State Dues Outstanding: **\$800.00**

Chapter: **20**

TOTAL State Dues Outstanding: **\$718.00**

Chapter: **21**

TOTAL State Dues Outstanding: **\$600.00**

Chapter: **23**

TOTAL State Dues Outstanding: **\$100.00**

Chapter: **24**

TOTAL State Dues Outstanding: **\$486.25**

Chapter: **25**

TOTAL State Dues Outstanding: **\$200.00**

Chapter: **28**

TOTAL State Dues Outstanding: **\$300.00**

Chapter: **42**

TOTAL State Dues Outstanding: **\$548.00**

Chapter: **48**

TOTAL State Dues Outstanding: **\$100.00**

Chapter: **99**

TOTAL State Dues Outstanding: **\$200.00**

TOTAL State Dues Outstanding: \$2,013.75

TOTAL OUTSTANDING STATE DUES: **\$8,589.75**

ASCCA Cancellations Report

Report Date: 10/30/19

YEAR TO DATE CANCELATIONS & NEW MEMBERS

	YTD	10/07/2019
New members	52	10
Canceled members	52	0
Net change	0	

NEW MEMBERS SINCE 10/7/19

Rio Hondo College, Andrew Gold, CAT Chapter 5
 Bonita Valley Auto Care, William Ballard III, RM Chapter 24
 Strong Automotive, Mike Strong, RM Chapter 99
 Butte College, Sean Loch, CAT Sta
 Evergreen Valley College, Robert Bodden Jr., CAT Sta
 Fullerton College, Jose Miranda, CAT Sta
 Golden West College, Michael Russell, CAT Sta
 Pasadena City College, Salvador Diaz, CAT Sta
 Pasadena City College, Jason Wong, CAT Sta
 Rex Repair Rods, Rex Jaramillo, CAT Sta

DROPPED MEMBERS YEAR TO DATE

2019	Cancelations	New Members	Dues Amount	Net Change in Members	Estimated Net Change
Regular	43	19	\$ 400.00	-24	\$ (9,600.00)
Associate	2	4	\$ 495.00	2	\$ 990.00
Branch	1	1	\$ 250.00	-	-
Educator	3	5	\$ 25.00	2	\$ 50.00
CAT	-	21	-	21	-
Other	3	2	\$ 800.00	-1	\$ (800.00)
Total	52	52	-	-1	\$ (9,360.00)

2018	Cancelations	New Members	Dues Amount	Net Change in Members	Estimated Net Change
Regular	36	16	\$ 400.00	-20	\$ (8,000.00)
Associate	10	7	\$ 495.00	-3	\$ (1,485.00)
Branch	3	2	\$ 250.00	-1	\$ (500.00)
Educator	1	1	\$ 25.00	-	-
CAT	-	22	-	22	-
Other	1	7	-	6	-
Total	51	74	-	23	\$ (9,985.00)

REASONS FOR CANCELING

2	-	Not sufficient value
15	-	Declined Renewal
20	-	Nonpayment of Dues
7	-	Out of Business
2	-	Financial concerns
5	-	Retired/Sold Shop
1	-	Previous contact left
0	-	Health/Life Issues

Member	Chapter	Mem Type	Joined	Canceled	Reason
All Components Automd	5	RM	2018	23-Sep	Out of Business
Bavarian Garage	5	RM	2017	20-Jun	Declined Renewal
Brake Masters	5	RM	2018	27-Jun	Non Payment of Dues

ASCCA Cancellations Report

Report Date: 10/30/19

Chuck Merciers Union 7	5	RM	2018	27-Jun	Retired
Greg's Automotive Serv	5	RM	2005	1-Jul	Out of Business
Silver Star Service	5	RM	1989	10-Jan	Retired
Diego's Auto Repair	5	RM	2015	1-Apr	Not enough value
Paul's Automotive Servi	5	RM	2015	9-Apr	Non Payment of Dues
Main Street Garage	5	RM	2015	21-May	Declined Renewal
Technology Automotive	5	RM	2015	11-Sep	Non Payment of Dues
Car Nerds	12	RM	2018	11-Mar	Not enough value
Bagge & Sons	12	RM	1982	19-Apr	Retired/Sold
J & S Precision	12	RM	1984	10-Jul	Non Payment of Dues
Loyola Automotive	12	RM	1970	8-Apr	Retired/Sold
Santa Monica High School	12	EM	2017	10-Jul	Non Payment of Dues
Taylor Company	14	RM	1990	15-Jul	Non Payment of Dues
Broadway German Car Service	18	RM	1977	10-Jul	Declined Renewal
International Motors	18	RM	1989	9-Apr	Non Payment of Dues
Oberjuerge Auto Repair	18	RM	1978	1-Jul	Out of Business
Devil Mountain Diesel	20	RM	2011	19-Aug	Non Payment of Dues
Mendelson Autobody	20	RM	2010	24-Jun	Declined Renewal
Dieter's Independent	24	RM	1971	11-Mar	Retired
Modern Auto Repair	24	RM	2018	21-Jun	Declined Renewal
West Automotive	24	RM	2016	19-Jul	Non Payment of Dues
Hedrick's Hallowell	25	RM	1993	10-Jul	Declined Renewal
Lee's Service, Inc.	25	RM	1991	2-Jul	Declined Renewal
Little John's Auto Electric	26	RM	2017	26-Jun	Financial concerns/hardship
Ty's Diesel Air & Electric	26	RM	1990	23-Jan	Retired
New Life Auto Salon	28	RM	2018	19-Aug	Non Payment of Dues
Sal Automotive	28	RM	2016	28-Jun	Non Payment of Dues
Allied Auto Stores	42	AM	2018	29-May	Contact Left
Redwood General Tire	42	RM	2011	10-Jun	Non Payment of Dues
California Career Schools	48	AM	1998	15-Jul	Declined Renewal
Fox Service Center	48	HM	1986	28-Jun	Financial concerns/hardship
Miller's Automotive	48	RM	1997	19-Jul	Non Payment of Dues
Universal Technical Institute	48	EM	2017	19-Mar	Declined Renewal
iATN	48	AM	1996	17-Jan	Not enough value
Alexis Oil Company	48	AM	2011	9-Apr	Non Payment of Dues
Advanced Automotive	99	RM	2000	15-Jul	Non Payment of Dues
Autoworks	99	RM	2017	26-Jun	Non Payment of Dues
Shasta Motors LLC	99	RM	2017	15-Jul	Non Payment of Dues
AllTech Automotive	State	RM	1996	18-Jun	Out of Business
Birch, Tom	State	EM	1994	2-Jul	Out of Business
Chuck's Automotive	State	RM	1988	2-Jul	Non Payment of Dues

ASCCA Cancellations Report**Report Date: 10/30/19**

Clovis Garage	State	RM	2019	11-Sep	Declined Renewal
Jim's Automotive & Hybrid	State	RM	2002	2-Jul	Declined Renewal
Konso Motors	State	RM	2018	13-Aug	Non Payment of Dues
Pass N Go Smog Center	State	RM	2015	27-Jun	Declined Renewal
Saugus Auto Repair	State	RM	1997	9-Apr	Non Payment of Dues
Shafter Auto Service, Inc.	State	RM	1986	10-Jul	Retired/Sold
The Repair Shop	State	RM	2016	31-Jul	Declined Renewal

Invoice Aging

Thursday, October 31, 2019

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Chapter 05							
Art's Auto Care Arabo Sarkisian	605 S. Victory Blvd. Burbank, CA 91502 8188483163 arts.autocare@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Bauer German Car Repair Andreas Bauer	322 West Foothill Blvd Glendora, CA 91741 (626) 963-5775 bauergermanauto@verizon.net	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$400.00
Ed's Automotive Ed Marcelo Aulestia	11637 Sherman Way, #A North Hollywood, CA 91605 (818) 982-5589 aulestia@pacbell.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Frank Joel Frank Joel	365 E. Avenida de los Arboles #1103 Thousand Oaks, CA 91360 8183260602 fjoel@ix.netcom.com	\$74.58	\$0.00	\$0.00	\$0.00	\$0.00	\$74.58
Joel's Automotive, Inc. Joel Lebron	5512 Arrow Hwy #A Montclair, CA 91763 (909) 946-7687 joels.automotive@verizon.net	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$400.00
Kerechuk Motor Service Billy DeBere	120 East Valley Blvd Alhambra, CA 91801 (626) 308-0811 kerechuk@sbcglobal.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Omega Automotive Carlos Menjivar	8601 Reseda Blvd. Northridge, CA 91324 8187014061 info@omegaauto.net	\$66.66	\$0.00	\$0.00	\$0.00	\$0.00	\$66.66
Orr Automotive Nathan Thompson	4701 E Arrow Hwy Suite B Montclair, CA 91763 (909) 625-8963 natet2@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Sanders Auto Kevin Houmard	344 W Arrow Hwy. San Dimas, CA 91773 (909) 599-1133 kvracing@ymail.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Stanyer Edmondson of Pasadena John Hagen	400 South Fair Oaks Pasadena, CA 91105 (626) 793-8167	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Chapter 05 Subtotal		\$141.24	\$0.00	\$0.00	\$0.00	\$400.00	\$2,141.24

Chapter 12

Carotech Automotive Gary Kasbarian	8687 West Pico Blvd. Los Angeles, CA 90035 4242834303 carotech@aol.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$195.00
Completes Plus (12) Jim Hubka	10425 S. La Cienega Blvd. Los Angeles, CA 90045 3108428777 jimhubka@completesplus.com	\$0.00	\$0.00	\$0.00	\$0.00	\$380.00	\$380.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Villa Marina Auto Care Joe Chavez	4300 Lincoln Blvd. Marina del Rey, CA 90292 3108215676 villamarinaauto@gmail.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$197.00
Chapter 12 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$380.00	\$772.00
Chapter 14							
Proshop Automotive Esteban Gonzalez	1441 N. La Cadena Dr. Colton, CA 92324 9092799447 proshopautomotive@gmail.com	\$57.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00
Chapter 14 Subtotal		\$57.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00
Chapter 16							
Doral's Auto Repair John Bridgewater	2000 Merced Street San Leandro, CA 94577 (510) 352-4221 service@wrightsautomotiveservice.co	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Mechanic Grid Kamil Targosz	3524 Breakwater Ave. #111 Hayward, CA 94545 5102098049 info@mechanicgrid.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$173.75
Pete's Gear Shop Peter Brooks	21065 Foothill Blvd Hayward, CA 94541 (510) 537-9446 petesgear@sbcglobal.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
Chapter 16 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$573.75

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Chapter 18							
Belmont Auto Repair Glenn Thornton	3720 East 4th St Long Beach, CA 90814 (562) 439-0291	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
Belmont Motor Clinic Peter Blair	1217 N Newport Ave Long Beach, CA 90804 (562) 597-4013 belmontmotorclinic@verizon.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
C.H. Topping & Co. Vince Bunting	520 West Esther St Long Beach, CA 90813 (562) 432-0901 chtop@earthlink.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
Long Beach Autohaus Scott Parsons	3925 East Broadway Long Beach, CA 90803 (562) 434-4446 bimerman02@aol.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
Long Beach Muffler Dennis Schoedl	3880 East Anaheim St Long Beach, CA 90805 (562) 494-3880 shop@longbeachmuffler.com	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$300.00
Miller's Wheel Alignment & Brake Dean Starks	1601 East South St Long Beach, CA 90805 (562) 422-9037	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
Modern Specialists, Inc. Leo Barwig	6190 Cherry Ave Long Beach, CA 90805 (562) 423-8431 leo@modernspecauto.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Overseas Garage Andrew Klein	3141 East 4th Street Long Beach, CA 90814 (562) 434-9627 andy@overseasgarage.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
Chapter 18 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$1,000.00
Chapter 1940							
Leo's Auto Repair Leo Lamas	1860 Pacific Coast Hwy Lomita, CA 90717 (310) 325-7776 leosautorepair1@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00	\$800.00
Pierce Bros. Garage Richard Gonzalez	481 W. 10th St San Pedro, CA 90731 (310) 832-8393 piercebros@att.net	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$800.00
Chapter 1940 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.00	\$1,600.00
Chapter 20							
All Flow Muffler & Auto Repair Danny Larson	3900 Pacheco Blvd. Martinez, CA 94553 9252293044 allflowmuffler@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$220.00
JJ Auto Repair Victor Gonzalez	6300 Brentwood Blvd. Brentwood, CA 94513 9255135927 jjautorepair_victor@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$220.00	\$440.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Simply Superior Auto Body Rich Lezcano	2110 Market Street Concord, CA 94520 9256806946 rich@simplysuperior.com	\$0.00	\$0.00	\$0.00	\$0.00	\$820.00	\$820.00
Chapter 20 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$1,040.00	\$1,480.00
Chapter 21							
Auto Analysts German Lara	943 Harrison St San Francisco, Ca 94107 4155432400 autoanalysts.sf1@gmail.com	\$0.00	\$0.00	\$0.00	\$0.00	\$1,060.00	\$1,060.00
Chase Auto Service Robert Peterson	911 Harrison St San Francisco, CA 94107 (415) 543-0444 chaseautosf@att.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$265.00
Hans Art Automotive Hans Art	3121 17th Street San Francisco, CA 94110 (415) 621-6400 hansart@pacbell.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$265.00
Chapter 21 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$1,060.00	\$1,590.00
Chapter 23							
Ruppel's Auto Fixation Ken Schrum	260 East Lane Burlingame, CA 94010 (650) 342-3568 kmssruppel@cs.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.00
Chapter 23 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Chapter 24							
1-800 Radiator (SNZ Radiator) Natalie Salimitari	402 W 35th Street #E National City, CA 91950 6194771113 natalies@1800radiator.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.75
Autotech Auto Repair Thomas Yocom	590 South Marshall Ave El Cajon, CA 92020 (619) 588-5742 yocom@pacbell.net	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00	\$450.00
David Stump Inc. - DBA Dave's Auto Ser David Stump	111 Press Lane Chula Vista, CA 91910-1011 (619) 585-4800 dave@davesautoservice.net	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
John's Automotive Care La Mesa John Eppstein	7447 University Ave. La Mesa, CA 91942 (619) 461-3600 john@johnsautomotivecare.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.00
Chapter 24 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$225.00	\$1,050.75
Chapter 25							
Marlin & Tony's Auto Repair, Inc. Tony Novielli	4660 East Carmen Ave. Fresno, CA 93703-4519 (559) 252-1584 marlinandtonys@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.00
Mastertech Auto & Electric Phillip Gray	2825 North Weber Ave Fresno, CA 93705 (559) 497-9425 PGMasterP@aol.com	\$70.33	\$0.00	\$0.00	\$0.00	\$0.00	\$70.33

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Rasmussen Auto Repair Ron Rasmussen	1023 North Maple Ave Fresno, CA 93702 (559) 251-0669 patty@rasmussenauto.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
Chapter 25 Subtotal		\$70.33	\$0.00	\$0.00	\$0.00	\$0.00	\$482.33
Chapter 26							
HMC Auto Parts - Visalia Anthony Flores	7940 W. Doe Ave #600 Visalia, CA 93291 5598021199 danjr.hanson@hansondistributing.com	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	\$270.00
Chapter 26 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	\$270.00
Chapter 28							
Acurit Imports, Inc. William Turbovich	5677 Redwood Dr, Suite A,B,C Rohnert Park, CA 94928 (707) 584-1424 will@acuritaautorepair.com	\$0.00	\$0.00	\$0.00	\$0.00	\$330.00	\$330.00
Local Heroes Auto Service Fred Blue	1769 Bodega Ave. Petaluma, CA 94952 7077651975 lhas@localheroesauto.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.00
Chapter 28 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$330.00	\$495.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Chapter 42							
BG Products, Fleming Distributing (42) Austin Nave	1061 Suncastr Lane El Dorado Hills, CA 95762 9169332430 anave@bgfleming.com	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00	\$504.00
Custom Alignment Joe Silva	2599 Wyandotte St, #A Mountain View, CA 94043 (650) 961-5311 customalignment@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251.00
Lou's Automotive Lou Romanello	2247-B Old Middlefield Way Mountain View, CA 94043 (650) 694-7987 lousautomotive@aol.com	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00	\$506.00
Modderman Service, Inc. David Modderman	2599 Wyandotte Street, Unit B Mountain View, CA 94043 (650) 967-3213 dave@modderman.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251.00
Skunkworks Robert Orsburn	210 E. Alma Ave San Jose, CA 95112 4085092035 wldcrd2@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251.00
Chapter 42 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$757.00	\$1,763.00
Chapter 48							
A-1 Transmission Service & Supply Ken Brown	6940 Stanton Ave Buena Park, CA 90621 (714) 523-1132 A1trans@msn.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$255.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Brea Auto Body, Inc. Denise Pina	430 N Berry St. Brea, CA 92821 (714) 990-1500 breaautobody@yahoo.com	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.00
Chapter 48 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.00
Chapter 99							
J & H Performance Joel Gooch	875 Twin View Blvd Redding, CA 96003 (530) 245-0176 info@jandhperformance.com	\$0.00	\$0.00	\$0.00	\$0.00	\$155.00	\$310.00
Chapter 99 Subtotal		\$0.00	\$0.00	\$0.00	\$0.00	\$155.00	\$310.00
Chapter Sta							
Automotive Coaching & Training Group Ray Kunz	9628 Nature Trail Way Elk Grove, CA 95757 9165880775 ray@automotivecoachingandtraining.c	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,623.75
AutoText.me Chris Cloutier	4032 Legacy Trail Carrollton, TX 75010 4699642140 chris@autotextme.com	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	\$2,500.00
AutoZone Jim Gray	123 S. Front Street Memphis, TN 38103 7043011500 jim.gray@autozone.com	\$0.00	\$7,158.00	\$0.00	\$0.00	\$0.00	\$7,158.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
BP/Castrol Mackenzie Merz	1500 Valley Road Wayne, NJ 07470 3106995212 mackenzie.merz@bp.com	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00	\$7,500.00
California Employers Services Dave Fischer	8839 N. Cedar Avenue #143 Fresno, CA 93720 8883582221 cesyes@hotmail.com	\$43.25	\$0.00	\$0.00	\$0.00	\$0.00	\$43.25
Digital Financial Group Shannon Devery	2909 Poplar Blvd Alhambra, CA 91803 6264769016 shannon@fdis-sangabrielvalley.com	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00
Dynamic Friction Company Daniel Biezonsky	13140 Midway Place Cerritos, CA 90703 9512000953 danb@dynamicfriction.com	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	\$2,500.00
Educational Seminars Institute Maylan Newton	2222 Emmett Ave Simi Valley, CA 93063 (805) 526-3039 maylan@esiseminars.com	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00	\$495.00
LKQ Corporation Steven Poole	13603 Foster Road Santa Fe Springs, CA 90670 5623202398 SJPoole@lkqcorp.com	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$5,000.00
Motul Nick Bagley	5836 Corporate Avenue, Suite 150 Cypress, CA 90630 6574652464 n.bagley@us.motul.com	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$5,000.00

Company	Contact Info	Current	31-60	61-90	91-120	120+	Balance
Official Smog Check Test Only Albert Romero	645 85th Avenue Oakland, CA 94621 5106397664 rockyrue_1@hotmail.com	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00	\$800.00
Robert's Auto Repair Robert Wesenberg	234 Ramona Ave Monterey, CA 93940 (831) 373-1534	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
Villa Automotive John Villa	34 South Street San Luis Obispo, CA 93401 (805) 781-3925 jvilla@villa-automotive.com	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	\$2,500.00
WORLD PAC Rob Morrell	37137 Hickory Street Newark, CA 94560 5107556058 robm@worldpac.com	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00	\$495.00
Chapter Sta Subtotal		\$9,043.25	\$7,158.00	\$0.00	\$0.00	\$26,790.00	\$43,215.00
Grand Total		9311.82	7158	0	0	33007	57335.07



Automotive Service Councils of California
 Professionals in Automotive Service ~ Since 1940

**Automotive Service Councils
 Of California**

One Capitol Mall, Suite 800
 Sacramento, California 95814
 (916) 924-9054
 (800) 810-4272
 FAX (916) 444-7462
 E-mail: info@ascca.com

AGENDA

MBI BOARD OF DIRECTORS

November 10, 2019

Embassy Suites Sacramento Promenade – *Central Pacific Room*
 Sacramento, CA

- | | |
|--|--------------|
| I. Call to Order | J. Eppstein |
| II. Roll Call | J. Scrafield |
| III. Minutes of the 9.7.19 Meeting– <i>encl.</i> | J. Eppstein |
| IV. Overview of Year-to-Date Revenue – <i>TBP.</i> | G. Peterson |
| V. ASC Insurance Program Update | G. Dailey |

AGENDA

ASCCA BOARD OF DIRECTORS

November 10, 2019 | 10:45am – 1:00pm

- | | |
|---|-----------------------|
| I. Board of Directors Executive Session | |
| a. 2020 Proposed Budget – <i>TBP</i> | |
| b. Proposed Management Contract Renewal – <i>TBP</i> | |
| II. Call to Order | J. Eppstein |
| III. Attendance – <i>encl.</i> | S. Vanlandingham |
| IV. Secretary’s Report | S. Vanlandingham |
| a. Minutes Approval: 9.8.19 Board of Directors Meetings – <i>encls.</i> | |
| b. Action Items Review – <i>encl.</i> | |
| V. ASCCA Building Update | G. Peterson |
| VI. Treasurer’s Report | J. Villa |
| a. September Month-end Financial Statement – <i>encl.</i> | |
| b. Vanguard Statement – <i>encl.</i> | |
| VII. President’s Report | J. Eppstein |
| a. January 26 Strategic Planning | |
| VIII. ASCEF Update | D. Kusa / G. Peterson |
| a. Incumbent Trustee Reappointment: Stuart Terry / John Eppstein | |
| b. Announcement of 2019 Officers | |
| IX. Committee Discussion & Recommendations | J. Eppstein |
| a. Membership Committee Recommendation – <i>encl.</i> | |
| X. Old Business | J. Eppstein |
| XI. New Business | J. Eppstein |
| XII. Adjournment | J. Eppstein |

MINUTES

MBI BOARD OF DIRECTORS

September 8, 2019

Gustafson Brothers Automotive

I. Call to Order

J. Eppstein called the meeting to order at 10:53 am.

II. Roll Call

Rocky Khamenian, Rory Balmer, Jack Scrafield, Scott Brown, Travis Guy, David Kusa, Rob Pitari, Steve Vanlandingham, Lee Chesnin, Jerry Kubitsky, John Villa, Carolyn Coquillette,

Guests: Stuart Terry, Jim Silverman, Glenn Davis, George Hritz, Grant Takikawa, Skip Beal

Staff: Mat Nabity, Kari Groff, Gloria Peterson

III. Minutes

MOTION It was moved, seconded and carried to approve the minutes of the May 19 MBI Board of Directors meeting

IV. Overview of Year-to-Date Revenue

G. Peterson reported that as of July 31, 2019, the year-to-date revenue from endorsed services is \$36,205, better than budget by \$7,455.

V. ASC Insurance Program Update

Mat Nabity provided an update on the year to date new business and renewing business for the insurance services program.

VI. Adjournment

The meeting adjourned at 10:59 am.

**Board of Directors & Executive Committee
2019 Attendance Record**

Member Name	1/27 BOD	2/27 BOD	3/27 Exec	4/24 BOD	5/19 BOD	6/26 BOD	7/24 EXEC	9/8 Executive Session BOD	9/8 BOD	10/23 Exec Budget Mtg	10/30 Exec Budget Mtg
EXECUTIVE COMMITTEE											
John Eppstein, President <i>(term: 12.31.19)</i>	P	P	P	P	P	P	P	E	P	P	P
Rory Balmer, Vice President <i>(term: 12.31.19)</i>	P	P	P	P	P	E	P	P	P	P	P
Rocky Khamenian, Immediate Past President	P	P	P	P	P	P	E	P	P	P	P
John Villa, Treasurer <i>(term: 12.31.19)</i>	P	P	A	P	P	A	A	A	P	P	P
Steve Vanlandingham, Secretary <i>(term: 12.31.20)</i>	P	P	P	P	E	P	P	P	P	P	P
Jack Scrafield, CRC Chair <i>(term: 12.31.19)</i>	P	P	E	P	P	P	P	P	P	P	P
German Lara, Non-Voting, CRC Vice Chair <i>(stepped down in Feb)</i>	P	P									
Travis Guy, Non-Voting, CRC Vice Chair <i>(term: 12.31.19 – Appointed in February)</i>			E	E	E	E	P	A	P	P	P
BOARD DIRECTORS											
Scott Brown <i>(term: 12.31.19)</i>	P	P	P	P	A	A	A	P	P		
Lee Chesnin <i>(term: 12.31.19)</i>	P	P	P	P	P	P	P	P	P		
Carolyn Coquillette <i>(term: 12.31.19)</i>	A	P	A	A	P	P	A	A	P	P	P
Darren Gilbert <i>(term: 12.31.20)</i>	P	P	A	A	A	A	A	A	A		
George Hritz <i>(term: 12.31.20)</i>	P	P	A	P	P	E	P	A	P		
Jerry Kubitsky <i>(term: 12.31.20)</i>	P	P	A	P	P	P	P	A	P		
Dave Kusa <i>(term: 12.31.20)</i>	E	P	P	P	P	P	E	P	P	P	P
Rob Pitari <i>(term: 12.31.20)</i>	P	P	P	P	P	E	A	P	P		
Todd Westerlund <i>(term: 12.31.20)</i>	P	E	A	P	E	E	A	A	A		
ADVISOR – NON-VOTING											
Rob Morrell	E	P	P	P	E	P	E	A	A		

P = Present A = Absent E = Excused Absence



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils Of California

One Capitol Mall, Suite 800
Sacramento, California 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

MINUTES

ASCCA BOARD OF DIRECTORS

September 8, 2019

Gustafson Brothers Automotive

I. Call to Order

The meeting was called to order at 9:02 am.

II. Attendance

Present: Rory Balmer, Scott Brown, Lee Chesnin, Rocky Khamenian, Dave Kusa, Rob Pitari, Jack Scrafield, Steve Vanlandingham

Excused: John Eppstein

Absent: John Villa, Travis Guy, Carolyn Coquillet, Darren Gilbert, George Hritz, Jerry Kubitsky, Todd Westerlund, Rob Morrell

Staff: Gloria Peterson

III. Officer Elections

MOTION It was moved, seconded and carried (MSC) to elect Carolyn Coquillet to the position of Secretary for the term of January 1, 2020 – December 31, 2021.

MOTION It was MSC to elect John Villa to the position of Treasurer for the term of January 1, 2020 – December 31, 2021.

MOTION It was MSC to extend the term limit of John Villa for the position of Treasurer.

MOTION It was MSC to elect Rory Balmer to the position of Vice President for the term of January 1, 2020 – December 31, 2021.

MOTION It was MSC to elect John Eppstein to the position of President for the term of January 1, 2020 – December 31, 2021.

IV. Adjournment

The meeting adjourned at 9:35 am.



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Automotive Service Councils Of California

One Capitol Mall, Suite 800
Sacramento, California 95814
(916) 924-9054
(800) 810-4272
FAX (916) 444-7462
E-mail: info@ascca.com

MINUTES

MBI BOARD OF DIRECTORS

September 8, 2019

Gustafson Brothers Automotive

- I. Call to Order
J. Eppstein called the meeting to order at 10:53 am.
- II. Roll Call
Rocky Khamenian, Rory Balmer, Jack Scrafield, Scott Brown, Travis Guy, George Hritz, David Kusa, Rob Pitari, Steve Vanlandingham, Lee Chesnin, Jerry Kubitsky, John Villa, Carolyn Coquillette,
Guests: Stuart Terry, Jim Silverman, Glenn Davis, Grant Takikawa, Skip Beal
Staff: Mat Nabity, Kari Groff, Gloria Peterson
- III. Minutes
MOTION It was moved, seconded and carried to approve the minutes of the May 19 MBI Board of Directors meeting
- IV. Overview of Year-to-Date Revenue
G. Peterson reported that as of July 31, 2019, the year-to-date revenue from endorsed services is \$36,205, better than budget by \$7,455.
- V. ASC Insurance Program Update
Mat Nabity provided an update on the year to date new business and renewing business for the insurance services program.
- VI. Adjournment
The meeting adjourned at 10:59 am.

MINUTES

ASCCA BOARD OF DIRECTORS

September 8, 2019

Gustafson Brothers Automotive

- I. Call to Order
The meeting was called to order at 10:59 am.
- II. Attendance
- III. Secretary's Report

a. Minutes

The minutes of the 6.26.19 Board of Directors and the 7.24.19 Executive Committee meetings were presented.

MOTION It moved, seconded and carried to approve the minutes of the June 26, 2019 Board of Directors meeting and the July 24, 2019 Executive Committee meeting.

b. Ratify Electronic Votes

MOTION It was MSC to ratify the electronic vote to induct Bob Klingenberg to the Hall of Fame.

MOTION It was MSC to ratify the electronic vote to approve the June 2020 Team Weekend Hotel Contract.

MOTION It was MSC to ratify the electronic vote to approve the September 2020 Team Weekend Location.

c. Action Items Review

G. Peterson updated on the building, noted that the CPA has sent the breakdown of the categorization and that the RFP for financial advisors has not been sent, but will be sent in the next week or two.

IV. Treasurer's Report

a. July Month-end Financial Statement – J. Villa reviewed the July month-end financials noting that we should look to budget differently for the credit card processing fees. He also reviewed the Vanguard Statement.

V. President's Report J. Eppstein

J. Eppstein noted the success of the survey and visits to chapters. He noted that R. Pitari is helping with the R&B Committee and he thanked G. Takikawa for his help with the ETI Committee.

VI. Executive Director's Report

Nothing further to report.

VII. ASCEF Update

a. Expiring Trustee Terms – D. Kusa invited nominations for the Board of Trustees. The foundation will be participating at the CAT conference to promote scholarships. It was noted that S. Terry and S. Beals have terms expiring. There was also a review of the return to a paper scholarship application to supplement the online process and that the BOT approved a new scholarship marketing plan.

VIII. Committee Discussion & Recommendations

a. R&B Committee: Cintas Agreement

MOTION It was **MSC** to approve the R&B Committee recommendation to approve the proposed Cintas agreement.

b. R&B Committee: Ratchet & Wrench Advertising

MOTION It was **MSC** to approve the R&B Committee recommendation to approve the agreement to advertise in Ratchet and Wrench, with the expense being reimbursed by AutoZone.

There was discussion about prioritizing the development of a membership outreach marketing strategy.

ACTION The Board will have a strategic discussion about developing a marketing strategy to grow membership. Invite volunteers to participate, including our marketing partners.

G. Davis volunteered to participate in the task force. Carolyn, Rory, Scott, John Villa and J. Eppstein. We will invite WorldPAC, Kukui, Bradshaw (Drive) and Skip Beals (C3 Marketing).

IX. Old Business

- a. Survey Results – C. Coquillette shared her thoughts on the need to assess the results of the survey. She will make it her personal mission to bring the association closer to the membership.
- b. Association Management Software Executive Summary
- c. 2020 Budget Planning Meeting Date: October 23 Committee Budget Proposals Due: September 30

X. New Business

Jim Silverman discussed the ATI Super Conference in Carlsbad in March for ATI members only. They are going to develop a way to invite ASCCA members. The ASCCA is marked down for a booth for Friday, March 27.

ACTION Follow-up with the speakers thanking them and promoting them to our membership. J. Eppstein volunteered to call them.

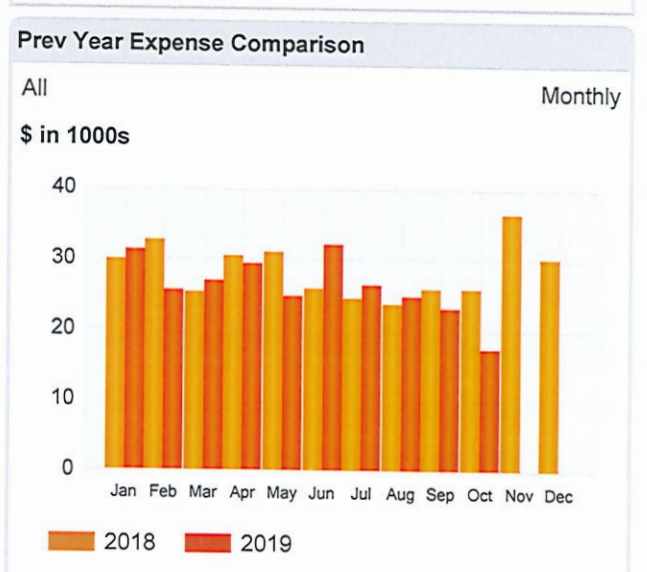
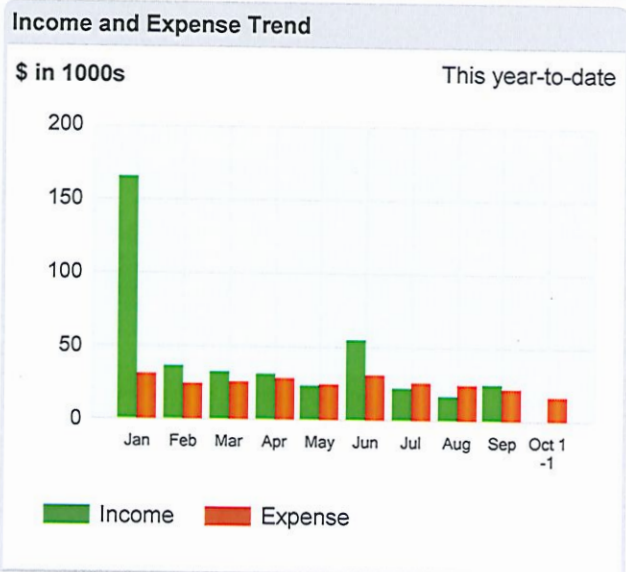
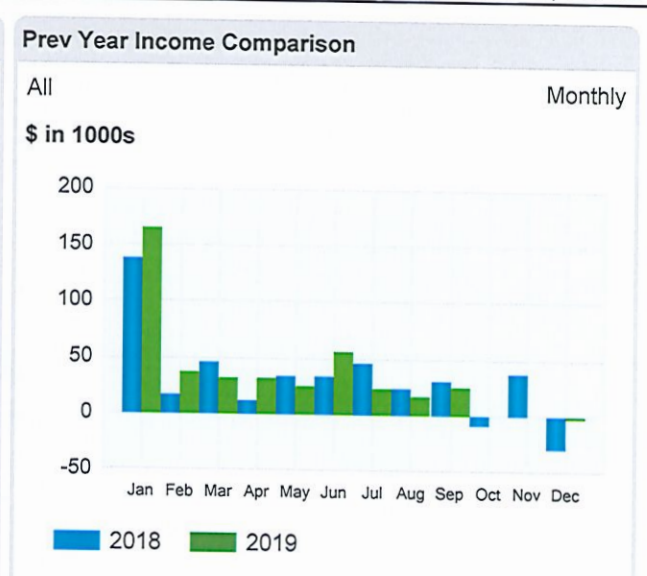
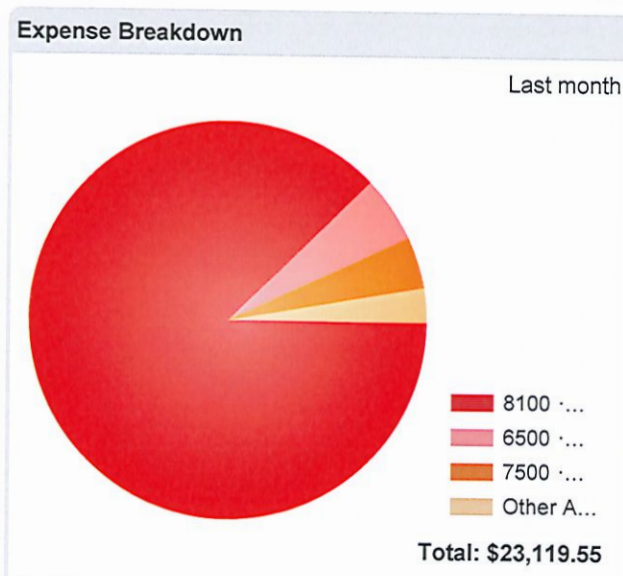
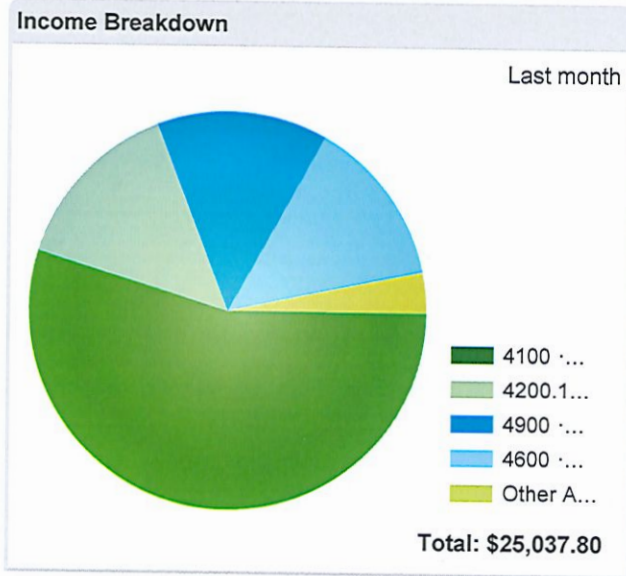
XI. Adjournment

The meeting adjourned at 12:50 pm.

ASCCA Action Item

11/1/2019

ACTION	RESPONSIBLE	Start Date	Deadline	STATUS
Obtain quotes for window replacement and mold cleanup in the ASCCA owned building.	G. Peterson	1/27/2019		Quotes have been approved - Awaiting Schedule from contractor.
The Executive Committee will review the current long-term investment policy with respect to the asset mix since current policy does not match the actual mix. It will await the ASCEF to select an investment adviser and subsequent selection by the association.	Executive Committee	3/27/2019		10/2/19 - Sent a request for quote to two investment advisors. 11/1/19 - Sent necessary documents to both investment advisors.



Automotive Service Councils of California Balance Sheet

As of September 30, 2019

Sep 30, 19

ASSETS

Current Assets

Checking/Savings

1100 - Cash

1105 - Cash-In Banking 64,662.52

1105.01 - Bank - MBI 42,325.34

1115 - Vanguard 437,509.96

1120 - Vanguard -Net Proceeds from Bui 43,529.03

Total 1100 - Cash 588,026.85

Total Checking/Savings 588,026.85

Accounts Receivable

1200 - Accounts Receivable

1220 - Accounts Receivable-Chapters 548.68

Total 1200 - Accounts Receivable 548.68

Total Accounts Receivable 548.68

Total Current Assets 588,575.53

Fixed Assets

1300 - Fixed Assets

1330 - Buildings & Fixtures 145,233.00

1380 - Land 73,800.00

1390 - Accumulated Depreciation -105,261.00

Total 1300 - Fixed Assets 113,772.00

Total Fixed Assets 113,772.00

Other Assets

1500 - Other Assets

1510 - Prepaid Expenses 3,062.68

Total 1500 - Other Assets 3,062.68

1600 - Investments

1630 - Future Tax Benefits - MBI 61,804.02

Total 1600 - Investments 61,804.02

Total Other Assets 64,866.70

TOTAL ASSETS 767,214.23

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2000 - Current Liabilities

2110 - Accounts Payable 15,721.08

Total 2000 - Current Liabilities 15,721.08

Total Accounts Payable 15,721.08

Other Current Liabilities

2503 - Advocacy Fund Contribution 8,878.64

2504 - Connect Cars Committee designat 6,000.00

2505 - Chapter Dues Payables 7,779.83

Total Other Current Liabilities 22,658.47

Automotive Service Councils of California
Balance Sheet

As of September 30, 2019

	<u>Sep 30, 19</u>
Total Current Liabilities	38,379.55
Long Term Liabilities	
2501 · Tenant - Lease Deposit	3,137.60
Total Long Term Liabilities	<u>3,137.60</u>
Total Liabilities	41,517.15
Equity	
3000 · Members' Equity	
3100 · Undesignated Fund Balance	-267,499.94
3101 · Capital Stock	1,000.00
3110 · Additional Paid in Capital	669,568.00
3120 · Retained Earnings	-36,079.25
Total 3000 · Members' Equity	<u>366,988.81</u>
30000 · Opening Balance Equity	-3,722.04
32000 · Unrestricted Net Assets	192,545.18
Net Income	<u>169,885.13</u>
Total Equity	<u>725,697.08</u>
TOTAL LIABILITIES & EQUITY	<u><u>767,214.23</u></u>

**Automotive Service Councils of California
Balance Sheet Prev Year Comparison
As of September 30, 2019**

	<u>Sep 30, 19</u>	<u>Sep 30, 18</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 - Cash				
1105 - Cash-In Banking	64,662.52	63,800.48	862.04	1.35%
1105.01 - Bank - MBI	42,325.34	58,002.25	-15,676.91	-27.03%
1115 - Vanguard	437,509.96	384,120.77	53,389.19	13.9%
1120 - Vanguard -Net Proceeds from Bui	43,529.03	21,447.57	22,081.46	102.96%
Total 1100 - Cash	<u>588,026.85</u>	<u>527,371.07</u>	<u>60,655.78</u>	<u>11.5%</u>
Total Checking/Savings	588,026.85	527,371.07	60,655.78	11.5%
Accounts Receivable				
1200 - Accounts Receivable				
1220 - Accounts Receivable-Chapters	548.68	548.68	0.00	0.0%
Total 1200 - Accounts Receivable	<u>548.68</u>	<u>548.68</u>	<u>0.00</u>	<u>0.0%</u>
Total Accounts Receivable	<u>548.68</u>	<u>548.68</u>	<u>0.00</u>	<u>0.0%</u>
Total Current Assets	<u>588,575.53</u>	<u>527,919.75</u>	<u>60,655.78</u>	<u>11.49%</u>
Fixed Assets				
1300 - Fixed Assets				
1330 - Buildings & Fixtures	145,233.00	145,233.00	0.00	0.0%
1380 - Land	73,800.00	73,800.00	0.00	0.0%
1390 - Accumulated Depreciation	-105,261.00	-105,261.00	0.00	0.0%
Total 1300 - Fixed Assets	<u>113,772.00</u>	<u>113,772.00</u>	<u>0.00</u>	<u>0.0%</u>
Total Fixed Assets	113,772.00	113,772.00	0.00	0.0%
Other Assets				
1500 - Other Assets				
1510 - Prepaid Expenses	3,062.68	5,353.78	-2,291.10	-42.79%
1520 - Projects In Progress	0.00	806.25	-806.25	-100.0%
Total 1500 - Other Assets	<u>3,062.68</u>	<u>6,160.03</u>	<u>-3,097.35</u>	<u>-50.28%</u>
1600 - Investments				
1630 - Future Tax Benefits - MBI	61,804.02	43,557.02	18,247.00	41.89%
Total 1600 - Investments	<u>61,804.02</u>	<u>43,557.02</u>	<u>18,247.00</u>	<u>41.89%</u>
Total Other Assets	<u>64,866.70</u>	<u>49,717.05</u>	<u>15,149.65</u>	<u>30.47%</u>
TOTAL ASSETS	<u><u>767,214.23</u></u>	<u><u>691,408.80</u></u>	<u><u>75,805.43</u></u>	<u><u>10.96%</u></u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 - Current Liabilities				
2110 - Accounts Payable	15,721.08	20,078.65	-4,357.57	-21.7%
Total 2000 - Current Liabilities	<u>15,721.08</u>	<u>20,078.65</u>	<u>-4,357.57</u>	<u>-21.7%</u>
Total Accounts Payable	15,721.08	20,078.65	-4,357.57	-21.7%
Other Current Liabilities				
2503 - Advocacy Fund Contribution	8,878.64	8,853.64	25.00	0.28%
2504 - Connect Cars Committee designat	6,000.00	0.00	6,000.00	100.0%

Automotive Service Councils of California
Balance Sheet Prev Year Comparison
 As of September 30, 2019

	<u>Sep 30, 19</u>	<u>Sep 30, 18</u>	<u>\$ Change</u>	<u>% Change</u>
2505 · Chapter Dues Payables	7,779.83	9,183.16	-1,403.33	-15.28%
2506 · ASCEF Donations - General	0.00	-25.00	25.00	100.0%
Total Other Current Liabilities	<u>22,658.47</u>	<u>18,011.80</u>	<u>4,646.67</u>	<u>25.8%</u>
Total Current Liabilities	<u>38,379.55</u>	<u>38,090.45</u>	<u>289.10</u>	<u>0.76%</u>
Long Term Liabilities				
2501 · Tenant - Lease Deposit	3,137.60	3,137.60	0.00	0.0%
Total Long Term Liabilities	<u>3,137.60</u>	<u>3,137.60</u>	<u>0.00</u>	<u>0.0%</u>
Total Liabilities	<u>41,517.15</u>	<u>41,228.05</u>	<u>289.10</u>	<u>0.7%</u>
Equity				
3000 · Members' Equity				
3100 · Undesignated Fund Balance	-267,499.94	-267,499.94	0.00	0.0%
3101 · Capital Stock	1,000.00	1,000.00	0.00	0.0%
3110 · Additional Paid in Capital	669,568.00	669,568.00	0.00	0.0%
3120 · Retained Earnings	-36,079.25	-36,079.25	0.00	0.0%
Total 3000 · Members' Equity	<u>366,988.81</u>	<u>366,988.81</u>	<u>0.00</u>	<u>0.0%</u>
30000 · Opening Balance Equity	<u>-3,722.04</u>	<u>-3,722.04</u>	<u>0.00</u>	<u>0.0%</u>
32000 · Unrestricted Net Assets	<u>192,545.18</u>	<u>157,591.52</u>	<u>34,953.66</u>	<u>22.18%</u>
Net Income	<u>169,885.13</u>	<u>129,322.46</u>	<u>40,562.67</u>	<u>31.37%</u>
Total Equity	<u>725,697.08</u>	<u>650,180.75</u>	<u>75,516.33</u>	<u>11.62%</u>
TOTAL LIABILITIES & EQUITY	<u><u>767,214.23</u></u>	<u><u>691,408.80</u></u>	<u><u>75,805.43</u></u>	<u><u>10.96%</u></u>

Automotive Service Councils of California Profit & Loss

January through September 2019

Jan - Sep 19

Ordinary Income/Expense

Income

4100 - Membership Dues

4110 - Association Dues	185,948.76
4130 - Application Fees	880.00
4135 - Education Members	700.00
4140 - Associate Dues	31,023.33
4145 - Recruitment Fee	-671.00
4160 - Membership Liaison Commission	-124.00
4198 - Service Charge Reoccurring bill	1,326.00

Total 4100 - Membership Dues 219,083.09

4200 - Endorsements/Services

4225 - Heartland	3,410.18
4235 - G&K Services - Cintas	8,821.02
4250 - Auto Zone	5,604.13
4290 - Other Endorsements	0.00

Total 4200 - Endorsements/Services 17,835.33

4200.10 - ASC Insurance Services

4215 - Armstrong Insurance	22,512.84
4299 - CoreMark	6,996.27

Total 4200.10 - ASC Insurance Services 29,509.11

4600 - Corporate Partners

4610 - Corporate Partners	62,666.70
4612 - Raffle Tickets	-290.45

Total 4600 - Corporate Partners 62,376.25

4799.10 - Team Weekend Raffle..

4799.01 - Team Weekend Raffle	150.00
-------------------------------	--------

Total 4799.10 - Team Weekend Raffle.. 150.00

4800 - ASCCA ESI Course Voucher.

4801 - ASCCA ESI Course Voucher	0.00
---------------------------------	------

Total 4800 - ASCCA ESI Course Voucher. 0.00

4900 - Other Revenue

4908 - Building Rental Revenue	32,476.30
--------------------------------	-----------

Total 4900 - Other Revenue 32,476.30

Total Income 361,430.08

361,430.08

Expense

5300.1 - Publication/Communication Expen

5310.1 - Independent Expenses	1,499.00
5320.1 - Website Expenses	163.36
5325.1 - Broadcast Emails & Faxes	621.25

Total 5300.1 - Publication/Communication Expen 2,283.61

5600.00 - R & B Committee

5600.02 - Advantage Printing	1,761.12
5600.03 - Corporate Partner Awards	668.51

**Automotive Service Councils of California
 Profit & Loss**

January through September 2019

	<u>Jan - Sep 19</u>
Total 5600.00 · R & B Committee	2,429.63
6100 · Meetings & Travel	
6110 · Meeting Exp-Team Weekend (1)	4,474.41
6111 · Meeting Exp - Team Weekend (2)	4,118.49
6112 · Meeting Exp - Team Weekend (3)	2,317.03
6120 · Travel - ED	85.84
6121 · Travel - Directors/Officers	639.93
6125 · Printing/Reproduction	141.64
6140 · Conference Calls	128.40
6145 · Board Awards	130.36
6199 · Other BOD Expenses	156.59
Total 6100 · Meetings & Travel	<u>12,192.69</u>
6300 · Government Affairs Committee	
6325 · SBC - gov	750.00
6360 · Legislative Day	3,807.66
Total 6300 · Government Affairs Committee	<u>4,557.66</u>
6500 · Membership Recruitment/Retentio	
5420.1 · Membership Signs	55.61
6506 · Membership Recruitment Drive	124.40
6515 · Membership Appreciation	484.80
6535 · Legal Advise-Member Service	11,250.00
6545 · Printing	173.73
6590 · Postage/Other	45.80
Total 6500 · Membership Recruitment/Retentio	<u>12,134.34</u>
6700 · PR Committee	
6715 · Public Relation Committee	60.00
Total 6700 · PR Committee	<u>60.00</u>
6800 · Connected Cars Committee - Exp	
6800.01 · Connected Cars Committee Expens	1,595.00
Total 6800 · Connected Cars Committee - Exp	<u>1,595.00</u>
7100 · General & Admin Expenses	
7101 · Office Supplies	313.15
7102.00 · Dues & Subscription	210.00
7103 · Printing/Reproduction	2,352.13
7105 · Telephone/Fax	630.00
7107 · Postage/Mailing	964.89
7111 · Insurance	4,699.56
7123 · Off-Site Storage	1,131.27
7124 · On-Site Storage	854.22
7125 · Travel - Staff	33.13
7126 · Bank Charges/Credit Card Fees	6,489.33
7127 · Filing Fees/Penalties	20.00
Total 7100 · General & Admin Expenses	<u>17,697.68</u>
7500 · Building Maint & Mgmt	
7505 · Building Mgmt Fees	6,102.00

Automotive Service Councils of California
Profit & Loss

January through September 2019

	<u>Jan - Sep 19</u>
7510 · Utilities	3,119.57
7525 · Security	30.00
7550 · Property Taxes	105.24
Total 7500 · Building Maint & Mgmt	9,356.81
8100 · Professional Services	
8110 · Accounting/Audit	3,725.00
8120 · Management Services	157,500.00
8130 · Advocacy	24,750.00
8150 · Legal	509.99
Total 8100 · Professional Services	186,484.99
Total Expense	248,792.41
Net Ordinary Income	112,637.67
Other Income/Expense	
Other Income	
9100 · Other Revenue/Expenses	
4906 · Gain/Loss & Int - Bldg Proceeds	1,685.34
4907 · Gain/Loss & Int. on Investments	58,322.12
9130 · Tax - State	-2,760.00
Total 9100 · Other Revenue/Expenses	57,247.46
Total Other Income	57,247.46
Net Other Income	57,247.46
Net Income	<u><u>169,885.13</u></u>

Automotive Service Councils of California
Profit & Loss Budget Performance
January through September 2019

	<u>Jan - Sep 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense			
Income			
4100 - Membership Dues			
4110 - Association Dues	190,254.31	190,254.31	200,000.00
4120 - General Member State Dues	1,655.00	1,655.00	2,430.00
4130 - Application Fees	750.01	750.01	1,000.00
4135 - Education Members	637.51	637.51	850.00
4140 - Associate Dues	22,646.25	22,646.25	30,195.00
4143 - Associate Branch Dues	6,750.00	6,750.00	6,750.00
4145 - Recruitment Fee	-374.99	-374.99	-500.00
4160 - Membership Liaison Commission	1,125.00	1,125.00	1,500.00
Total 4100 - Membership Dues	223,443.09	223,443.09	242,225.00
4200 - Endorsements/Services			
4225 - Heartland	1,500.03	1,500.03	2,000.04
4235 - G&K Services - Cintas	6,375.00	6,375.00	8,500.00
4250 - Auto Zone	7,500.00	7,500.00	10,000.00
4255 - Yourmembership	250.00	250.00	250.00
Total 4200 - Endorsements/Services	15,625.03	15,625.03	20,750.04
4200.10 - ASC Insurance Services			
4215 - Armstrong Insurance	18,000.00	18,000.00	24,000.00
4299 - CoreMark	5,250.01	5,250.01	7,000.00
Total 4200.10 - ASC Insurance Services	23,250.01	23,250.01	31,000.00
4400 - Merchandise			
4410 - Merchandise - Revenue	100.00	100.00	100.00
Total 4400 - Merchandise	100.00	100.00	100.00
4550 - Connected Cars Committee			
4550.01 - Connected Cars Committee	4,500.00	4,500.00	6,000.00
Total 4550 - Connected Cars Committee	4,500.00	4,500.00	6,000.00
4600 - Corporate Partners			
4610 - Corporate Partners	45,000.00	45,000.00	60,000.00
Total 4600 - Corporate Partners	45,000.00	45,000.00	60,000.00
4799.10 - Team Weekend Raffle..			
4799.01 - Team Weekend Raffle	1,875.00	1,875.00	2,500.00
Total 4799.10 - Team Weekend Raffle..	1,875.00	1,875.00	2,500.00
4900 - Other Revenue			
4908 - Building Rental Revenue	32,814.90	32,814.90	43,753.20
4910 - Miscellaneous Income	60.00	60.00	100.00
Total 4900 - Other Revenue	32,874.90	32,874.90	43,853.20
Total Income	346,668.03	346,668.03	406,428.24
	346,668.03	346,668.03	406,428.24
Expense			
5000.1 - Technology Expenses			
5240.1 - Website Expenses	5,300.00	5,300.00	7,000.00
Total 5000.1 - Technology Expenses	5,300.00	5,300.00	7,000.00

Automotive Service Councils of California Profit & Loss Budget Performance January through September 2019

	<u>Jan - Sep 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
5300.1 · Publication/Communication Expen			
5310.1 · Independent Expenses	1,500.00	1,500.00	3,000.00
5325.1 · Broadcast Emails & Faxes	450.00	450.00	600.00
Total 5300.1 · Publication/Communication Expen	<u>1,950.00</u>	<u>1,950.00</u>	<u>3,600.00</u>
5600.00 · R & B Committee			
5600.01 · Revenue & Benefits Cmte Raffle	500.00	500.00	500.00
5600.02 · Advantage Printing	1,000.00	1,000.00	1,000.00
5600.03 · Corporate Partner Awards	1,000.00	1,000.00	1,500.00
5910 · Advantage Re-Design	800.00	800.00	800.00
Total 5600.00 · R & B Committee	<u>3,300.00</u>	<u>3,300.00</u>	<u>3,800.00</u>
5700.1 · Educational & Training - Chapter			
5750.1 · Miscellaneous Ed/Training	2,500.00	2,500.00	2,500.00
Total 5700.1 · Educational & Training - Chapter	<u>2,500.00</u>	<u>2,500.00</u>	<u>2,500.00</u>
6100 · Meetings & Travel			
6110 · Meeting Exp-Team Weekend (1)	4,782.00	4,782.00	4,782.00
6111 · Meeting Exp - Team Weekend (2)	4,782.00	4,782.00	4,782.00
6112 · Meeting Exp - Team Weekend (3)	2,500.00	2,500.00	2,500.00
6113 · Meeting Exp - Team Weekend (4)	0.00	0.00	5,182.00
6120 · Travel - ED	750.00	750.00	750.00
6121 · Travel - Directors/Officers	2,250.00	2,250.00	3,000.00
6122 · Travel - Staff	500.00	500.00	500.00
6124 · Chap. Reps-First Time Attendee	1,750.00	1,750.00	3,500.00
6125 · Printing/Reproduction	500.00	500.00	500.00
6145 · Board Awards	1,125.00	1,125.00	1,500.00
6199 · Other BOD Expenses	750.00	750.00	750.00
Total 6100 · Meetings & Travel	<u>19,689.00</u>	<u>19,689.00</u>	<u>27,746.00</u>
6300 · Government Affairs Committee			
6320 · Travel	800.00	800.00	800.00
6321 · Travel - NASTF	3,000.00	3,000.00	3,000.00
6325 · SBC - gov	750.00	750.00	750.00
6360 · Legislative Day	2,450.00	2,450.00	2,450.00
Total 6300 · Government Affairs Committee	<u>7,000.00</u>	<u>7,000.00</u>	<u>7,000.00</u>
6500 · Membership Recruitment/Retentio			
5420.1 · Membership Signs	1,125.00	1,125.00	1,500.00
6506 · Membership Recruitment Drive	2,250.00	2,250.00	3,000.00
6515 · Membership Appreciation	751.00	751.00	1,000.00
6535 · Legal Advise-Member Service	11,250.00	11,250.00	15,000.00
6545 · Printing	500.00	500.00	500.00
Total 6500 · Membership Recruitment/Retentio	<u>15,876.00</u>	<u>15,876.00</u>	<u>21,000.00</u>
6700 · PR Committee			
6715 · Public Relation Committee	2,600.00	2,600.00	2,600.00
Total 6700 · PR Committee	<u>2,600.00</u>	<u>2,600.00</u>	<u>2,600.00</u>
6800 · Connected Cars Committee - Exp	4,500.00	4,500.00	6,000.00
7100 · General & Admin Expenses			

Automotive Service Councils of California
Profit & Loss Budget Performance
 January through September 2019

	<u>Jan - Sep 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
7101 · Office Supplies	363.65	363.65	500.00
7103 · Printing/Reproduction	3,000.01	3,000.01	4,000.00
7105 · Telephone/Fax	750.01	750.01	1,000.00
7107 · Postage/Mailing	1,125.00	1,125.00	1,500.00
7111 · Insurance	4,500.00	4,500.00	6,000.00
7123 · Off-Site Storage	1,143.00	1,143.00	1,524.00
7124 · On-Site Storage	810.00	810.00	1,080.00
7125 · Travel - Staff	300.00	300.00	300.00
7126 · Bank Charges/Credit Card Fees	5,250.01	5,250.01	7,000.00
7127 · Filing Fees/Penalties	30.00	30.00	50.00
7490 · Miscellaneous G&A	100.00	100.00	100.00
Total 7100 · General & Admin Expenses	17,371.68	17,371.68	23,054.00
7500 · Building Maint & Mgmt			
7505 · Building Mgmt Fees	6,102.00	6,102.00	8,136.00
7510 · Utilities	2,250.00	2,250.00	3,000.00
7515 · Repairs & Maintenance	1,000.00	1,000.00	1,000.00
7522 · Insurance	850.00	850.00	850.00
7550 · Property Taxes	2,300.00	2,300.00	4,600.00
7590 · Misc Building Maint/Mgmt	30.00	30.00	30.00
Total 7500 · Building Maint & Mgmt	12,532.00	12,532.00	17,616.00
8100 · Professional Services			
8110 · Accounting/Audit	3,800.00	3,800.00	3,800.00
8120 · Management Services	157,500.00	157,500.00	210,000.00
8130 · Advocacy	24,750.00	24,750.00	33,000.00
8150 · Legal	500.00	500.00	500.00
Total 8100 · Professional Services	186,550.00	186,550.00	247,300.00
Total Expense	279,168.68	279,168.68	369,216.00
Net Ordinary Income	67,499.35	67,499.35	37,212.24
Other Income/Expense			
Other Income			
9100 · Other Revenue/Expenses			
4907 · Gain/Loss & Int. on Investments	14,999.99	14,999.99	20,000.00
9120 · Tax - Federal	1,500.00	1,500.00	1,500.00
9130 · Tax - State	800.00	800.00	800.00
Total 9100 · Other Revenue/Expenses	17,299.99	17,299.99	22,300.00
Total Other Income	17,299.99	17,299.99	22,300.00
Net Other Income	17,299.99	17,299.99	22,300.00
Net Income	84,799.34	84,799.34	59,512.24

Automotive Service Councils of California Profit & Loss Prev Year Comparison January through September 2019

	Jan - Sep 19	Jan - Sep 18	\$ Change	% Change
Ordinary Income/Expense				
Income				
4100 - Membership Dues				
4110 - Association Dues	185,948.76	192,229.33	-6,280.57	-3.27%
4120 - General Member State Dues	0.00	888.32	-888.32	-100.0%
4130 - Application Fees	880.00	935.00	-55.00	-5.88%
4135 - Education Members	700.00	375.00	325.00	86.67%
4140 - Associate Dues	31,023.33	18,305.33	12,718.00	69.48%
4145 - Recruitment Fee	-671.00	-1,451.25	780.25	53.76%
4160 - Membership Liaison Commission	-124.00	0.00	-124.00	-100.0%
4198 - Service Charge Reoccurring bill	1,326.00	1,239.17	86.83	7.01%
Total 4100 - Membership Dues	219,083.09	212,520.90	6,562.19	3.09%
4200 - Endorsements/Services				
4225 - Heartland	3,410.18	2,368.15	1,042.03	44.0%
4235 - G&K Services - Cintas	8,821.02	7,833.50	987.52	12.61%
4250 - Auto Zone	5,604.13	8,377.52	-2,773.39	-33.11%
4255 - Yourmembership	0.00	232.75	-232.75	-100.0%
4290 - Other Endorsements	0.00	0.00	0.00	0.0%
Total 4200 - Endorsements/Services	17,835.33	18,811.92	-976.59	-5.19%
4200.10 - ASC Insurance Services				
4215 - Armstrong Insurance	22,512.84	23,645.82	-1,132.98	-4.79%
4299 - CoreMark	6,996.27	6,407.59	588.68	9.19%
Total 4200.10 - ASC Insurance Services	29,509.11	30,053.41	-544.30	-1.81%
4400 - Merchandise				
4410 - Merchandise - Revenue	0.00	35.40	-35.40	-100.0%
Total 4400 - Merchandise	0.00	35.40	-35.40	-100.0%
4550 - Connected Cars Committee				
4550.01 - Connected Cars Committee	0.00	3,000.00	-3,000.00	-100.0%
Total 4550 - Connected Cars Committee	0.00	3,000.00	-3,000.00	-100.0%
4600 - Corporate Partners				
4610 - Corporate Partners	62,666.70	50,378.66	12,288.04	24.39%
4612 - Raffle Tickets	-290.45	0.00	-290.45	-100.0%
Total 4600 - Corporate Partners	62,376.25	50,378.66	11,997.59	23.82%
4700 - Education & Training				
4705 - Chapter Leadership Training	0.00	1,250.00	-1,250.00	-100.0%
Total 4700 - Education & Training	0.00	1,250.00	-1,250.00	-100.0%
4799.10 - Team Weekend Raffle..				
4799.01 - Team Weekend Raffle	150.00	3,600.00	-3,450.00	-95.83%
Total 4799.10 - Team Weekend Raffle..	150.00	3,600.00	-3,450.00	-95.83%
4800 - ASCCA ESI Course Voucher.				
4801 - ASCCA ESI Course Voucher	0.00	2,265.00	-2,265.00	-100.0%
Total 4800 - ASCCA ESI Course Voucher.	0.00	2,265.00	-2,265.00	-100.0%
4900 - Other Revenue				
4908 - Building Rental Revenue	32,476.30	31,291.20	1,185.10	3.79%

Automotive Service Councils of California Profit & Loss Prev Year Comparison January through September 2019

	Jan - Sep 19	Jan - Sep 18	\$ Change	% Change
4910 · Miscellaneous Income	0.00	367.80	-367.80	-100.0%
Total 4900 · Other Revenue	32,476.30	31,659.00	817.30	2.58%
Total Income	361,430.08	353,574.29	7,855.79	2.22%
	361,430.08	353,574.29	7,855.79	2.22%
Expense				
5000.1 · - Technology Expenses				
5240.1 · Website Expenses	0.00	4,200.00	-4,200.00	-100.0%
Total 5000.1 · - Technology Expenses	0.00	4,200.00	-4,200.00	-100.0%
5300.1 · Publication/Communication Expen				
5310.1 · Independent Expenses	1,499.00	1,375.00	124.00	9.02%
5320.1 · Website Expenses	163.36	0.00	163.36	100.0%
5325.1 · Broadcast Emails & Faxes	621.25	551.25	70.00	12.7%
Total 5300.1 · Publication/Communication Expen	2,283.61	1,926.25	357.36	18.55%
5600.00 · R & B Committee				
5600.01 · Revenue & Benefits Cmte Raffle	0.00	271.17	-271.17	-100.0%
5600.02 · Advantage Printing	1,761.12	669.64	1,091.48	163.0%
5600.03 · Corporate Partner Awards	668.51	876.83	-208.32	-23.76%
Total 5600.00 · R & B Committee	2,429.63	1,817.64	611.99	33.67%
6100 · Meetings & Travel				
6110 · Meeting Exp-Team Weekend (1)	4,474.41	5,408.89	-934.48	-17.28%
6111 · Meeting Exp - Team Weekend (2)	4,118.49	4,281.31	-162.82	-3.8%
6112 · Meeting Exp - Team Weekend (3)	2,317.03	2,246.30	70.73	3.15%
6120 · Travel - ED	85.84	74.56	11.28	15.13%
6121 · Travel - Directors/Officers	639.93	109.00	530.93	487.09%
6122 · Travel - Staff	0.00	292.96	-292.96	-100.0%
6125 · Printing/Reproduction	141.64	385.98	-244.34	-63.3%
6140 · Conference Calls	128.40	0.00	128.40	100.0%
6145 · Board Awards	130.36	1,136.37	-1,006.01	-88.53%
6160 · Audio Visual Equipment	0.00	9.60	-9.60	-100.0%
6199 · Other BOD Expenses	156.59	0.00	156.59	100.0%
Total 6100 · Meetings & Travel	12,192.69	13,944.97	-1,752.28	-12.57%
6300 · Government Affairs Committee				
6321 · Travel - NASTF	0.00	969.82	-969.82	-100.0%
6325 · SBC - gov	750.00	750.00	0.00	0.0%
6360 · Legislative Day	3,807.66	1,343.27	2,464.39	183.46%
Total 6300 · Government Affairs Committee	4,557.66	3,063.09	1,494.57	48.79%
6500 · Membership Recruitment/Retentio				
5420.1 · Membership Signs	55.61	280.25	-224.64	-80.16%
6506 · Membership Recruitment Drive	124.40	780.30	-655.90	-84.06%
6515 · Membership Appreciation	484.80	883.57	-398.77	-45.13%
6535 · Legal Advise-Member Service	11,250.00	11,250.00	0.00	0.0%
6545 · Printing	173.73	41.30	132.43	320.65%
6590 · Postage/Other	45.80	0.00	45.80	100.0%
Total 6500 · Membership Recruitment/Retentio	12,134.34	13,235.42	-1,101.08	-8.32%

Automotive Service Councils of California Profit & Loss Prev Year Comparison January through September 2019

	Jan - Sep 19	Jan - Sep 18	\$ Change	% Change
6700 - PR Committee				
6715 - Public Relation Committee	60.00	1,296.13	-1,236.13	-95.37%
Total 6700 - PR Committee	60.00	1,296.13	-1,236.13	-95.37%
6800 - Connected Cars Committee - Exp				
6800.01 - Connected Cars Committee Expens	1,595.00	0.00	1,595.00	100.0%
Total 6800 - Connected Cars Committee - Exp	1,595.00	0.00	1,595.00	100.0%
7100 - General & Admin Expenses				
7101 - Office Supplies	313.15	150.80	162.35	107.66%
7102.00 - Dues & Subscription	210.00	0.00	210.00	100.0%
7103 - Printing/Reproduction	2,352.13	1,787.59	564.54	31.58%
7105 - Telephone/Fax	630.00	630.00	0.00	0.0%
7106 - Telephone Conference Calls	0.00	137.98	-137.98	-100.0%
7107 - Postage/Mailing	964.89	1,008.31	-43.42	-4.31%
7111 - Insurance	4,699.56	4,668.17	31.39	0.67%
7123 - Off-Site Storage	1,131.27	1,083.94	47.33	4.37%
7124 - On-Site Storage	854.22	810.00	44.22	5.46%
7125 - Travel - Staff	33.13	232.53	-199.40	-85.75%
7126 - Bank Charges/Credit Card Fees	6,489.33	5,120.67	1,368.66	26.73%
7127 - Filing Fees/Penalties	20.00	40.00	-20.00	-50.0%
Total 7100 - General & Admin Expenses	17,697.68	15,669.99	2,027.69	12.94%
7500 - Building Maint & Mgmt				
7505 - Building Mgmt Fees	6,102.00	5,424.00	678.00	12.5%
7510 - Utilities	3,119.57	3,170.17	-50.60	-1.6%
7515 - Repairs & Maintenance	0.00	924.00	-924.00	-100.0%
7525 - Security	30.00	0.00	30.00	100.0%
7550 - Property Taxes	105.24	0.00	105.24	100.0%
Total 7500 - Building Maint & Mgmt	9,356.81	9,518.17	-161.36	-1.7%
8100 - Professional Services				
8110 - Accounting/Audit	3,725.00	3,655.00	70.00	1.92%
8120 - Management Services	157,500.00	157,500.00	0.00	0.0%
8130 - Advocacy	24,750.00	24,750.00	0.00	0.0%
8150 - Legal	509.99	124.26	385.73	310.42%
Total 8100 - Professional Services	186,484.99	186,029.26	455.73	0.25%
Total Expense	248,792.41	250,700.92	-1,908.51	-0.76%
Net Ordinary Income	112,637.67	102,873.37	9,764.30	9.49%
Other Income/Expense				
Other Income				
9100 - Other Revenue/Expenses				
4906 - Gain/Loss & Int - Bldg Proceeds	1,685.34	587.49	1,097.85	186.87%
4907 - Gain/Loss & Int. on Investments	58,322.12	25,157.51	33,164.61	131.83%
9130 - Tax - State	-2,760.00	704.09	-3,464.09	-492.0%
Total 9100 - Other Revenue/Expenses	57,247.46	26,449.09	30,798.37	116.44%
Total Other Income	57,247.46	26,449.09	30,798.37	116.44%
Net Other Income	57,247.46	26,449.09	30,798.37	116.44%

Automotive Service Councils of California

Profit & Loss Prev Year Comparison

January through September 2019

Net Income

Jan - Sep 19	Jan - Sep 18	\$ Change	% Change
169,885.13	129,322.46	40,562.67	31.37%



Search the site or get a quote



- Home
- My Accounts ▾
- Investing ▾
- Advice & Retirement ▾
- News & Perspectives ▾
- Benefits & Costs ▾

My accounts

Balances and holdings

[Customize this page](#)

- Current balances
- Balances over time
- Balances compared to year-end
- Balances by date

Text size: **A** A A

\$492,037.92 Total assets

▼ Automotive Service Councils Of California Inc. Account Registration details \$492,037.92									
Buy and sell ▾ Order status Transaction history Cost basis More account information ▾									
Symbol	Name	Expense ratio	Fund & account	Quantity	Price as of 11/01/2019	Change		Current balance	
VFIJX	Vanguard GNMA Fund Admiral Shares	0.11%	0536-09944948724	10,144.210	\$10.58	—	—	\$107,325.74	Buy Sell Exchange
VFIIX	Vanguard GNMA Fund Investor Shares	0.21%	0036-09944948724	4,127.672	\$10.58	—	—	\$43,670.77	Buy Sell Exchange
VTSAX	Vanguard Total Stock Market Index Fund Admiral Shares	0.04%	0585-09944948724	4,496.854	\$75.84	\$0.79 ↑	1.05% ↑	\$341,041.41	Buy Sell Exchange
Total								\$492,037.92	

[+](#) Add another Vanguard account to your portfolio

Outside investments

If you have non-Vanguard investments, you can add them here and keep track of them on vanguard.com. Plus, you can use our portfolio analysis tools to analyze all your investments and get a more complete picture of your entire portfolio.

[+](#) Add accounts that you update yourself

Intraday prices are generally provided for stocks, ETFs, and options on a delayed basis during market hours. Prices are delayed at least 20 minutes. If an intraday price is not available, the price displayed will reflect the previous business day's close. For mutual funds and fixed income holdings, the prices displayed are generally the previous business day's closing price.

Market information is provided by Thomson Reuters. [Disclaimer](#)

[Additional information about prices for other products and outside investments.](#)

CONNECT WITH US®

- [Facebook](#)
- [Vanguard News](#)
- [YouTube](#)
- [Mobile app](#)
- [Twitter](#)
- [Vanguard Blog](#)
- [LinkedIn](#)
- [RSS feeds](#)

Vanguard funds not held in a brokerage account are held by The Vanguard Group, Inc., and are not protected by SIPC. Brokerage assets are held by Vanguard Brokerage Services, a division of Vanguard Marketing Corporation, member [FINRA](#) and [SIPC](#).

© 1995–2019 The Vanguard Group, Inc. All rights reserved. Vanguard Marketing Corporation, Distributor of the Vanguard Funds. Your use of this site signifies that you accept our [terms and conditions of use](#).

- [Privacy policy](#)
- [Security Center](#)
- [Accessibility](#)
- [Technical support](#)
- [Mutual fund prospectuses](#)
- [ETF \(exchange-traded fund\) prospectuses](#)
- [Variable annuity prospectuses](#)
- [Careers](#)
- [Mobile app](#)
- [Social media](#)
- [AdChoices](#)

[Feedback](#)



Search the site or get a quote

Home My Accounts Investing Advice & Retirement News & Perspectives Benefits & Costs

NASDAQ 8,386.40 +94.04

DJIA 27,347.36 +301.13

Data as of 11/01/2019 05:15 PM ET Market Summary

\$488,485.40

Value as of 10/31/2019, 04:00 pm, ET

Welcome back, Automotive Service Councils Of California Inc.

gpeterson@amgroup.us edit

Last logon: Friday, November 01, 2019 06:11 PM ET

Customize your account view

0 New secure messages

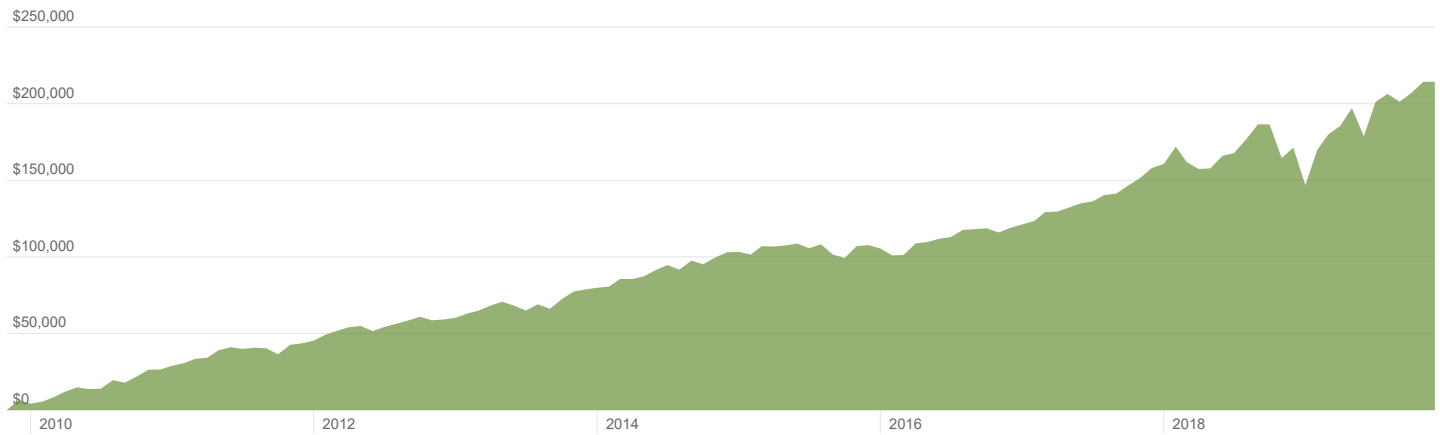
Balances Holdings Activity Performance Asset mix

Personal Performance Prices & returns

11/01/2009 - 11/01/2019

Beginning balance	\$333,270.93	Ending balance	\$488,485.40	Rate of return	7.4%
Purchases & withdrawals	-\$59,139.92				As of 10/31/2019
Investment returns	+\$214,354.39				

CHART | TABLE



Balances
 Purchases & withdrawals
 Investment returns
 10 years

Disclosure | See how we calculate performance

Why cost basis is not performance

When evaluating your performance, cost basis only gives part of the picture. It's important to look at total investment returns, not just cost basis.

More about cost basis

Is your portfolio in balance?

A sound investment strategy starts with an asset allocation suitable for the portfolio's objective. The allocation should be built on reasonable expectations for risk and returns, and should use diversified investments to avoid exposure to unnecessary risks.

More about asset allocation

Advice from Vanguard

Want an expert's opinion? A comprehensive financial plan? An ongoing partnership dedicated to your goals? Or investments designed for you to use on your own? Trust Vanguard to give you what you need.

More about advice at Vanguard

*Note on account protection: Securities in your brokerage account are held in custody by Vanguard Brokerage Services®, a division of Vanguard Marketing Corporation, member FINRA and SIPC. Account protection



Search the site or get a quote

Home My Accounts Investing Advice & Retirement News & Perspectives Benefits & Costs

NASDAQ 8,386.40 +94.04

DJIA 27,347.36 +301.13

Data as of 11/01/2019 05:15 PMET Market Summary

\$488,485.40

Value as of 10/31/2019, 04:00 pm, ET

Welcome back!

gpeter@amgroup.us edit

Last logon: Friday, November 01, 2019 06:11 PMET

Customize your account view

0 New secure messages

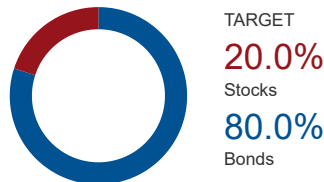
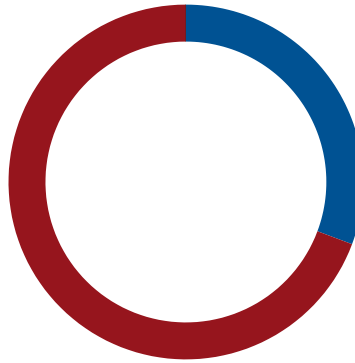
Balances Holdings Activity Performance Asset mix

All Portfolios

Download

YOUR PORTFOLIO

69.3% Stocks 30.7% Bonds 0.0% Short-term reserves



Your current asset mix differs from your target by more than 5%. Read what Vanguard thinks about asset allocation.

Set a new target

The illustration and tools on this page are educational only, and do not take into consideration your personal circumstances or other factors that may be important in making investment decisions.

Go to Portfolio Watch

ASC/MBI COMMITTEE RECOMMENDATION FORM

COMMITTEE: Membership Committee

DATE: 10/09/19

Committee Recommendation # 1

COMMITTEE RECOMMENDATION

The Membership Committee is seeking the Board's approval to raise the referral fee for regular members from \$75 to \$125 as part of an effort to garner new membership referrals in the absence of the Liaison Program.

Committee Vote: _____ Ayes _____ Nays _____ Abstentions

Committee Findings: _____ Budgeted Item
_____ Budget Augmentation of \$ _____

BUDGET & FINANCE COMMITTEE FINDINGS

_____ Budgeted Item
_____ Budget Augmentation of \$ _____
_____ Staff Allocation Augmentation
_____ Not Applicable

EXECUTIVE COMMITTEE RECOMMENDATION TO THE BOARD OF DIRECTORS

_____ Support as Presented
_____ Deny as Presented
_____ Support Alternate (below/attached)
_____ Forward w/o Recommendation

Executive Committee Vote: _____ Ayes _____ Nays _____ Abstentions

ALTERNATE RECOMMENDATION: